

START OF TRANSCRIPT

[00:00:27] YOU. THIS IS COMMISSION PRESIDENT SAM
[00:00:31] CHO CONVENING THE REGULAR MEETING OF
[00:00:32] NOVEMBER 14, 2023. THE TIME IS NINE.
[00:00:36] EXCUSE ME. TWELVE 09:00 P.M. WE'RE
[00:00:39] MEETING IN PERSON DAY AT THE PORT OF
[00:00:41] SEATTLE HEADQUARTERS BUILDING,
[00:00:42] COMMISSION CHAMBERS, AND VIRTUALLY VIA
[00:00:44] MICROSOFT TEAMS. CLERK HART, PLEASE CALL
[00:00:46] THE ROLL OF ALL COMMISSIONERS IN
[00:00:47] ATTENDANCE. THANK YOU. BEGINNING WITH
[00:00:50] COMMISSIONER CALKINS HERE. THANK YOU.
[00:00:53] COMMISSIONER CHO. PRESENT. THANK YOU.
[00:00:55] COMMISSIONER FELLEMAN. PRESENT. THANK
[00:00:58] YOU. COMMISSIONER HASEGAWA. PRESENT.
[00:01:00] THANK YOU. AND COMMISSIONER MOHAMMED.
[00:01:02] PRESENT. THANK YOU. WE DO HAVE A FULL
[00:01:05] COMMISSION HERE TODAY. EXCELLENT. A FEW
[00:01:07] HOUSEKEEPING ITEMS BEFORE WE BEGIN. FOR
[00:01:09] EVERYONE IN THE MEETING ROOM, PLEASE
[00:01:11] TURN YOUR CELL PHONE TO SILENT. FOR
[00:01:13] ANYONE PARTICIPATING ON MICROSOFT TEAMS,
[00:01:15] PLEASE MUTE YOUR SPEAKERS WHEN NOT
[00:01:17] ACTIVELY SPEAKING OR PRESENTING. PLEASE
[00:01:19] KEEP YOUR CAMERAS OFF UNLESS YOU ARE A
[00:01:20] MEMBER OF THE COMMISSION OR EXECUTIVE
[00:01:22] DIRECTOR PARTICIPATING VIRTUALLY, OR YOU
[00:01:24] ARE A MEMBER OF STAFF IN A PRESENTATION
[00:01:26] AND ARE ACTIVELY ADDRESSING THE
[00:01:27] COMMISSION. MEMBERS OF THE PUBLIC
[00:01:30] ADDRESSING THE COMMISSION DURING PUBLIC
[00:01:31] COMMENT MAY TURN ON THEIR CAMERAS WHEN
[00:01:33] THEIR NAME IS CALLED TO SPEAK AND WILL
[00:01:34] TURN THEM BACK OFF AGAIN AT THE
[00:01:36] CONCLUSION OF THEIR REMARKS. FOR ANYONE
[00:01:38] HERE AT THE DAIS, PLEASE TURN OFF THE
[00:01:40] SPEAKERS ON ANY OF YOUR COMPUTERS OR IN
[00:01:42] SILENCE YOUR DEVICES. PLEASE ALSO
[00:01:45] REMEMBER TO ADDRESS YOUR QUESTIONS, TO
[00:01:46] BE RECOGNIZED, TO SPEAK THROUGH THE
[00:01:47] CHAIR, AND TO WAIT TO SPEAK UNTIL YOU'VE
[00:01:50] BEEN RECOGNIZED. YOU'LL TURN YOUR
[00:01:51] MICROPHONES ON AND OFF AS NEEDED. ALL
[00:01:54] THE ITEMS NOTED HERE WILL ENSURE A
[00:01:55] SMOOTHER MEETING, SO I THANK YOU IN
[00:01:56] ADVANCE. ALL VOTES TODAY WILL BE TAKEN
[00:01:59] BY THE ROLL CALL METHOD SO IT'S CLEAR
[00:02:01] FOR ANYONE PARTICIPATING, VIRTUALLY HOW
[00:02:03] THE VOTES ARE CAST. COMMISSIONERS WILL
[00:02:06] SAY I OR NAYS WHEN THEIR NAME IS CALLED.
[00:02:08] WE ARE MEETING ON THE ANCESTRAL LANDS
[00:02:10] AND WATERS OF THE COAST SALISH PEOPLE WITH
[00:02:12] WHOM WE SHARE A COMMITMENT TO STEWARD
[00:02:13] THESE NATURAL RESOURCES FOR FUTURE
[00:02:15] GENERATIONS. THIS MEETING IS BEING
[00:02:17] DIGITALLY RECORDED AND MAY BE VIEWED OR
[00:02:19] HEARD AT ANY TIME ON THE PORT'S WEBSITE
[00:02:21] AND MAY BE REBROADCAST BY KING COUNTY
[00:02:24] TELEVISION. PLEASE NOW STAND AND JOIN ME
[00:02:26] IN THE PLEDGE OF ALLEGIANCE
[00:02:32] TO THE FLAG OF THE UNITED STATES OF
[00:02:34] AMERICA AND TO THE REPUBLIC FOR WHICH IT

[00:02:37] STANDS, ONE AVIATION UNDER GOD,
[00:02:40] INDIVISIBLE.
[00:02:46] ALL RIGHT, FIRST ITEM OF BUSINESS TODAY
[00:02:50] IS THE APPROVAL OF THE AGENDA. AS A
[00:02:53] REMINDER TO MY FELLOW COMMISSIONERS,
[00:02:56] IF A COMMISSIONER WISHES TO COMMENT FOR
[00:02:59] OR AGAINST AN ITEM ON THE CONSENT
[00:03:00] AGENDA, IT IS NOT NECESSARY TO PULL THE
[00:03:02] ITEM FROM THE CONSENT AGENDA. YOU CAN
[00:03:05] INSTEAD OFFER SUPPORTING OR OPPOSING
[00:03:07] COMMENTS LATER IN THIS MEETING. ONCE WE
[00:03:09] GET TO THE CONSENT AGENDA PORTION OF THE
[00:03:10] AGENDA, PLEASE WAIT UNTIL THE MOTION TO
[00:03:12] APPROVE THE CONSENT AGENDA IS ON THE
[00:03:14] FLOOR. FOR THESE COMMENTS IF ANY.
[00:03:16] HOWEVER, IT IS APPROPRIATE AT THIS TIME
[00:03:18] IF A COMMISSIONER WANTS TO ASK QUESTIONS
[00:03:20] OF STAFF OR WISHES TO HAVE A DIALOGUE ON
[00:03:22] A CONSENT AGENDA ITEM TO REQUEST THE
[00:03:23] ITEM TO BE PULLED FOR SEPARATE
[00:03:25] DISCUSSION. ARE THERE ANY ITEMS TO BE
[00:03:27] PULLED FROM THE CONSENT AGENDA OR ANY
[00:03:28] MOTIONS TO REARRANGE THE ORDERS OF THE
[00:03:30] DAY? SEEING NONE, COMMISSIONER, THE
[00:03:33] QUESTION IS NOW ON THE APPROVAL OF THE
[00:03:34] AGENDA. IS THERE A MOTION TO APPROVE THE
[00:03:36] AGENDA AS PRESENTED? SO MOVED. SECOND
[00:03:39] GREAT. THE MOTION HAS BEEN MADE AND
[00:03:41] SECONDED. ARE THERE ANY OBJECTIONS TO
[00:03:42] THE APPROVAL AGENDA AS PRESENTED? ALL
[00:03:45] RIGHT, HEARING NONE. THE AGENDA IS
[00:03:47] APPROVED AS PRESENTED. THANK YOU. WE
[00:03:50] HAVE NO SPECIAL ORDER SCHEDULED FOR
[00:03:52] TODAY, SO WE'LL MOVE ON NEXT ON THE
[00:03:55] AGENDA, WHICH IS OUR EXECUTIVE
[00:03:57] DIRECTOR'S REPORT. EXECUTIVE DIRECTOR
[00:03:59] METRUCK, YOU HAVE THE FLOOR.
[00:04:04] GOOD AFTERNOON COMMISSIONERS. I'D LIKE
[00:04:06] TO BEGIN MY REMARKS BY WISHING EVERYONE
[00:04:08] A BELATED VETERANS DAY DEWALI IN NATIVE
[00:04:12] AMERICAN HERITAGE MONTH. AS PART OF OUR
[00:04:14] EFFORT TO BECOME A MODEL FOR DIVERSITY,
[00:04:16] EQUITY AND INCLUSION, IT'S IMPORTANT TO
[00:04:18] ACKNOWLEDGE THESE HOLIDAYS AND EVENTS TO
[00:04:20] BUILD A CULTURE OF BELONGING HERE AT THE
[00:04:21] PORT. LOOKING AHEAD TO LATER THIS WEEK,
[00:04:24] WE HAVE THE TRANSGENDER GENDER DAY OF
[00:04:26] REMEMBRANCE EVENT HOSTED BY OUR
[00:04:28] TRANSGENDER INCLUSIVITY WORKGROUP THIS
[00:04:31] THURSDAY. MUCH OF OUR PROGRESS IN EQUITY
[00:04:34] OVER THE LAST FEW YEARS CAN BE
[00:04:35] ATTRIBUTED TO THE LEADERSHIP OF OUR
[00:04:36] SENIOR DIRECTOR OF THE OFFICE OF EQUITY
[00:04:38] DIVERSITY INCLUSION, BOOKDA GHEISAR.
[00:04:41] AND SPEAKING OF LEARN, WE WERE THRILLED
[00:04:44] TO LEARN THAT BOOKDA RECEIVED THE GIRL
[00:04:46] SCOUTS OF WESTERN WASHINGTON LEADER OF
[00:04:49] DISTINCTION AWARD FOR HER SUCCESS IN
[00:04:51] ADVOCATING FOR SYSTEMIC
[00:04:57] CHANGE ROOTED IN RACIAL EQUITY AND
[00:04:59] SOCIAL JUSTICE. COMMISSIONER MOHAMMED
[00:05:02] WAS AT THE EVENT, I UNDERSTAND, A FEW
[00:05:04] WEEKS AGO TO PRESENT THE AWARD AND MANY

[00:05:05] PORT COLLEAGUES JOINED IN THE
[00:05:07] CELEBRATION. CONGRATULATIONS TO BOOKDA
[00:05:10] FOR BEING RECOGNIZED FOR HER ROLE AS A
[00:05:12] LEADER, CHANGEMAKER AND A MENTOR, A WELL
[00:05:14] DESERVED HONOR. IN LESS POSITIVE NEWS,
[00:05:18] I WANT TO ASSURE COMMISSIONERS THAT WE
[00:05:20] ARE CLOSELY TRACKING THE FEDERAL FUNDING DISCUSSIONS IN WASHINGTON, DC THIS WEEK.
[00:05:25] WITHOUT AN EXTENSION, THE FEDERAL
[00:05:26] GOVERNMENT WILL SHUT DOWN, OR PERHAPS
[00:05:28] PART OF IT WILL SHUT DOWN ON FRIDAY AND
[00:05:30] AS BEFORE, WE'RE MAKING CONTINGENCY
[00:05:32] PLANS IN THAT UNFORTUNATE POSSIBILITY.
[00:05:35] I WANT TO ASSURE THE TRAVELING PUBLIC,
[00:05:37] HOWEVER, THAT THE SEATTLE TACOMA
[00:05:38] INTERNATIONAL AIRPORT WILL REMAIN FULLY
[00:05:40] OPEN. IF SUCH A SITUATION DOES OCCUR,
[00:05:43] OUR FEDERAL PARTNERS AT TSA AND CBP WILL
[00:05:45] CONTINUE TO WORK, ALTHOUGH WITHOUT PAY,
[00:05:48] AND SO WE DO NOT ANTICIPATE SIGNIFICANT
[00:05:50] IMPACTS. AS ALWAYS, WE DO ENCOURAGE
[00:05:53] EVERYONE TO GET TO THE AIRPORT EARLY AND
[00:05:55] TO CHECK YOUR AIRLINE FOR UPDATES.
[00:05:59] I KNOW THAT COMMISSIONERS AND PORT
[00:06:02] EXECUTIVE LEADERSHIP HAVE BEEN RECEIVING
[00:06:04] NUMEROUS COMMUNICATIONS FROM PORT
[00:06:06] EMPLOYEES ABOUT THE ONGOING CONFLICT IN
[00:06:08] ISRAEL AND PALESTINE. THIS IS A
[00:06:11] DIFFICULT TIME FOR MANY OF US AND IT IS
[00:06:13] INCREDIBLY HARD TO PROCESS WHAT HAS
[00:06:15] HAPPENED AND CONTINUES TO HAPPEN. AS
[00:06:18] EXECUTIVE DIRECTOR, I WANT TO REITERATE
[00:06:20] THAT ONE OF MY TOP CONCERNS IS FOR THE
[00:06:22] SAFETY AND WELL BEING OF OUR EMPLOYEES.
[00:06:25] ACTS OF ANTISEMITISM AND ISLAMOPHOBIA
[00:06:28] WILL NOT BE TOLERATED IN ANY WAY AND
[00:06:30] WE'RE DOING EVERYTHING WE CAN TO MAKE
[00:06:32] SURE THAT OUR WORKPLACE IS SECURE,
[00:06:34] RESPECTFUL AND ALIGNED WITH OUR RAISED
[00:06:36] VALUES. THESE ARE STRESSFUL AND
[00:06:38] IMPACTFUL TIMES AND I WANT TO ENCOURAGE
[00:06:40] ALL OF OUR EMPLOYEES TO TAKE CARE OF
[00:06:42] THEMSELVES AND TO LOOK OUT FOR OTHERS
[00:06:43] THAT MAY BE STRUGGLING. I URGE EMPLOYEES
[00:06:46] TO TAKE ADVANTAGE OF THEIR BENEFITS,
[00:06:47] INCLUDING OUR EMPLOYEE ASSISTANCE
[00:06:49] PROGRAM. I LOOK FORWARD TO WORKING WITH
[00:06:52] YOU COMMISSIONER CHO ENSURE THAT THIS
[00:06:53] MESSAGE IS CLEARLY RECEIVED BY EVERYONE
[00:06:56] AT THE PORT. MOVING TO TODAY'S
[00:06:59] COMMISSION MEETING I'D LIKE TO HIGHLIGHT
[00:07:01] A FEW ITEMS. THE MARQUEE ITEM FOR
[00:07:04] TODAY'S COMMISSION MEETING WILL BE THE
[00:07:05] INTRODUCTION OF THE 2024 BUDGET AND
[00:07:07] PROPOSED TAX LEVY. I WILL HAVE MORE IN
[00:07:10] DEPTH COMMENTS DURING THE FORMAL
[00:07:12] INTRODUCTION OF THIS ITEM, BUT I WANT TO
[00:07:14] START TODAY BY EXPRESSING MY DEEPEST
[00:07:16] APPRECIATION FOR ALL THE STAFF WHO SPENT
[00:07:18] COUNTLESS HOURS OVER THE LAST SIX MONTHS
[00:07:20] DOING ANALYSIS, CRUNCHING NUMBERS,
[00:07:23] CREATING PRESENTATIONS, UPDATING
[00:07:25] MATERIALS AND RESPONDING TO COMMISSIONER
[00:07:27] FEEDBACK, ALL TO HELP TO GET US TO

[00:07:29] TODAY'S FORMAL INTRODUCTION OF THE
[00:07:31] BUDGET. DESPITE GLOBAL UNCERTAINTY AND
[00:07:34] SIGNIFICANT PRESSURES ON COSTS,
[00:07:37] I AM PROUD THAT THIS BUDGET REFLECTS
[00:07:39] MAJOR INVESTMENTS IN OUR CORE
[00:07:40] PRIORITIES, FROM INFRASTRUCTURE AND
[00:07:44] DEVELOPMENT TO COMMUNITY SUPPORT TO
[00:07:47] SUPPORTING THE COMMUNITY TO
[00:07:48] ENVIRONMENTAL SUSTAINABILITY. EQUALLY
[00:07:51] IMPORTANT ARE THE INVESTMENTS THAT WE
[00:07:52] PROPOSE TO MAKE IN OUR PORT WORKFORCE,
[00:07:54] WHO ARE TRULY OUR GREATEST ASSET. I LOOK
[00:07:56] FORWARD TO HEARING YOUR FEEDBACK ON OUR
[00:07:58] PROPOSED BUDGET ON OUR CONSENT AGENDA.
[00:08:01] THERE ARE A NUMBER OF ITEMS THAT
[00:08:02] DEMONSTRATE OUR CONTINUED COMMITMENT TO
[00:08:04] MAINTAINING SAFE AND SECURE OPERATIONS
[00:08:06] AND BEING A GOOD STEWARD OF OUR CRITICAL
[00:08:09] ASSETS AND RESOURCES. ITEM 8D IS AN
[00:08:12] ACTION RELATED TO IMPROVING SECURITY
[00:08:14] THROUGH OUR PERIMETER ACCESS GATE
[00:08:15] ENHANCEMENTS AND DETECTION SYSTEM,
[00:08:18] WHILE ITEM EIGHT K IS AN ACTION RELATED
[00:08:20] TO UPGRADING THE MARITIME INDUSTRIAL
[00:08:22] CENTER OFFICE BUILDING INFRASTRUCTURE AT
[00:08:24] FISHERMAN'S TERMINAL. FINALLY, IN TWO
[00:08:27] VERY IMPORTANT ORDERS, YOU WILL HEAR A
[00:08:29] BRIEFING ON THE STATUS OF OUR AIRPORT
[00:08:31] DINING AND RETAIL MASTER PLAN, THE STEPS
[00:08:33] WE'RE TAKING TO IMPROVE OUR
[00:08:35] CONCESSIONAIRE RFP PROCESS, AND
[00:08:38] IMPORTANT DISCUSSION OF BARRIERS TO
[00:08:40] SMALL BUSINESSES THAT ARE COMMITTED TO
[00:08:41] ADDRESSING THAT WE'RE COMMITTED TO
[00:08:43] ADDRESSING. I WANT TO THANK THE GREAT
[00:08:45] WORK OF SO MANY EMPLOYEES WHO WILL HELP
[00:08:47] MAKE US THINK THROUGH THIS POLICY
[00:08:48] CHANGES AND PROCESS IMPROVEMENTS TO MOVE
[00:08:50] US CLOSER TO OUR DIVERSITY AND
[00:08:52] CONTRACTING GOALS, AND I LOOK FORWARD TO
[00:08:54] ROBUST DISCUSSION OF THAT ITEM WITH YOU
[00:08:56] COMMISSIONERS. THIS CONCLUDES MY
[00:08:57] REMARKS. THANK YOU VERY
[00:09:01] MUCH FOR THAT REPORT OUT. WE ARE NOW
[00:09:03] MOVING ON TO COMMITTEE REPORTS. ERICA
[00:09:05] CHUNG, THE COMMISSION'S STRATEGIC
[00:09:06] ADVISOR, WILL PROVIDE THE REPORT. GOOD
[00:09:08] AFTERNOON, PRESIDENT CHO, COMMISSIONERS
[00:09:10] AND EXECUTIVE DIRECTOR, METRUCK I HAVE
[00:09:12] ONE COMMITTEE REPORT FOR YOU TODAY. ON
[00:09:14] NOVEMBER 14, COMMISSIONERS HASEGAWA
[00:09:16] FELLEMAN CONVENED THE SUSTAINABILITY,
[00:09:18] ENVIRONMENTAL AND CLIMATE COMMITTEE
[00:09:20] WHERE THEY WERE BRIEFED ON TWO TOPICS.
[00:09:22] FIRST IS THE AI WASTE PILOT PROJECT.
[00:09:25] STAFF HOPES TO INSTALL SIX AI ENABLED
[00:09:28] WEST WASTE SORTING STATION WITH FOUR AT
[00:09:31] FOOD COURSE AT THE SEA TERMINALS BEFORE
[00:09:34] THANKSGIVING FOR THE HEAVY TRAVEL
[00:09:35] SEASON. THEIR INTERACTIVE AI RECOGNIZES
[00:09:38] WASTE AND CAN EDUCATE CUSTOMERS ON
[00:09:41] PROPER WASTE SORTING. THE PROJECT IS
[00:09:43] BEING IMPLEMENTED TO SUPPORT OPERATIONAL

[00:09:45] EFFICIENCIES AND TO HELP REDUCE WASTE.
[00:09:48] THE SECOND IS THE SEA LAND STEWARDSHIP
[00:09:50] PLAN AND SEA TREE REPLACEMENT
[00:09:52] STANDARDS, WHERE STAFF SHARE THAT THE
[00:09:55] PLAN AND STANDARDS WERE DEVELOPED IN
[00:09:57] ACCORDANCE WITH THE ENVIRONMENTAL LAND
[00:09:58] STEWARDSHIP PRINCIPLES THAT WAS APPROVED
[00:10:01] BY THE COMMISSION ON JULY 11, 2023.
[00:10:05] THAT IS COMPREHENSIVE, INTEGRATES
[00:10:07] CAPITAL PROGRAMS, APPLIES AN EQUITY
[00:10:09] LENS, BUILDS ON COMMUNITY PARTNERSHIP,
[00:10:11] AND TAKES A HOLISTIC ECOLOGICAL
[00:10:13] APPROACH. STAFF SHARED LAND STEWARDSHIP
[00:10:16] PLAN OBJECTIVES AND MANAGEMENT APPROACH
[00:10:18] TREE REPLACEMENT STANDARDS RECOMMEND A
[00:10:20] FOUR TO ONE REPLACEMENT RATIO USING A
[00:10:23] HOLISTIC ECOLOGICAL APPROACH WHERE
[00:10:25] PLANTING NEW TREES, PROTECTING EXISTING
[00:10:28] TREES FROM INVASIVE THREATS, AND
[00:10:30] CONVERTING INVASIVE AREAS TO NATIVE
[00:10:32] VEGETATION CAN ALL BE COUNTED AS CREDIT
[00:10:35] TOWARDS REPLACEMENT. THIS APPROACH IS
[00:10:38] CONSISTENT WITH THE INTENT TO CONDUCT
[00:10:39] LARGE SCALE REPLACEMENT ACTIONS IN THE
[00:10:42] AIRPORT'S ECOLOGICAL AREAS, WHICH
[00:10:44] REQUIRE HOLISTIC MANAGEMENT TO ENSURE
[00:10:46] REPLACEMENT ACTIONS ARE SUCCESSFUL OVER
[00:10:49] THE LONG TERM. THIS CONCLUDES MY REPORT.
[00:10:51] THANK YOU. EXCELLENT. ARE THERE ANY
[00:10:53] QUESTIONS FOR ERICA OR EXECUTIVE
[00:10:55] DIRECTOR METRUCK? ALL RIGHT,
[00:10:59] SEEING NOW NONE, WE ARE NOW ONTO THE
[00:11:01] PUBLIC COMMENT SECTION OF OUR AGENDA.
[00:11:03] THE PORT COMMISSION WELCOMES PUBLIC
[00:11:05] COMMENT AS AN IMPORTANT PART OF THE
[00:11:06] PUBLIC PROCESS. COMMENTS ARE RECEIVED
[00:11:08] AND CONSIDERED BY THE COMMISSIONER IN
[00:11:09] ALL ITS DELIBERATIONS. BEFORE WE TAKE
[00:11:13] PUBLIC COMMENT, LET'S REVIEW OUR RULES
[00:11:14] FOR IN PERSON AND VIRTUAL PUBLIC
[00:11:16] COMMENT. CLERK HART, PLEASE PLAY THE
[00:11:18] RECORDED RULES.
[00:11:23] THE PORT OF SEATTLE COMMISSION WELCOMES
[00:11:25] YOU TO OUR MEETING TODAY. AS NOTED,
[00:11:28] PUBLIC COMMENT IS AN IMPORTANT PART OF
[00:11:30] THE PUBLIC PROCESS, AND THE PORT OF
[00:11:31] SEATTLE COMMISSIONER THANKS YOU FOR
[00:11:33] JOINING US. THE COMMISSION ACCEPTS IN
[00:11:36] PERSON, VIRTUAL, AND WRITTEN PUBLIC
[00:11:39] COMMENT REGARDING MATTERS RELATED TO THE
[00:11:41] CONDUCT OF PORT BUSINESS. BEFORE WE
[00:11:43] PROCEED, HERE ARE THE COMMISSION'S
[00:11:46] PUBLIC COMMENT RULES OF PROCEDURE. FOR
[00:11:48] YOUR INFORMATION, EACH COMMENTER WILL
[00:11:51] HAVE TWO MINUTES TO SPEAK AND SHOULD
[00:11:53] STAY WITHIN THE ALLOTTED TIME. A TIMER
[00:11:55] WILL APPEAR ON THE SCREEN AND A BUZZER
[00:11:57] WILL SOUND AT THE END OF THE TWO MINUTE
[00:11:59] PERIOD FOR EACH SPEAKER. THE COMMISSION
[00:12:02] RESERVES THE RIGHT TO RECEIVE COMMENTS
[00:12:04] SPECIFICALLY RELATED TO THE CONDUCT OF
[00:12:06] PORT BUSINESS. IF COMMENTS ARE NOT
[00:12:09] RELATED TO THE CONDUCT OF PORT BUSINESS.

[00:12:11] THE PRESIDING OFFICER WILL STOP THE
[00:12:13] SPEAKER AND ASK THAT COMMENTS BE KEPT TO
[00:12:15] MATTERS RELATED TO THE CONDUCT OF PORT
[00:12:17] BUSINESS. THIS RULE APPLIES TO BOTH
[00:12:20] INTRODUCTORY AND CONCLUDING REMARKS.
[00:12:23] ALL REMARKS SHOULD BE ADDRESSED TO THE
[00:12:25] COMMISSION AS A BODY AND NOT TO
[00:12:27] INDIVIDUAL COMMISSIONER. DISRUPTIONS OF
[00:12:31] COMMISSION PUBLIC MEETINGS ARE
[00:12:32] PROHIBITED. DISRUPTIONS INCLUDE, BUT ARE
[00:12:35] NOT LIMITED TO, THE FOLLOWING REFUSAL OF
[00:12:38] A SPEAKER TO LIMIT REMARKS TO TOPICS
[00:12:40] RELATED TO THE CONDUCT OF PORT BUSINESS
[00:12:43] THREATS AND ABUSIVE OR HARASSING
[00:12:45] BEHAVIOR AND LANGUAGE, OBSCENE LANGUAGE
[00:12:49] AND GESTURES. REFUSAL OF A SPEAKER TO
[00:12:52] COMPLY WITH THE ALLOTTED TIME SET FOR
[00:12:54] THE INDIVIDUAL SPEAKER'S PUBLIC COMMENT
[00:12:57] LEAVING THE PODIUM OR TESTIMONY TABLE TO
[00:13:00] PHYSICALLY APPROACH COMMISSIONERS OR
[00:13:02] STAFF DURING ONE'S PUBLIC COMMENT
[00:13:05] PROVIDED SPEAKERS MAY AUTHOR WRITTEN
[00:13:07] MATERIALS TO THE COMMISSION CLERK AND
[00:13:10] ANY BEHAVIOR THAT DISRUPTS, DISTURBS,
[00:13:13] OR OTHERWISE IMPEDES THE MEETING.
[00:13:16] ANY DISRUPTION WILL RESULT IN THE
[00:13:18] SPEAKER'S MICROPHONE BEING IMMEDIATELY
[00:13:20] SHUT OFF BY THE PRESIDING OFFICER AND A
[00:13:23] WARNING OR LOSS OF SPEAKING PRIVILEGES
[00:13:25] OR REMOVAL FROM THE MEETING ROOM MAY
[00:13:27] OCCUR AS PROVIDED IN THE COMMISSION'S
[00:13:30] BYLAWS. WRITTEN MATERIALS PROVIDED TO
[00:13:33] THE CLERK WILL BE INCLUDED IN TODAY'S
[00:13:35] MEETING RECORD. THE CLERK HAS A LIST OF
[00:13:37] THOSE PREPARED TO SPEAK. WE ARE TAKING
[00:13:40] COMMENTS FROM ANYONE WHO HAS SIGNED UP
[00:13:42] TO SPEAK VIRTUALLY, AS WELL AS FROM
[00:13:44] ANYONE WHO HAS JOINED US TODAY HERE IN
[00:13:46] THE MEETING ROOM. WHEN YOUR NAME IS
[00:13:49] CALLED, IF YOU ARE JOINING VIRTUALLY,
[00:13:51] PLEASE UNMUTE YOURSELF. THEN PLEASE
[00:13:54] REPEAT YOUR NAME FOR THE RECORD AND
[00:13:55] STATE YOUR TOPIC RELATED TO THE CONDUCT
[00:13:58] OF PORT BUSINESS. YOU MAY TURN ON YOUR
[00:14:00] CAMERA AT THIS TIME. THE TWO MINUTE
[00:14:03] TIMER WILL THEN BEGIN. IF YOU'RE ON THE
[00:14:06] TEAM'S MEETING AND AT THE SAME TIME
[00:14:08] STREAMING THE MEETING ON THE WEBSITE,
[00:14:10] PLEASE MUTE THE WEBSITE STREAM TO AVOID
[00:14:12] FEEDBACK. WHEN YOU HAVE CONCLUDED YOUR
[00:14:14] REMARKS, YOU MAY AGAIN TURN OFF YOUR
[00:14:16] CAMERA AND MUTE YOUR SPEAKER. IF YOU ARE
[00:14:20] SPEAKING FROM THE MEETING ROOM, PLEASE
[00:14:21] COME TO THE TESTIMONY TABLE, REPEAT YOUR
[00:14:24] NAME FOR THE RECORD AND STATE YOUR TOPIC
[00:14:26] RELATED TO THE CONDUCT OF PORT BUSINESS.
[00:14:29] OUR PUBLIC COMMENT PERIOD WILL NOW
[00:14:30] COMMENCE. THANK YOU AGAIN FOR JOINING US
[00:14:33] TODAY. ALL RIGHT, OUR FIRST SPEAKER IS
[00:14:36] ALEX ZIMMERMAN. THANK YOU.
[00:14:57] HELLO. MY NAME ALEX ZIMMERMAN, AND I
[00:15:00] LIVE IN BELLEVUE FOR 35 YEARS.
[00:15:03] YEAH, IT'LL START WHEN YOU'RE DONE

[00:15:07] INTRODUCING YOURSELF. COULD YOU PLEASE
[00:15:08] STATE YOUR TOPIC RELATED TO POOR
[00:15:09] BUSINESS? I DON'T UNDERSTAND
[00:15:13] HOW I CAN TALK ABOUT A TOPIC WHEN YOU
[00:15:15] DON'T HAVE TIME AND NOBODY LISTENED TO
[00:15:17] THIS. ALEX, PLEASE RESTATE YOUR TOPIC.
[00:15:19] OKAY, THANK YOU VERY MUCH. YEAH. TOPIC
[00:15:21] IS IMPEACHMENT OF COMMISSIONER CHO. I
[00:15:24] TALKED ABOUT THIS MANY TIMES BEFORE.
[00:15:26] RIGHT NOW, MORE INFORMATION COME. WHAT
[00:15:28] IS ABSOLUTELY CRITICAL. THIS IS EXACTLY
[00:15:30] WHAT IS I WANT DELIVERY TIME RIGHT NOW.
[00:15:32] VERY GOOD. COUPLE POINTS. DIFFERENT
[00:15:35] POINT. NUMBER ONE, YOU ALWAYS INTERRUPT
[00:15:37] ME BECAUSE I'M JEW. YOU SUPPORT IRANIAN
[00:15:39] MUSLIM BY DEFINITION. EVERYBODY WHO
[00:15:41] SUPPORT IRANIAN MUSLIM, WE WAR RIGHT NOW
[00:15:44] WITH IRAN. AMERICAN AND JEWISH PEOPLE
[00:15:46] WAR WITH IRAN RIGHT NOW. I MEAN,
[00:15:49] ISRAEL IN USA. SO IF YOU SUPPORT US
[00:15:52] ENEMY IN ALL COUNTRY IN THIS PLANET,
[00:15:54] YOU'RE SUPPOSED TO BE QUALIFIED LIKE A
[00:15:56] CRIMINAL. YOU'RE SUPPOSED TO BE GOING
[00:15:57] JAIL OR YOU POST TO BE EXECUTED IS LAW.
[00:16:00] WHAT EXISTS IN ALL COUNTRIES IN THIS
[00:16:03] PLANET. IT'S NUMBER ONE. NUMBER TWO,
[00:16:06] ELECTION. WHAT IS YOU IN RIGHT NOW IS
[00:16:08] ABSOLUTELY NOT LEGAL. I WILL EXPLAIN TO
[00:16:10] YOU DETAIL BY POINT. FIRST, YOU GO TO
[00:16:13] ELECTION ALONE, BY DEFINITION, IS
[00:16:16] ABSOLUTELY NOT. ALEX. ELECTIONS ARE NOT
[00:16:19] PERTINENT TO PORT. SO IF YOU COULD
[00:16:21] PLEASE GO AND TALK ABOUT PORT RELATED
[00:16:24] BUSINESS RIGHT NOW. DON'T INTERRUPT ME,
[00:16:27] PLEASE.
[00:16:31] SO HE TALK ABOUT WINNING FIRST.
[00:16:34] IT'S VERY IMPORTANT 200,000 PEOPLE KNOW
[00:16:37] VOTE FOR AYE. IS PEOPLE WHO INVOLVED IN
[00:16:41] VOTING PROCESS. SO IT CANNOT BE 100
[00:16:44] PERCENTAGE. WHAT IS SHOW AND INFORMATION
[00:16:47] ABOUT. SO HE WIN 100 PERCENTAGE. THAT'S
[00:16:50] NUMBER ONE. WHEN WE GO TO TOTAL PEOPLE
[00:16:52] WHO IN KING COUNTRY, FOR EXAMPLE, YOU
[00:16:55] KNOW WHAT THIS MEANS, WHO CAN HAVE BOTH.
[00:16:57] HE'S ONLY HALF 15 PERCENTAGE. IT'S
[00:17:00] ABSOLUTELY CRITICAL. AND HE POST TO BE
[00:17:02] RECOGNIZED AND THE PORT TO BE DOING
[00:17:05] SOMETHING ABOUT THIS BECAUSE BY
[00:17:07] DEFINITION IS A FRAUD AT A FEDERAL
[00:17:10] CRIME. HE CANNOT WIN BY 100 PERCENTAGE.
[00:17:15] THANK YOU VERY MUCH. STOP INTERRUPT ME.
[00:17:17] I SEE YOU IN COURT. THANK YOU, ALEX.
[00:17:20] AND ALEX, IT'S PRESIDENT SHOW TO YOU.
[00:17:23] OUR NEXT SPEAKER IS GOING TO BE KATHY
[00:17:26] KENNEDY. SHE'S ONLINE. KATHY, CAN YOU
[00:17:29] HEAR ME? I SURE CAN.
[00:17:32] THANK YOU. AND THANK YOU VERY MUCH FOR
[00:17:35] HAVING ME. I AM GOING TO BE TALKING
[00:17:38] TODAY IN SUPPORT OF THE ACCESSIBILITY
[00:17:41] EFFORTS THAT THE PORT HAS UNDERTAKEN.
[00:17:46] I WANTED TO LET YOU KNOW THAT THERE HAVE
[00:17:48] BEEN SUCH SIGNIFICANT IMPROVEMENTS IN
[00:17:52] REMOVING BARRIERS FOR ALL TRAVELERS WITH

[00:17:54] DISABILITIES. AND THE AIRPORT HAS REALLY
[00:17:57] WORKED VERY DILIGENTLY WITH THE
[00:18:00] DISABILITY COMMUNITY TO ENSURE THAT
[00:18:02] THEY'RE LEARNING WHAT'S MOST EFFECTIVE,
[00:18:05] WHAT'S NEEDED, AND WHAT THEY REALLY
[00:18:07] WANT. AND DONE THIS BY DOING REALLY
[00:18:11] EXTENSIVE OUTREACH WITH MANY OF THE
[00:18:14] COMMUNITY GROUPS. IT REALLY ALL STARTS
[00:18:17] WITH RECOGNIZING THAT ACCESSIBILITY
[00:18:20] NEEDS TO BE UNIVERSAL FOR ALL PEOPLE,
[00:18:23] ALL AGES AND ALL NEEDS. IT RECOGNIZES
[00:18:26] THE DIFFERENCE BETWEEN EQUITY AND
[00:18:29] EQUALITY, AND IT CERTAINLY WORKS TO
[00:18:32] LEVEL THAT PLAYING FIELD. I WANTED
[00:18:35] TO ALSO SPEAK A LITTLE BIT ABOUT WHAT
[00:18:39] THE PORT HAS DONE FOR THOSE GROUPS
[00:18:44] WITH NON APPARENT DISABILITIES AND
[00:18:47] CERTAINLY OUR OLDER TRAVELERS, WHICH IS
[00:18:49] A GROWING CONCERN AS THE POPULATION OF
[00:18:52] THE DEMOGRAPHIC, INCLUDING OUR SENIORS,
[00:18:55] ARE TRAVELING MORE AND MORE AND USING
[00:18:58] THE AIRPORT FACILITIES. THE SUNFLOWER
[00:19:01] LANYARD PROGRAM, WHICH IS EXTREMELY
[00:19:04] POPULAR IN EUROPE, IS A VOLUNTARY
[00:19:07] PROGRAM, ALSO A NONVERBAL WAY TO
[00:19:11] COMMUNICATE THAT SOMEONE HAS A NON
[00:19:14] APPARENT DISABILITY.
[00:19:18] THE SEA VISITOR PASS PROGRAM AS ANOTHER
[00:19:21] JUST EXCELLENT PROGRAM, THE FORT OFFERS
[00:19:24] PASSES BETWEEN THE HOURS OF EIGHT AND
[00:19:27] TEN, SEVEN DAYS A WEEK. IT ALLOWS FAMILY
[00:19:30] AND FRIENDS TO SIT WITH A PERSON WHO MAY
[00:19:32] BECOME CONFUSED, EVEN IF THAT ASSISTANT
[00:19:36] OR FAMILY MEMBER IS NOT TRAVELING.
[00:19:39] THERE'S A BRAND NEW SENSORY ROOM
[00:19:41] DESIGNED SPECIFICALLY FOR THE
[00:19:43] NEURODIVERSE COMMUNITY AS A PLACE TO
[00:19:46] HELP EASE TRAVEL IN THE HECTIC AIRPORT
[00:19:48] ENVIRONMENT. AND I ALSO WANT TO MENTION
[00:19:51] THAT THIS IS ABOVE AND BEYOND WHAT ANY
[00:19:54] REGULATION WOULD REQUIRE. THANK YOU,
[00:19:57] KATHY. THANK YOU SO MUCH. THANK YOU.
[00:20:01] OUR NEXT SPEAKER IS RENEE GOOD
[00:20:09] AFTERNOON. MY NAME IS RENEE LAMOGEE REEVE
[00:20:11] AND I'M HERE TO SPEAK ABOUT THE CRUISE
[00:20:12] INDUSTRY. I SERVE AS VICE PRESIDENT OF
[00:20:16] GOVERNMENT AND COMMUNITY RELATIONS FOR
[00:20:17] CRUISE LINES INTERNATIONAL ASSOCIATION,
[00:20:19] OR CLIA, AND I OVERSEE OUR WORK IN THE
[00:20:21] GREATER PACIFIC NORTHWEST REGION, WHICH
[00:20:24] INCLUDES, OBVIOUSLY, SEATTLE, ALASKA,
[00:20:26] VICTORIA, VANCOUVER AND CALIFORNIA. AS
[00:20:29] YOU KNOW, CLEA IS THE LARGEST MEMBER
[00:20:34] BASED TRADE ASSOCIATION. WE REPRESENT
[00:20:36] 95% OF THE OCEAN GOING CAPACITY, WHICH
[00:20:39] IS OVER 50 CRUISE LINES, OVER 250 SHIPS,
[00:20:42] AND WE TRANSPORT 30 MILLION CRUISE
[00:20:45] PASSENGERS EACH YEAR TO WORLDWIDE
[00:20:47] DESTINATIONS LIKE SEATTLE. IT'S A
[00:20:49] PLEASURE TO BE WITH YOU AGAIN TODAY. I
[00:20:51] WANT TO START BY THANKING THE PORT
[00:20:52] COMMISSIONERS AND THE PORT STAFF FOR
[00:20:54] YOUR CONTINUED SUPPORT OF THE INDUSTRY

[00:20:56] HERE IN SEATTLE. WE VALUE OUR LONG
[00:20:58] STANDING PARTNERSHIP, ESPECIALLY WHEN IT
[00:20:59] COMES TO OUR SHARED COMMITMENT TO
[00:21:01] ENVIRONMENTAL STEWARDSHIP AND
[00:21:02] INNOVATION. AS COMMISSIONER CALKINS
[00:21:04] SHARED A FEW WEEKS AGO AT OUR SEASON
[00:21:06] WRAP UP EVENT, THE 2023 CRUISE SEASON
[00:21:09] WAS A RECORD BREAKING YEAR, BRINGING 1.7
[00:21:11] MILLION CRUISE VISITORS TO SEATTLE AND
[00:21:14] CONTRIBUTING OVER 900 MILLION TO THE
[00:21:16] ECONOMY. WITH THIS LEVEL OF ACTIVITY,
[00:21:19] THE CRUISE INDUSTRY CONTINUES TO FIND
[00:21:20] EVERY WAY POSSIBLE TO MAKE OUR
[00:21:22] OPERATIONS MORE SUSTAINABLE AND MITIGATE
[00:21:24] OUR IMPACTS ON THE ENVIRONMENT. TO BE
[00:21:27] CLEAR, CRUISE SHIPS DO NOT DISCHARGE ANY
[00:21:29] WASTEWATER IN THE PUGET SOUND. 120 CLIA
[00:21:33] MEMBER SHIPS WORLDWIDE ARE CURRENTLY
[00:21:35] EQUIPPED TO CONNECT TO SHORESIDE
[00:21:36] ELECTRICITY, AND BETWEEN NOW AND 2028,
[00:21:39] 88% OF OUR GLOBAL FLEET WILL BE PLUG IN
[00:21:42] READY ON SEPTEMBER 6 OF THIS YEAR. I
[00:21:45] SHARED WITH YOU VIA EMAIL, A PRESS
[00:21:47] RELEASE AND A LINK TO CLEA'S GLOBAL
[00:21:49] CRUISE INDUSTRY ENVIRONMENTAL
[00:21:51] TECHNOLOGIES AND PRACTICES REPORT. WE
[00:21:54] RECENTLY EXPANDED ON THIS DATA IN OUR
[00:21:56] CHARTING THE FUTURE OF SUSTAINABLE
[00:21:58] TRAVEL PAPER, WHICH WE WILL SHARE WITH
[00:22:00] YOU AS WELL. THIS SHOWS SIGNIFICANT
[00:22:02] ADVANCEMENTS IN THE CRUISE INDUSTRY'S
[00:22:04] EFFORTS TO PURSUE NET ZERO CARBON
[00:22:06] CRUISING BY 2050. THE PORT OF SEATTLE
[00:22:09] HAS BEEN A LEADER IN SHORE POWER
[00:22:10] CAPABILITY AS THE FIRST PORT IN THE
[00:22:12] CONTIGUOUS UNITED STATES TO OFFER SHORE
[00:22:14] POWER PLUGIN AT PIER 91. OH.
[00:22:18] WE'RE PROUD TO BE YOUR PARTNER AND YOUR
[00:22:20] COLLABORATOR. THANK YOU. THANKS, RENEE.
[00:22:23] ALL RIGHT, NEXT IS LAUREN VAN HORN
[00:22:26] ONLINE.
[00:22:31] LAUREN, CAN YOU HEAR ME?
[00:22:33] YES. OH, SORRY. IT'S LAUREL. I'M SORRY.
[00:22:36] EXCUSE ME. I MISREAD YOUR NAME. LAUREL?
[00:22:40] YEAH, I'M LAUREL VAN HORN. I'M SPEAKING
[00:22:41] ON THE TOPIC OF ACCESSIBILITY AT THE
[00:22:43] PORT OF SEATTLE. SO THANK YOU FOR THIS
[00:22:45] OPPORTUNITY. I'M THE DIRECTOR OF
[00:22:47] PROGRAMS AT OPEN DOORS ORGANIZATION,
[00:22:49] WHICH IS A DISABILITY NONPROFIT BASED IN
[00:22:52] ROSEMONT, ILLINOIS. I'M ALSO A PROUD
[00:22:54] MEMBER OF THE SEATTLE INTERNATIONAL
[00:22:56] AIRPORT ACCESSIBILITY ADVISORY
[00:22:57] COMMITTEE, HAVING RECENTLY REPLACED OUR
[00:23:00] EXECUTIVE DIRECTOR, ERIC LIPP, ON WHOSE
[00:23:02] BEHALF I'M SPEAKING TODAY AT OPEN DOORS
[00:23:06] ORGANIZATION. WE HAVE WORKED CLOSELY
[00:23:07] WITH THE PORT OF SEATTLE FOR MANY YEARS
[00:23:09] TO HELP THE AIRPORT BECOME ONE OF THE
[00:23:11] MOST ACCESSIBLE IN THE NATION, AND
[00:23:13] INDEED, IN THE WORLD. WE HOPE THAT THE
[00:23:15] COMMISSION WILL VOTE IN FAVOR OF MAKING
[00:23:17] ACCESSIBILITY AN ONGOING COMMITMENT AND

[00:23:20] AN INTEGRAL PART OF THE PORT OF SEATTLE
[00:23:22] BRAND. CONGRATULATIONS TO EVERYONE AT
[00:23:25] THE PORT, LEADERSHIP AND STAFF WHO HAVE
[00:23:27] SUPPORTED ALL THE IMPROVEMENTS TO
[00:23:29] ACCESSIBILITY THUS FAR. AND KATHY
[00:23:31] KENNEDY, OF COURSE, JUST MENTIONED A
[00:23:33] NUMBER OF THOSE WHICH ARE IMPORTANT AT
[00:23:36] OPEN DOORS ORGANIZATION. WE PLEDGE OUR
[00:23:38] CONTINUED SUPPORT OF YOUR IMPORTANT WORK
[00:23:40] AND LOOK FORWARD TO HELPING YOU ACHIEVE
[00:23:42] AN EVEN GREATER LEVEL OF INCLUSION AND
[00:23:44] ACCESS SO THAT ALL TRAVELERS, WHATEVER
[00:23:46] THEIR AGE, SIZE, OR ABILITY, CAN ENJOY A
[00:23:50] TRULY BARRIER FREE AND EQUITABLE
[00:23:52] EXPERIENCE IN YOUR FACILITIES. SO THANK
[00:23:55] YOU VERY MUCH AGAIN. THANK YOU VERY
[00:23:58] MUCH, LAUREL. AND LAST BUT CERTAINLY NOT
[00:24:01] LEAST, PUBLIC COMMENTATOR HAROLD EUGLES.
[00:24:12] HELLO, MY NAME IS HAROLD DOUGLAS. I'M
[00:24:15] CURRENT PRESIDENT OF ILW LOCAL 19. I
[00:24:18] WANT TO THANK CHIEF EXECUTIVE DIRECTOR
[00:24:21] OF METRUCK AND COMMISSIONER. ALLOW ME TO
[00:24:22] SPEAK, AND I'M GOING TO BE SPEAKING
[00:24:24] ABOUT THE CRUISE SHIP INDUSTRY. WE JUST
[00:24:27] AS YOU HEARD FROM THE PREVIOUS SPEAKER,
[00:24:29] WE HAD A VERY SUCCESSFUL CRUISE SEASON.
[00:24:32] WE WANT TO THANK THE PORT FOR THEIR
[00:24:34] FORESIGHT AND PUSHING
[00:24:38] FOR COLD IRONING FOR NEXT YEAR AND
[00:24:41] INCREASING THE NUMBER OF RAMPS AVAILABLE
[00:24:43] SO THAT WE CAN AYE. THE 100% COLD IRONING
[00:24:46] BY 2030. IT'S A GOAL THAT I THINK WE CAN
[00:24:49] ACHIEVE, HOPEFULLY EVEN SOONER. THE BIG
[00:24:52] THING THAT I'D LIKE TO ALSO STRESS IS
[00:24:54] THE IMPORTANCE OF THE AMOUNT OF JOBS
[00:24:56] THAT THIS DIRECT JOBS THAT ILW MEMBERS
[00:25:00] RECEIVE OFF THIS ONE OF THE LARGEST
[00:25:02] VESSELS THIS YEAR, CALLING UP PIER 91,
[00:25:05] WE HAD 169 MEMBERS DISPATCHED
[00:25:09] TO WORK ON THAT SHIP ON ONE VESSEL AT
[00:25:13] PIER 91. GENERALLY DURING THE WEEKENDS,
[00:25:16] THEY HAVE TWO SHIPS AT A TIME. IT'S AN
[00:25:18] AVERAGE AROUND 282 MEMBERS THAT ARE
[00:25:21] DISPATCHED TO WORK THOSE. AND THEN ALONG
[00:25:24] WITH PIER 66, EXAMPLE OF THE NORWEGIAN
[00:25:27] BLISS, WE HAVE 138 MEMBERS WORKING ON
[00:25:31] THAT SHIP. SO YOU CAN SEE THAT WE VARY
[00:25:34] SOMETIMES ALL THE WAY, ALMOST UP TO 450
[00:25:38] JOBS ON THOSE VESSELS. AND TALKING WITH
[00:25:41] THE CRUISE INDUSTRY, IT LOOKS LIKE WE'RE
[00:25:43] GOING TO HAVE BIGGER VESSELS, MORE
[00:25:45] MANPOWER, AND AS YOU ALL KNOW,
[00:25:49] THE WAGES THAT IT BRINGS IN IS
[00:25:51] TREMENDOUS. AND THEN ALL THE OTHER JOBS,
[00:25:55] AS FAR AS FROM THE TUGBOAT OPERATORS TO
[00:25:58] THE SHIP HANDLERS TO THE PEOPLE
[00:26:01] WHO SUPPLY IT, IS VERY IMPORTANT TO OUR
[00:26:03] REGION. SO AGAIN, I APPLAUD THAT WE PUSH
[00:26:07] THE CRUISE INDUSTRY TO BE A GREEN
[00:26:09] INDUSTRY, AND I THINK THEY RESPOND VERY
[00:26:11] WELL. COLD IRONING IS ONE OF THEM.
[00:26:13] DISCHARGING WASTEWATER AND ALSO BEING
[00:26:16] GOOD CITIZENS UP IN ALASKA, WE THINK

[00:26:19] THAT'S VERY IMPORTANT AND WE WANT TO
[00:26:21] MAKE SURE THAT THEY REMAIN SO. THANK YOU
[00:26:24] FOR YOUR TIME. HAVE A NICE DAY. THANK
[00:26:26] YOU, ERROL. ALL RIGHT, THAT CONCLUDES
[00:26:29] OUR SIGNUPS FOR TODAY. IS THERE ANYONE
[00:26:31] ELSE PRESENT OR ON THE TEAM'S CALL OR
[00:26:34] PRESENT IN THE ROOM TODAY WHO DIDN'T
[00:26:35] SIGN UP BUT WISHES TO SPEAK AND ADDRESS
[00:26:37] THE COMMISSION? IF SO, PLEASE STATE AND
[00:26:39] SPELL YOUR NAME AND STATE THE TOPIC
[00:26:41] RELATED TO THE CONDUCT REPORT BUSINESS
[00:26:43] YOU WISH TO SPEAK OUT ABOUT FOR THE
[00:26:44] RECORD. ALL RIGHT,
[00:26:48] IN THAT CASE, AT THIS TIME, I'LL ASK THE
[00:26:49] CLERK TO PLEASE GIVE A SYNOPSIS OF THE
[00:26:51] WRITTEN COMMENTS RECEIVED.
[00:26:55] THANK YOU, MR. COMMISSIONER, PRESIDENT,
[00:26:57] MEMBERS OF THE COMMISSION, EXECUTIVE
[00:26:58] DIRECTOR METRUCK WE'VE RECEIVED THREE
[00:27:00] WRITTEN COMMENTS FOR TODAY'S MEETING.
[00:27:02] THESE HAVE BEEN PREVIOUSLY DISTRIBUTED
[00:27:04] TO YOU AND WILL BECOME A PART OF THE
[00:27:05] PUBLIC RECORD. KIM BRIAN'S RIGHTS AND
[00:27:08] SUPPORTIVE AGENDA ITEM TEN D THE SEA
[00:27:10] ACCESSIBILITY ORDERS STATING THAT THE
[00:27:12] WORK THAT SEA HAS BEEN DOING TO BECOME
[00:27:14] THE MOST ACCESSIBLE AND INCLUSIVE
[00:27:16] AIRPORT HAS MADE A POSITIVE IMPACT IN
[00:27:18] THE COMMUNITY AND HAS HELPED TO MAKE
[00:27:20] PEOPLE FEEL MORE COMFORTABLE TRAVELING
[00:27:21] THROUGH SEATTLE. RYAN FOX, MEMBER OF THE
[00:27:24] ACCESSIBILITY ADVISORY COMMITTEE FOR
[00:27:26] SEA, ALSO WRITES IN SUPPORT OF AGENDA
[00:27:28] ITEM TEN D AND ALSO IN SUPPORT OF THE
[00:27:31] SEA ACCESS PROGRAM, NOTING HOW TRAVEL
[00:27:33] CAN IMPACT PEOPLE IN DIFFERENT WAYS WHEN
[00:27:35] THEY HAVE DISABILITIES, RYAN STATES THE
[00:27:37] IMPORTANCE OF PROVIDING A SPACE THAT
[00:27:39] WORKS FOR A WIDE VARIETY OF TRAVELERS TO
[00:27:41] MAKE THEIR WAY THROUGH THE AIRPORT
[00:27:42] EFFICIENTLY AND IN COMFORT. AND THEN
[00:27:45] CONCLUDING WITH GEORGE ABBOTT,
[00:27:46] PRESIDENT AND CEO OF THE LIGHTHOUSE FOR
[00:27:48] THE BLIND AND MEMBER OF THE
[00:27:50] ACCESSIBILITY ADVISORY COUNCIL, WHO
[00:27:52] WRITES AS WELL TO SUPPORT AGENDA ITEM
[00:27:54] TEN D, NOTING THE THOUGHTFUL EFFORTS OF
[00:27:57] THE PORT AND SEA STAFF TO EMBRACE EQUITY
[00:27:59] AND INCLUSION OF VISITORS AND RESIDENTS
[00:28:02] WITH DISABILITIES WHO USE THE AIRPORT
[00:28:04] AND ALL PORT FACILITIES. AND THAT
[00:28:05] CONCLUDES OUR WRITTEN COMMENTS TODAY.
[00:28:07] EXCELLENT. THANK YOU VERY MUCH. HEARING
[00:28:09] NO FURTHER PUBLIC TESTIMONY, WE'LL NOW
[00:28:10] MOVE ON TO THE CONSENT AGENDA. ITEMS ON
[00:28:13] THE CONSENT AGENDA ARE CONSIDERED
[00:28:14] ROUTINE AND WILL BE ADOPTED BY ONE
[00:28:15] MOTION. ITEMS REMOVED FROM THE CONSENT
[00:28:17] AGENDA WILL BE CONSIDERED SEPARATELY
[00:28:18] IMMEDIATELY AFTER ADOPTION OF THE
[00:28:20] REMAINING CONSENT AGENDA. ITEMS. AT THIS
[00:28:22] TIME, THE CHAIR WILL ENTERTAIN A MOTION
[00:28:24] TO APPROVE THE CONSENT AGENDA. ITEMS

[00:28:26] RECOVERING ITEMS EIGHT A, EIGHT B,
[00:28:28] EIGHT C.
[00:28:39] IS THERE A MOTION SO MOVED? SECOND.
[00:28:43] EXCELLENT. COMMISSIONER,
[00:28:46] WE HAVE A MOTION AND A SECOND. PLEASE
[00:28:49] SAY IRON A WHEN YOUR NAME IS CALLED FOR
[00:28:51] THE APPROVAL OF THE CONSENT AGENDA,
[00:28:53] BEGINNING WITH COMMISSIONER CALKINS.
[00:28:57] AYE. THANK YOU. COMMISSIONER FELLEMAN.
[00:29:00] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[00:29:03] AYE. THANK YOU. COMMISSIONER MOHAMED.
[00:29:06] AYE. THANK YOU. AND COMMISSIONER CHO.
[00:29:08] AYE. THANK YOU. FIVE AYES, ZERO NAYS FOR
[00:29:11] THIS ITEM. EXCELLENT. THE MOTION PASSES.
[00:29:13] THANK YOU VERY MUCH. MOVING ON IN THE
[00:29:15] AGENDA, WE HAVE FOUR NEW ITEMS OF
[00:29:17] BUSINESS TODAY. NEW BUSINESS ITEMS
[00:29:19] TODAY. CLERK HART, PLEASE READ THE FIRST
[00:29:20] ITEM INTO THE RECORD, AND THEN EXECUTIVE
[00:29:22] DIRECTOR METRUCK WILL THEN INTRODUCE THE
[00:29:24] ITEM. THANK YOU. OUR FIRST ITEM IS
[00:29:27] ACTUALLY TEN A AND TEN B CONSOLIDATED
[00:29:29] FOR ONE PUBLIC HEARING, AND I WILL READ
[00:29:31] THAT INTO THE RECORD. TEN A. PUBLIC
[00:29:33] HEARING AND INTRODUCTION OF RESOLUTION
[00:29:35] NUMBER THREE 8114, A. RESOLUTION
[00:29:37] ADOPTING THE FINAL BUDGET OF THE PORT OF
[00:29:39] SEATTLE FOR THE YEAR 2024. MAKING,
[00:29:42] DETERMINING, AND DECIDING THE AMOUNT OF
[00:29:44] TAXES TO BE LEVIED UPON THE CURRENT
[00:29:45] ASSESSMENT ROLE, PROVIDING PAYMENT OF
[00:29:47] BOND REDEMPTIONS AND INTEREST COST OF
[00:29:50] FUTURE CAPITAL IMPROVEMENTS AND
[00:29:51] ACQUISITIONS, AND FOR SUCH GENERAL
[00:29:53] PURPOSES ALLOWED BY LAW, WHICH THE PORT
[00:29:55] DEEMS NECESSARY, AND DIRECTING THE KING
[00:29:57] COUNTY COUNCIL AS TO THE SPECIFIC SUMS
[00:30:00] TO BE LEVIED ON ALL OF THE ASSESSED
[00:30:01] PROPERTIES OF THE PORT OF SEATTLE
[00:30:03] DISTRICT IN THE YEAR 2024 AND TEN B.
[00:30:07] ALSO, PUBLIC HEARING, INTRODUCTION OF
[00:30:09] RESOLUTION NUMBER 3815. A RESOLUTION
[00:30:12] SPECIFYING THE DOLLAR AND PERCENTAGE
[00:30:13] CHANGE IN THE REGULAR PROPERTY LEVY FROM
[00:30:16] THE PREVIOUS YEAR PER RCW 84 55 120,
[00:30:20] PROVIDING FOR A 4.8% INCREASE OF THE
[00:30:23] LEVY FROM EIGHTY TWO MILLION, SIX
[00:30:25] HUNDRED AND FIFTY SEVEN THOUSAND, THREE
[00:30:26] HUNDRED AND SIXTY SEVEN DOLLARS TO
[00:30:28] EIGHTY SIX MILLION, SIX HUNDRED AND
[00:30:30] SIXTY FOUR THOUSAND, FIVE HUNDRED AND
[00:30:31] EIGHTY DOLLARS.
[00:30:35] COMMISSIONERS, AS YOU KNOW, TODAY'S
[00:30:37] PRESENTATION IS THE CULMINATION OF OUR
[00:30:39] SIX MONTHS OF HARD WORK BY YOU AND OUR
[00:30:41] STAFF ACROSS THE PORT. I'D LIKE TO BEGIN
[00:30:43] MY INTRODUCTION OF TODAY'S BUDGET BY
[00:30:45] HIGHLIGHTING OUR FINANCIAL PERFORMANCE
[00:30:47] FOR THE FIRST THREE QUARTERS OF 2023.
[00:30:51] PASSENGER VOLUME AT SEA CONTINUES TO
[00:30:53] REBOUND AND IS TRENDING HIGHER THAN
[00:30:56] 2022, AND WE EXPECT TO COME VERY CLOSE
[00:30:58] TO PRE PANDEMIC VOLUMES BY THE END OF

[00:31:00] THE YEAR. ON THE MARITIME SIDE, AS
[00:31:02] YOU'VE HEARD TODAY IN THE PUBLIC
[00:31:04] TESTIMONY, THE 2023 CRUISE SEASON BROKE
[00:31:06] RECORDS WITH 291 SAILINGS AND WELL OVER
[00:31:09] 1.7 MILLION REVENUE PASSENGERS.
[00:31:13] AIRPORT NON AERONAUTICAL REVENUES ARE
[00:31:16] ANTICIPATED TO EXCEED THE BUDGET DUE TO
[00:31:18] HIGHER REVENUES IN MOST LINES OF
[00:31:19] BUSINESS, CRUISE FISHING, COMMERCIAL
[00:31:22] MARINAS AND MARITIME PORTFOLIO
[00:31:24] MANAGEMENT ARE EXPECTED TO EXCEED
[00:31:26] REVENUE TARGETS AS WELL. HOWEVER,
[00:31:28] CONFERENCE CENTER VOLUME IS ESTIMATED TO
[00:31:30] BE DOWN BY 28% DUE TO EVENTS AND
[00:31:33] CONFERENCE CANCELLATIONS THIS YEAR.
[00:31:36] WHILE OUR OVERALL PERFORMANCE IS STRONG,
[00:31:38] WE ARE IN AN ERA DEFINED BY ECONOMIC
[00:31:41] PARADOX AND GEOPOLITICAL UNCERTAINTY.
[00:31:44] WITHIN THIS CONTEXT OF GLOBAL AND LOCAL
[00:31:47] CHANGES, IT IS MORE IMPORTANT THAN EVER
[00:31:49] THAT WE MAKE INVESTMENTS TO BUILD A PORT
[00:31:51] OF THE FUTURE. STRONG DEMAND
[00:31:54] DEMONSTRATES THEIR ENDURED NEED FOR THE
[00:31:55] PORT SERVICES. FORECASTS INDICATE THAT
[00:31:58] 2024 SHOULD BE THE STRONGEST YEAR EVER
[00:32:01] IN THE HISTORY OF THE AIRPORT AND CRUISE
[00:32:03] PASSENGER VOLUMES. IN FACT, THE PORT
[00:32:05] PROJECTS \$1 BILLION IN REVENUES FOR THE
[00:32:07] FIRST TIME EVER IN 2024. DESPITE THIS
[00:32:11] FAVORABLE OUTLOOK FOR THE PORT,
[00:32:13] ECONOMIC FACTORS OUTSIDE OF OUR CONTROL,
[00:32:15] ESPECIALLY PERSISTENT INFLATION AND
[00:32:17] GLOBAL TENSIONS, POSE RISKS TO OUR
[00:32:19] PROJECTIONS IN OUR PLANS. IN RESPONSE,
[00:32:23] THE PORT IS TAKING A STRATEGIC APPROACH.
[00:32:27] WE INVEST BOLDLY WHERE WE CAN MAKE THE
[00:32:29] GREATEST IMPACT TODAY WHILE ENSURING
[00:32:31] THAT WE HAVE THE FINANCIAL RESOURCES FOR
[00:32:33] OUR LONGER TERM NEEDS. WE CONTINUE OUR
[00:32:36] GLOBAL LEADING EFFORTS ON SUSTAINABILITY
[00:32:38] AND EQUITY IN A WAY THAT SUPPORTS THE
[00:32:40] COMMUNITY AND THE ENVIRONMENT, WHILE
[00:32:42] MAKING OUR BUSINESS LINES MORE
[00:32:43] COMPETITIVE AND RESILIENT. WE ARE ALSO
[00:32:46] SUPPORTING OUR WORKFORCE TO ENSURE THE
[00:32:48] RECRUITMENT AND RETENTION OF THE PEOPLE
[00:32:49] WE NEED TO OPERATE OUR GATEWAYS
[00:32:51] SUCCESSFULLY. THE 2024 BUDGET MAKES
[00:32:54] SIGNIFICANT INVESTMENTS IN COST OF
[00:32:56] LIVING AND PAY FOR PERFORMANCE
[00:32:58] INCREASES, WITH A PLACEHOLDER OF
[00:33:00] APPROXIMATELY 7% ON AVERAGE FOR
[00:33:02] NONREPRESENTED EMPLOYEES. AND WE'RE ALSO
[00:33:05] PLANNING TO FULLY IMPLEMENT OUR
[00:33:06] COMPENSATION PROJECT TO ENSURE THAT
[00:33:08] EVERYONE AT THE PORT IS BEING PAID
[00:33:09] APPROPRIATELY FOR THEIR ROLE AND
[00:33:11] EXPERIENCE. OUR BUDGET STRATEGY HAS BEEN
[00:33:15] DRIVEN IN PART BY OUR CAPITAL
[00:33:16] IMPROVEMENT PLAN, WHICH WE BRIEFED YOU
[00:33:18] ON LATER THIS YEAR. WE'RE PROPOSING THE
[00:33:21] LARGEST FIVE YEAR CAPITAL PLAN IN OUR
[00:33:23] HISTORY, INTENDING TO SPEND 5.6 BILLION

[00:33:26] ACROSS OUR AVIATION, MARITIME AND
[00:33:28] ECONOMIC DEVELOPMENT FACILITIES AND
[00:33:30] INVEST 210.4 MILLION WITH THE NORTHWEST
[00:33:34] SEAPORT ALLIANCE TO ENSURE THAT OUR
[00:33:36] GATEWAYS MEET THE OPERATIONAL AND
[00:33:38] SUSTAINABILITY DEMANDS FOR TODAY AND
[00:33:40] INTO THE FUTURE. AS PART OF OUR
[00:33:43] PRESENTATION, WE WILL GO OVER CHANGES
[00:33:46] SINCE OUR LAST BRIEFING, HAVE A SUMMARY
[00:33:48] OF THE PROPOSED OPERATING BUDGET IN THE
[00:33:50] CAPITAL PLAN, PRESENT KEY BUDGET
[00:33:52] DRIVERS, SOURCES AND USES OF FUNDS OUR
[00:33:55] PROPOSED TAX LEVY FOR 2024, A 4.8%
[00:33:59] INCREASE FOR 6.7 MILLION AND
[00:34:04] WE WILL FINISH WITH A SUMMARY OF OUR
[00:34:07] BUDGETING AND EQUITY INITIATIVE.
[00:34:10] FINALLY, I WANT TO MAKE SURE TO SHARE MY
[00:34:13] GRATITUDE FOR EVERYONE WHO HAS WORKED SO
[00:34:15] HARD SO LONG TO BRING US TO TODAY'S
[00:34:18] BUDGET INTRODUCTION. COMMISSIONER, YOU
[00:34:20] HAVE GIVEN HOURS AND HOURS OF YOUR TIME
[00:34:22] DURING RETREATS, BRIEFINGS AND
[00:34:24] INDIVIDUAL MEETINGS TO SHARE YOUR
[00:34:25] PRIORITIES INPUT AND PROBING QUESTIONS
[00:34:28] ABOUT HOW WE STRATEGICALLY INVEST IN OUR
[00:34:30] MISSION AND VISION. THE PORT'S FINANCE
[00:34:32] STAFF WORKED FOR MONTHS WITH EACH
[00:34:34] DEPARTMENT AND DIVISION AT A GRANULAR
[00:34:37] LEVEL TO UNDERSTAND EVERY NEW REQUEST
[00:34:39] FOR AN FTE OR PROGRAM AND BALANCE IT
[00:34:42] AGAINST AVAILABLE RESOURCES AND OTHER
[00:34:43] NEEDS. SO HERE WE ARE.
[00:34:46] SO WITHOUT FURTHER ADO, I'D LIKE TO TURN
[00:34:48] OVER TO CHIEF FINANCIAL OFFICER DAN
[00:34:50] THOMAS, ALONG WITH MICHAEL TONG,
[00:34:54] DIRECTOR OF CORPORATE BUDGET HEIDI
[00:34:56] POPCHAK, DIRECTOR OF AVIATION FINANCE
[00:34:58] AND BUDGET, AND BOOKDA GHEISAR, SENIOR
[00:35:00] DIRECTOR OF OFFICE EQUITY, DIVERSITY AND
[00:35:02] INCLUSION. SO WITH THAT, DAN,
[00:35:06] I'LL TURN IT OVER TO AYE. TO BEGIN, AND
[00:35:08] THEN WE'LL LOOK FORWARD TO ANSWERING ANY
[00:35:10] QUESTIONS THAT YOU MAY HAVE. THANK YOU.
[00:35:12] THANK YOU, STEVE. AND GOOD AFTERNOON.
[00:35:14] COMMISSIONER. IF WE COULD MOVE TO THE
[00:35:15] FIRST. NEXT SLIDE, PLEASE.
[00:35:20] THIS IS JUST AN OVERVIEW OF THE ITEMS
[00:35:23] WE'RE GOING TO COVER TODAY. AGAIN,
[00:35:25] YOU'VE SEEN MUCH OF THIS IN THE PAST,
[00:35:26] SO WE ARE GOING TO FLY AT A FAIRLY HIGH
[00:35:29] LEVEL. NEXT SLIDE, PLEASE. SO AS
[00:35:32] STEVE MENTIONED, WE HAVE STARTED THIS
[00:35:34] PROCESS ABOUT SIX MONTHS AGO IN THE
[00:35:36] EARLY SUMMER. SO LOTS OF BRIEFINGS AND
[00:35:38] DISCUSSIONS, INCLUDING SEVERAL
[00:35:39] COMMISSION RETREATS. WE PROVIDED
[00:35:41] DETAILED PRESENTATIONS OF THE DIVISION
[00:35:44] BUDGETS IN OCTOBER AS
[00:35:48] WELL AS THE CENTRAL SERVICES BUDGET IN
[00:35:50] LATE SEPTEMBER. AND THEN WE DISCUSSED
[00:35:52] THE TAX LEVY AND PLAN OF FINANCE IN LATE
[00:35:55] OCTOBER. SO THAT'S WHEN YOU RECEIVE SOME
[00:35:57] PRETTY DETAILED BRIEFINGS. SO TODAY

[00:36:00] WE'RE REALLY GOING TO FOCUS JUST ON SOME
[00:36:01] OF THE CHANGES THAT HAVE OCCURRED SINCE
[00:36:03] YOU LAST REVIEWED THE BUDGETS IN THE
[00:36:05] INTEREST OF TIME. AND ALSO THERE ARE
[00:36:08] PLENTY OF ADDITIONAL MATERIALS IN THE
[00:36:10] APPENDIX IF YOU WANT MORE DETAILS. NEXT
[00:36:13] SLIDE, PLEASE. SO I'M GOING TO TURN IT
[00:36:16] OVER TO HEIDI POPPACHUK, WHO'S OUR
[00:36:18] AVIATION FINANCE AND BUDGET DIRECTOR,
[00:36:19] TO TALK ABOUT SOME OF THE CHANGES THAT
[00:36:21] OCCURRED WITHIN THE AVIATION DIVISION
[00:36:23] SINCE YOU LAST REVIEWED THEIR BUDGET.
[00:36:25] HEIDI? THANK YOU, DAN. AND GOOD
[00:36:29] AFTERNOON, PRESIDENT CHO AND
[00:36:30] COMMISSIONERS AND EXECUTIVE METRUCK AND
[00:36:33] PORT STAFF. SO AS DAN ALLUDED
[00:36:36] TO BACK IN OCTOBER, THE AVIATION
[00:36:39] DIVISION, WE MENTIONED THAT WE WERE
[00:36:42] GOING TO LOOK AT SOME OF OUR EXPENSES IN
[00:36:45] THE PRELIMINARY BUDGET AND PARTNER WITH
[00:36:48] OUR PORT OF SEATTLE ACCOUNTING,
[00:36:51] FINANCIAL AND REPORTING GROUP TO ASSESS
[00:36:54] WHETHER SOME OF THOSE COSTS COULD BE
[00:36:56] CAPITALIZED. AND THAT HAD THE COMMITMENT
[00:36:59] THAT WE'LL COME BACK TO THE COMMISSION
[00:37:01] TODAY TO REPORT BACK ON THAT WORK.
[00:37:05] AND AS A RESULT, AS YOU CAN SEE THERE,
[00:37:09] OUR TOTAL REVENUES DECREASED BY \$7.6
[00:37:12] MILLION, WITH A SUBSTANTIVE AMOUNT
[00:37:17] ASSOCIATED WITH OUR AERONAUTICAL
[00:37:19] REVENUES, AND THAT DECREASED BY A NET OF
[00:37:22] \$7.4 MILLION. SO WHEN
[00:37:25] WE DID THE WORK WITH OUR ACCOUNTING,
[00:37:27] FINANCIAL AND REPORTING GROUP, WE HAD
[00:37:30] A TOTAL AMOUNT OF \$11.4 MILLION
[00:37:34] THAT COULD BE RECLASSIFIED FOR
[00:37:38] CAPITALIZATION AND THE AERONAUTICAL
[00:37:41] REVENUE PORTION THAT WAS ACCOUNTED
[00:37:45] FOR IN THAT \$11.4 MILLION. ALSO THE
[00:37:49] SECOND BULLET THERE, IT WAS PARTIALLY
[00:37:51] OFFSET BY THE AERONAUTICAL SHARE OF \$5
[00:37:55] MILLION ADDED OF BUDGET CONTINGENCY FOR
[00:37:59] ONM EXPENSES. AND I'LL TALK MORE ABOUT
[00:38:02] THAT ON THE NEXT SLIDE. BUT I DEFINITELY
[00:38:04] WANT TO GET TO THE NON AERONAUTICAL
[00:38:06] REVENUE DECREASE AS WELL. SO THE NEXT
[00:38:09] PART WITH OUR NON AERONAUTICAL REVENUE
[00:38:11] DECREASE IS WE HAD SOME REDUCTIONS
[00:38:16] IN OUR GROUND TRANSPORTATION COST
[00:38:18] RECOVERY AS WELL AS REDUCTIONS IN OUR
[00:38:21] UTILITY COST RECOVERY DUE TO LOWER
[00:38:24] ALLOCATED COSTS AND THEN A MODEST
[00:38:27] INCREASE IN OUR NON AERONAUTICAL SPACE
[00:38:30] RENT DUE TO HIGHER TERMINAL LEASE RATES.
[00:38:33] NEXT SLIDE, PLEASE.
[00:38:37] SO NOW MOVING ON TO THE AVIATION
[00:38:40] OPERATING EXPENSES. SO THERE IS A
[00:38:42] CORRESPONDING ADJUSTMENT TO THAT
[00:38:46] CAPITALIZATION RECLASSIFICATION THAT I
[00:38:49] MENTIONED MOMENTS AGO. SO THE TOTAL
[00:38:52] OPERATING EXPENSES DECREASED BY 6.3
[00:38:55] MILLION. AND SO WITH THAT 11.4 MILLION
[00:38:59] REDUCTION THAT'S ASSOCIATED WITH

[00:39:01] CAPITALIZATION, WE OVERALL SAW A
[00:39:05] REDUCTION IN OUR OPERATING EXPENSES,
[00:39:07] WHICH IS GOOD NEWS. AND THAT ALSO
[00:39:10] INCLUDES, AS I MENTIONED MOMENTS AGO,
[00:39:13] THAT WE HAD \$5 MILLION
[00:39:17] OF OPERATING EXPENSES ADDED TO THE
[00:39:19] BUDGET. AND THESE ARE ONE TIME REQUESTS
[00:39:23] THAT WERE INITIALLY SUBMITTED AS
[00:39:27] WE WENT THROUGH THE BUDGET PROCESS UP TO
[00:39:30] OCTOBER AND RECOGNIZED THAT WE HAD SOME
[00:39:33] REALLY GOOD REQUESTS, BUT WE COULDN'T
[00:39:35] APPROVE ALL THE BUDGET REQUESTS. AND
[00:39:37] THEN WE WENT BACK TO WORK ON THIS
[00:39:40] CAPITALIZATION TOPIC AND FOUND
[00:39:43] THAT WE HAD THE \$11.4 MILLION THAT WAS
[00:39:46] ELIGIBLE. AND SO WE WANTED TO APPROVE
[00:39:51] SOME OF THOSE BUDGET REQUESTS THAT
[00:39:53] WEREN'T APPROVED EARLIER. BUT
[00:39:55] RECOGNIZING THERE ARE ONE TIME REQUESTS
[00:39:58] THAT WILL ASSIST THE AVIATION DIVISION
[00:40:00] TO ADVANCE IN ITS NUMEROUS STRATEGIC
[00:40:03] FOCUS AREAS. AND SO WE'VE INCLUDED IN
[00:40:06] THE APPENDIX A POTENTIAL LISTING OF
[00:40:10] BUDGET REQUESTS THAT WE WOULD LIKE TO
[00:40:12] UTILIZE. THE \$5 MILLION BUDGET
[00:40:15] CONTINGENCY ON THE NEXT PIECE
[00:40:19] IS THAT WE ESSENTIALLY TRUED UP
[00:40:22] THE PAYROLL EXPENSES RELATED TO A
[00:40:26] LABOR GROUP RELATING TO THE CPI
[00:40:30] THAT WAS PUBLISHED VERSUS THE ASSUMPTION
[00:40:33] THAT WE HAD IN THE BUDGET PROCESS. SO
[00:40:35] THAT EQUATED TO \$72,000.
[00:40:39] AND THEN WE HAVE SOME SMALL ADJUSTMENTS
[00:40:41] ASSOCIATED WITH BNO TAX AND
[00:40:44] CREDIT CARD FEES. SO OVERALL,
[00:40:48] IT'S A GOOD NEWS STORY. ALSO,
[00:40:52] TO MOVING FORWARD IN OUR PROCESS OF
[00:40:55] CLASSIFYING CAPITAL COSTS, WE ARE
[00:40:59] GOING TO CONTINUE TO WORK VERY CLOSELY
[00:41:01] WITH OUR ACCOUNTING, FINANCIAL AND
[00:41:02] REPORTING GROUP AS CAPITAL PROJECT SCOPE
[00:41:06] GETS FURTHER DEFINED, AND SO WE CAN
[00:41:08] CONTINUE TO ENSURE THOSE COSTS ARE IN
[00:41:12] THE CORRECT FUND. SO WITH THAT,
[00:41:16] THAT CONCLUDES MY REMARKS ON THE TWO
[00:41:18] SLIDES, AND I'LL PASS IT BACK TO YOU,
[00:41:20] DAN. THANK YOU. THANK YOU, HEIDI.
[00:41:24] SO LOOKING AT THE NON AVIATION SIDE VERY
[00:41:27] FEW CHANGES SINCE WE LAST DISCUSSED WITH
[00:41:29] YOU. THE ONE HIGHLIGHTED HERE IS JUST A
[00:41:31] VERY MINOR AMOUNT OF SALARY WITHIN PCS
[00:41:35] THAT WAS RECLASSIFIED FROM CAPITAL TO
[00:41:37] OPERATING EXPENSE \$33,000. HOWEVER,
[00:41:40] THERE WERE TWO NEW ITEMS THAT WERE ADDED
[00:41:42] TO THE BUDGET AND APPROVED THIS WEEK
[00:41:44] THAT HAVE NOT YET MADE IT INTO THIS
[00:41:45] SLIDE AND WILL BE REFLECTED IN THE FINAL
[00:41:48] NUMBERS WHEN WE BRING THEM BACK TO YOU
[00:41:50] NEXT TUESDAY. SO JUST TO HIGHLIGHT
[00:41:52] THESE, WE DID ADD \$50,000 OF CONSULTING
[00:41:55] SERVICES TO THE OEDI PUGET RELATED TO
[00:41:58] HUMAN TRAFFICKING AND THE LANGUAGE
[00:42:00] ACCESS INITIATIVE. SO THAT'S A NEW ITEM

[00:42:03] THAT JUST GOT ADDED. AND THEN WE ALSO
[00:42:05] DECIDED, AND STEVE AND OTHERS ON THE ELT
[00:42:08] HAVE DECIDED TO ADD \$300,000 FOR NEXT
[00:42:11] YEAR TO COMPLETE THE ECONOMIC IMPACT
[00:42:13] STUDY UPDATE. IT'S BEEN A NUMBER OF
[00:42:15] YEARS SINCE WE'VE CONDUCTED THAT AND I
[00:42:17] THINK THERE'S A STRONG FEELING THAT IT'S
[00:42:19] TIME TO REFRESH THOSE NUMBERS AND
[00:42:21] POSSIBLY EVEN LOOK AT LOOKING AT AN
[00:42:24] EQUITY LENS AS WE DO THAT WORK. SO
[00:42:26] THAT'S AN ADDITIONAL 300,000 THAT WAS
[00:42:29] NOT INCLUDED IN THIS PRESENTATION, BUT
[00:42:30] WILL BE IN THE NUMBERS WE REVIEW WITH
[00:42:32] YOU NEXT WEEK. NEXT SLIDE, PLEASE.
[00:42:37] SO LOOKING AT THE OVERALL BUDGET
[00:42:39] HIGHLIGHTS, STEVE COVERED SOME OF THIS
[00:42:41] IN AYE. OPENING REMARKS. SO JUST TO
[00:42:44] HIGHLIGHT AGAIN THAT OUR OPERATING
[00:42:46] REVENUES HAVE INCREASED 7.3% TO JUST
[00:42:49] A LITTLE OVER \$1 BILLION. THAT DOES
[00:42:52] REFLECT A NEW RECORD. FIRST TIME PORT
[00:42:55] OPERATING REVENUES HAVE EXCEEDED \$1
[00:42:56] BILLION. SO THAT IS A SIGNIFICANT
[00:42:59] MILESTONE. OPERATING EXPENSES UP 7.6%
[00:43:03] TO \$617,000,000 AND THEN NOI
[00:43:07] BEFORE DEPRECIATION IS UP 6.8% TO
[00:43:11] \$406,000,000. SO JUST A SNAPSHOT OF THE
[00:43:15] OPERATING BUDGET NEXT SLIDE.
[00:43:20] LOOKING AT SOME OF THE DRIVERS, I'M NOT
[00:43:22] GOING TO WALK THROUGH THIS IN DETAIL.
[00:43:23] STEVE DID MENTION A NUMBER OF THESE ON
[00:43:25] THE PAYROLL SIDE. FOR NON REPRESENTED
[00:43:27] STAFF, WE'RE LOOKING AT AN OVERALL 7%
[00:43:31] THAT WAS BUDGETED FOR NEXT YEAR, BROKEN
[00:43:33] OUT AS ABOUT A 5% COST OF LIVING
[00:43:36] INCREASE, AS WELL AS 2% AVERAGE PAY FOR
[00:43:39] PERFORMANCE. EACH REPRESENTATIVE GROUP
[00:43:43] HAVE BUDGET ASSUMPTIONS RELATED TO WAGE
[00:43:46] INCREASES BASED ON THEIR INDIVIDUAL
[00:43:47] CONTRACTS. ON FTES, ON STAFF FULL
[00:43:51] TIME EQUIVALENTS, WE ADDED 16.7
[00:43:55] POSITIONS THIS YEAR, SO THEY ROLL OVER
[00:43:57] INTO NEXT YEAR AND ARE THEN ANNUALIZED
[00:44:00] FOR THE FULL YEAR. AND THEN AS PART OF
[00:44:02] THE BUDGET REVIEW PROCESS THIS YEAR, A
[00:44:04] TOTAL OF 60 ADDITIONAL FDES WERE ADDED
[00:44:07] FOR 2024 TO SUPPORT THE VARIOUS
[00:44:10] OBJECTIVES AND PLANNING FACTORS. AND
[00:44:13] OVERALL, WE'RE LOOKING AT A 5% VACANCY
[00:44:16] FACTOR THAT WE PUT IN THE BUDGET. I
[00:44:18] WON'T GO THROUGH ALL THE OTHER DRIVERS.
[00:44:20] I THINK WE DISCUSSED THESE IN DETAIL
[00:44:21] WITH YOU WHEN EACH OF THE DIVISIONS
[00:44:24] PRESENTED THEIR BUDGETS, BUT A NUMBER OF
[00:44:26] DIFFERENT DRIVERS ARE LEADING TO
[00:44:28] INCREASED COSTS FOR NEXT YEAR.
[00:44:32] NEXT SLIDE, PLEASE.
[00:44:36] WE WANTED TO HIGHLIGHT COMMUNITY
[00:44:37] PROGRAMS. WE DO THIS EVERY YEAR. WE'RE
[00:44:40] AT JUST A LITTLE UNDER \$20 MILLION
[00:44:43] INVESTED IN A VARIETY IN 17 PROGRAMS
[00:44:46] THAT, AS YOU CAN SEE, SUPPORT THINGS
[00:44:48] LIKE EQUITABLE ECONOMIC OPPORTUNITIES

[00:44:50] THROUGHOUT THE REGION, HEALTHY
[00:44:52] COMMUNITIES AND THE ENVIRONMENT. WE JUST
[00:44:55] HIGHLIGHT A NUMBER OF THEM HERE. YOU'RE
[00:44:57] VERY FAMILIAR WITH OUR COMMUNITY
[00:44:59] PROGRAMS. WE HAVE A FEW MORE SLIDES
[00:45:02] AFTER THIS. SO THIS IS JUST AS A
[00:45:04] REMINDER OF ALL THE GREAT WORK THAT'S
[00:45:07] GOING ON IN THE COMMUNITY, SUPPORTED BY
[00:45:09] THE COMMISSION AND OUR RESOURCES.
[00:45:12] NEXT SLIDE, PLEASE.
[00:45:15] THIS TAKES A LOOK AT THAT \$19 MILLION OF
[00:45:18] COMMUNITY PROGRAMS AND IT JUST BREAKS IT
[00:45:20] OUT INTO THE LARGE BUCKETS OR CATEGORIES
[00:45:23] OF SPENDING. AS YOU CAN SEE, THE LARGEST
[00:45:25] THREE ARE IN THE EQUITY DIVERSITY
[00:45:27] INCLUSION CATEGORY AS WELL AS ECONOMIC
[00:45:30] DEVELOPMENT AND THEN WORKFORCE
[00:45:32] DEVELOPMENT. THAT'S WHERE THE LARGEST
[00:45:34] PROPORTION OF OUR DOLLARS ARE BEING
[00:45:36] SPENT. THERE'S A LOT MORE DETAIL
[00:45:39] REGARDING THESE PROGRAMS INCLUDED IN THE
[00:45:42] APPENDIX. AND AGAIN ON THE RIGHT, JUST
[00:45:44] HIGHLIGHTS AND DOLLAR AMOUNTS ASSOCIATED
[00:45:47] WITH THE MAJOR PROGRAMS. AND AGAIN, I
[00:45:49] BELIEVE THE COMMISSIONER IS QUITE
[00:45:50] FAMILIAR WITH THESE. NEXT SLIDE,
[00:45:53] PLEASE. THIS JUST TAKES A DIFFERENT
[00:45:56] LOOK AT THE COMMUNITY PROGRAMS AND
[00:45:59] SUMMARIZES THOSE THAT ARE FUNDED BY THE
[00:46:01] TAX LEVY. SO SOME, BUT NOT ALL OF THE
[00:46:03] PROGRAMS ARE FUNDED BY THE TAX LEVY.
[00:46:05] ABOUT \$12 MILLION ARE FUNDED BY THE
[00:46:08] LEVY. AND THIS TABLE AND SLIDE AND GRAPH
[00:46:11] JUST HIGHLIGHT THOSE THAT ARE FUNDED BY
[00:46:13] THE TAX LEVY. SO PUTTING THOSE TAX
[00:46:15] DOLLARS TO WORK TO SUPPORT THE
[00:46:16] COMMUNITY.
[00:46:20] NEXT SLIDE, PLEASE. STEVE ALSO
[00:46:24] REFERENCED THE CAPITAL IMPROVEMENT
[00:46:26] PROGRAM. THIS TABLE SUMMARIZES THAT BOTH
[00:46:29] FOR THE 2024 BUDGET AS WELL AS THE FIVE
[00:46:32] YEAR LOOK. AS YOU CAN SEE, AS STEVE
[00:46:34] MENTIONED, IN 2024 WE'RE PLANNING TO
[00:46:36] SPEND \$842,000,000 AND OVER THE
[00:46:39] NEXT FIVE YEARS, ABOUT \$5.6 BILLION.
[00:46:44] PROBABLY THE LARGEST FIVE YEAR CAPITAL
[00:46:46] PLAN IN THE HISTORY OF THE PORT. THIS
[00:46:48] DOES EXCLUDE THE NORTHWEST SEAPORT
[00:46:51] ALLIANCE CONTRIBUTION THAT THE PORT WILL
[00:46:53] BE MAKING TOWARDS THAT PROGRAM. STEVE
[00:46:57] DID MENTION TO THAT IN 2024, WE'LL BE
[00:46:59] FUNDING \$72 MILLION TOWARDS THE SEAPORT
[00:47:01] ALLIANCE CAPITAL PROGRAM AND
[00:47:03] \$210,000,000 OVER THE NEXT FIVE YEARS TO
[00:47:06] SUPPORT ACTIVITIES RELATED TO THE
[00:47:09] SEAPORT ALLIANCE.
[00:47:12] AND WITH THAT, I'LL TURN IT OVER TO
[00:47:14] MICHAEL TONG. THANK YOU,
[00:47:16] DAN. GOOD AFTERNOON, COMMISSIONERS, AND
[00:47:18] ACCEPT DIRECTOR METRUCK. NEXT SLIDE,
[00:47:21] PLEASE. SO HERE'S THE SOURCES
[00:47:24] OF FUND FOR 2024. WE EXPECT ABOUT
[00:47:28] 2 BILLION SOURCES.

[00:47:31] FUNDS SOMEWHAT LIKE CASH. YOU CAN THINK
[00:47:33] OF IT THAT WAY. SO ABOUT HALF OF THAT,
[00:47:36] A LITTLE BIT OVER 48% OF THE FUND
[00:47:39] CAME FROM THE OPERATING REVENUES
[00:47:43] AND THEN EXPECT ABOUT 30% FROM
[00:47:47] THE PROCEED FOR THE BOND SALES.
[00:47:50] AND THEN THE REMAINING,
[00:47:54] YOU CAN SEE THE DETAIL. I WON'T GO INTO
[00:47:56] THE DETAIL, BUT THE OTHER ITEM I DO WANT
[00:47:58] TO POINT OUT IS THE TEST LEVY. IT MAKE
[00:48:01] UP ABOUT 4.3% OF THE EXPECTED TOTAL
[00:48:04] SOURCES OF FUND FOR 2024.
[00:48:09] NEXT SLIDE PLEASE. IN TERMS OF
[00:48:12] THE EXPENDITURE SIDE USERS FUND,
[00:48:16] WE ALSO EXPECT ABOUT 2 BILLION AND THEN
[00:48:19] THE BIGGEST PORTION OBVIOUSLY GO TO THE
[00:48:22] CAPITAL SPENDING A LITTLE BIT OVER 41%
[00:48:27] AND THEN THE OPERATING EXPENSES WILL
[00:48:29] TAKE UP ABOUT 30% AND THEN YOU
[00:48:33] CAN SEE THE REST. ONE THING I DO WANT TO
[00:48:36] MENTION IS THAT WHEN YOU LOOK AT THE
[00:48:38] SOURCES OF FUND AND USERS OF FUND,
[00:48:39] ABOUT 2 BILLION AND ACTUALLY
[00:48:43] YOU CAN SEE THE USERS IS A LITTLE BIT
[00:48:45] MORE THAN THE SOURCES OF FUND. WE DO
[00:48:49] HAVE AN EXPECTED BALANCE OF ABOUT 1.7
[00:48:51] BILLION AT THE END OF THE YEAR. SO WE
[00:48:54] STILL WILL HAVE PRETTY GOOD CASH BALANCE
[00:48:57] AT THE BEGINNING AND EXPECT AT THE END
[00:48:59] OF THE YEAR FOR 2024 AS WELL. NEXT SLIDE
[00:49:03] PLEASE.
[00:49:06] AND SO ELIZABETH MORRISON AND SCOTT
[00:49:10] BERTRAM, SORRY BEEFED YOU ON THE JOB
[00:49:13] PLAN, FINANCE AND TAX LEVY IN THE LAST
[00:49:15] COMMISSION MEETING. SO I WILL BE REALLY
[00:49:17] BEEFED TO HIGHLIGHT A FEW KEY
[00:49:21] POINTS HERE. AGAIN, THE TAX LEVY AMOUNTS
[00:49:24] APPROVED ANNUALLY BY US BODY OF THE
[00:49:27] COMMISSIONER AND THEN THE LEVY CAN BE
[00:49:31] LEVERAGED BY ISRAEL
[00:49:34] GEOBORN. SO THAT'S REALLY USEFUL TOOL
[00:49:36] FOR US TO USE THE TAX LEVY TO
[00:49:40] LEVERAGE THAT. AND THEN CURRENTLY THE
[00:49:42] PORT USE THE TEST LEVY FOR GEOBORNE
[00:49:46] DEBT SERVICES, ENVIRONMENTALS,
[00:49:49] IMMEDIATION, REGIONAL TRANSPORTATION AND
[00:49:53] ALSO INVEST IN THE MARITIME
[00:49:54] INFRASTRUCTURE. AND ALSO SOME OF THE
[00:49:56] COMPANY PROGRAM THAT DAN PILOTED A
[00:49:59] LITTLE EARLIER. YOU CAN APPROVE THE
[00:50:03] TESLA FEE AMOUNT UP TO MAXIMUM AMOUNT,
[00:50:08] WHICH IS ABOUT 115,000,000 IN
[00:50:11] 2024. AND STOP PROPOSING
[00:50:15] 86.7 MILLION FOR 2024.
[00:50:20] NEXT SLIDE PLEASE.
[00:50:22] AND HERE'S THE KIND OF HIGHLIGHT OF THE
[00:50:24] OVERALL IMPACT. AGAIN, THE INCREASE WILL
[00:50:27] BE 4.8% TO 86.7 MILLION
[00:50:31] FOR 2024. FOR A MEDIUM HOUSEHOLD,
[00:50:35] WE EXPECT TO PAY ABOUT \$90
[00:50:40] PIER MEDIUM HOUSEHOLD IN
[00:50:44] 2024. AND THEN OVERALL THE POST
[00:50:48] LEVY IS ONLY ABOUT 1.2% OF THE TOTAL

[00:50:52] PROPERTY TAX LEFT IN KING COUNTY IN
[00:50:55] THIS YEAR. WE DON'T HAVE THE 2024 NUMBER
[00:50:58] YET, BUT FOR THIS YEAR, THE ESTIMATES OF
[00:51:00] 1.2 MILLION FOR THE PORTFOLIO PORTION.
[00:51:04] NEXT SLIDE PLEASE.
[00:51:08] AND THEN HERE'S THE FOUR HISTORICAL KIND
[00:51:10] OF INFORMATION. PROVIDE YOU A LITTLE BIT
[00:51:12] MORE PERSPECTIVE IF YOU LOOK AT THE
[00:51:15] LIGHT BULL BAR. WE LOWERED THE TAX
[00:51:18] THE LAFFY IN 2010 AND KEPT IT THAT WAY
[00:51:22] FOR ABOUT SIX YEARS AND THEN LOWERED IT
[00:51:24] AGAIN IN 2016 FOR ABOUT AND KEPT IT
[00:51:28] THE SAME WEIGHT, ABOUT SAME AMOUNT FOR
[00:51:32] THREE YEARS AND THEN GRADUALLY INCREASED
[00:51:34] THAT STARTING FROM 2019. AND PART OF
[00:51:38] THAT IS BECAUSE WE HAVE LOST OF THE
[00:51:39] SUPPORT THAT I MENTIONED A LITTLE BIT
[00:51:41] EARLIER FOR THE COMPLETE PROGRAM.
[00:51:42] AROUND THAT PERIOD WE INCREASED
[00:51:46] QUITE A LOT OF THOSE COMMITTEE PROGRAMS.
[00:51:48] SO YOU CAN SEE THE TREND AND OBVIOUSLY
[00:51:50] FOR OTHER USE THAT I MENTIONED EARLIER
[00:51:52] AS WELL. AND THEN IN TERMS OF THE
[00:51:56] DARK BOARD LINE THERE YOU CAN SEE
[00:51:58] ACTUALLY FOR THE MOST PART IT'S BEEN
[00:52:00] GOING DOWN AND THEN ESPECIALLY COMPARED
[00:52:03] TO THE HIGH IN 2012 OR
[00:52:06] 2011 2012. SO BEEN GOING TRENDING DOWN
[00:52:10] PARTLY BECAUSE OF THE ASSESSED VALUE OF
[00:52:12] THE PROPERTY IN THE COUNTY, BEEN GOING
[00:52:14] UP IN GENERAL. WITH THAT, I'LL TURN
[00:52:18] IT OVER TO NEXT SLIDE, PLEASE. THANK
[00:52:21] YOU, MICHAEL. OH, HERE, SORRY, ONE LAST
[00:52:24] SLIDE. I DO WANT TO APOLOGIZE. THE
[00:52:27] ADOPTION OF BUDGET IS NOT TODAY, IT'S
[00:52:28] NEXT TUESDAY. BUT OUR PLAN IS TO FILE
[00:52:31] THE STATUTORY BUDGET WITH THE COUNTY BY
[00:52:33] THE END OF THIS MONTH ON NOVEMBER
[00:52:37] 30, AND THEN WE'LL FINALIZE THE FINAL
[00:52:40] BUDGET DOCUMENT AND PUBLISH IT ON THE
[00:52:42] POP WEBSITE BY DECEMBER EIGHTH WITH THAT
[00:52:46] TURNOVER TO BOOK. THANK YOU.
[00:52:50] DO I NEED TO TURN THIS ON? IT IS. GOOD
[00:52:53] AFTERNOON COMMISSIONERS. BOOKDA GHEISAR,
[00:52:56] SENIOR DIRECTOR OF OFFICE OF EQUITY,
[00:52:57] DIVERSITY AND INCLUSION. I'M HERE TO
[00:53:00] PRESENT THE EQUITY SPENDING PORTION OF
[00:53:03] THE BUDGET THAT YOU'VE JUST HEARD.
[00:53:06] YOU'LL BE REALLY FAMILIAR WITH ALL OF
[00:53:08] THESE SLIDES AND THE AMOUNTS BECAUSE
[00:53:10] WE'VE ALREADY PRESENTED THEM TO YOU.
[00:53:12] BUT IT'S AMAZING NOW THAT WE'RE MOVING
[00:53:16] FORWARD WITH A COMMITMENT TO EVERY TIME
[00:53:18] WE TALK ABOUT OUR BUDGET, WE ALSO TALK
[00:53:20] ABOUT OUR EQUITY SPENDING WITHIN OUR
[00:53:22] BUDGET AND THIS WORK JUST AS AN
[00:53:25] INTRODUCTION, JUST SO YOU KNOW, HAS
[00:53:27] ALREADY RECEIVED A LOT OF ATTENTION.
[00:53:30] AND JUST THIS MORNING I RECEIVED AN
[00:53:33] EMAIL FROM AIRPORT COOPERATIVE RESEARCH
[00:53:36] PROGRAM, WHICH IS A PROGRAM ESTABLISHED
[00:53:38] BY THE FAA, THAT THEY WILL BE DOING A
[00:53:41] CASE STUDY OF THE ESAP TOOL THAT WE'VE

[00:53:45] COME UP WITH AND SHARING IT AS A BEST
[00:53:48] PRACTICE OF HOW TO INCORPORATE EQUITY
[00:53:50] PRINCIPLES IN DECISION MAKING IN
[00:53:53] AIRPORTS WITH ALL OTHER AIRPORTS
[00:53:54] NATIONALLY. SO THANK YOU, COMMISSIONER
[00:53:56] MOHAMMED, FOR YOUR VISION FOR THIS WORK.
[00:53:58] THANK YOU EXECUTIVE DIRECTOR METRUCK,
[00:54:00] FOR YOUR LEADERSHIP AND ALL
[00:54:02] COMMISSIONERS FOR YOUR SUPPORT OF THIS
[00:54:04] NEXT SLIDE, PLEASE. SO WE
[00:54:08] STARTED THIS WORK IN 2023 WITH
[00:54:13] YOUR DIRECTION TO LOOK BACK FOR THE LAST
[00:54:16] FOUR YEARS TO IDENTIFY OUR EQUITY
[00:54:19] SPENDING. AND BECAUSE WE WERE LOOKING
[00:54:21] BACK FOR FOUR YEARS, WE WANTED TO REALLY
[00:54:24] HAVE A WAY TO LOOK AT DOLLARS THAT WERE
[00:54:28] EASILY IDENTIFIABLE AND MEASURABLE AND
[00:54:31] ALSO DEFENSIBLE. SO THERE ARE WAYS
[00:54:35] THAT I CAN SEE OUR DEFINITION AND OUR
[00:54:37] CRITERIA GROWING IN THE COMING YEARS.
[00:54:39] BUT WE STARTED WITH THESE THREE
[00:54:41] DEFINITIONS OF DOLLARS THAT WERE
[00:54:44] DIRECTLY INVESTED IN COMMUNITIES,
[00:54:47] DOLLARS THAT WE INVEST IN BUSINESSES AND
[00:54:50] INDIVIDUALS TO ENHANCE
[00:54:54] OUR OWN EQUITY WORK INTERNALLY OR
[00:54:56] EXTERNALLY, AND ALSO THE STAFF WHOSE
[00:54:59] WORK ARE PRIMARILY EQUITY FOCUSED. THIS
[00:55:02] IS THE AREA WHERE I THINK WE CAN REALLY
[00:55:04] GROW THE NUMBERS IN THE COMING YEARS
[00:55:06] BECAUSE MORE AND MORE PORT STAFF ARE
[00:55:10] SPENDING TIME DOING EQUITY PROJECTS.
[00:55:12] BUT AGAIN, BECAUSE THIS WAS LOOKING AT
[00:55:14] THE LAST FOUR YEARS, WE LOOKED AT STAFF
[00:55:17] WHO IN THE OFFICE OF EQUITY, WORKFORCE
[00:55:20] DEVELOPMENT AND DIVERSITY IN CONTRACTING
[00:55:24] GROW AGAIN. NEXT SLIDE, PLEASE.
[00:55:27] SO AS THE SECOND FILTER, IF THE
[00:55:32] DOLLARS MET ONE OF THE DEFINITIONS ON
[00:55:35] THE FIRST SLIDE, THEN IT HAD TO MEET ONE
[00:55:38] OF THESE CRITERIAS. THESE SIX CRITERIAS
[00:55:42] ARE WAYS THAT WE ARE ACTUALLY REPORTING
[00:55:45] OUT OUR SPENDING. THEY HAVE TO BE
[00:55:48] ADVANCING DIVERSITY, REMOVING SYSTEMIC
[00:55:50] BARRIERS. PROGRAMS THAT ARE AGAIN
[00:55:54] INVESTED DIRECTLY IN COMMUNITIES HAS A
[00:55:58] DEMONSTRABLE IMPACT IN QUALITY OF LIFE
[00:56:00] FOR BIPOC COMMUNITIES, INTENTIONALLY
[00:56:03] DESIGNED TO HAVE AN IMPACT IN BIPOC
[00:56:05] COMMUNITIES AND ACHIEVES OUR
[00:56:07] ENVIRONMENTAL JUSTICE GOALS. SO ONE OR
[00:56:10] MORE OF THESE CRITERIA IS WHAT WE LOOKED
[00:56:13] TO BE ABLE TO CODE THE SPENDING SO THAT
[00:56:16] WE COULD REPORT OUT. NEXT SLIDE,
[00:56:18] PLEASE. SO THIS
[00:56:22] IS THE WAY THAT WE ARE SEEING OUR
[00:56:25] EQUITY SPENDING GROWING OVER THE LAST
[00:56:27] FIVE YEARS. WE CONDUCTED THIS STUDY
[00:56:31] IN 2023, SO WE LOOKED BACK AT THE FOUR
[00:56:35] YEARS BEFORE AND NOW MOVING FORWARD,
[00:56:37] EVERY YEAR WE'LL BE MEASURING OUR EQUITY
[00:56:40] SPENDING AND ADDING TO THESE NUMBERS.
[00:56:43] AND THIS DASHBOARD IS ACTUALLY ALREADY

[00:56:45] AVAILABLE ON OUR WEBSITE AND HAS BEEN
[00:56:48] SHARED THROUGH PRESS RELEASES AND
[00:56:50] AVAILABLE FOR EVERYONE TO BE ABLE TO
[00:56:51] VIEW. NEXT SLIDE, PLEASE.
[00:56:56] AS A REMINDER, YOUR DIRECTION WAS FOR US
[00:57:00] TO LOOK AT EQUITY SPENDING ONLY IN OUR
[00:57:03] OPERATING EXPENSES. SO NONE OF THESE
[00:57:06] EXPENSES INCLUDES OUR CAPITAL SPENDING.
[00:57:12] ONE MORE ACTUALLY IMPORTANT INFORMATION
[00:57:14] IS THAT OUR WMBE SPENDING IS NOT
[00:57:17] INCLUDED IN THIS. THE REASON FOR THAT IS
[00:57:20] BECAUSE THOSE NUMBERS ARE ALREADY BEING
[00:57:22] REPORTED OUT TO YOU AND AVAILABLE.
[00:57:25] WE DIDN'T WANT TO DOUBLE COUNT THOSE
[00:57:27] NUMBERS. SO THE DOLLARS THAT YOU SEE
[00:57:30] HERE ARE TO ADVANCE OUR CAPACITY TO
[00:57:34] SUPPORT WMBE'S BUT ACTUALLY NOT OUR
[00:57:36] WMBE SPENDING.
[00:57:40] THIS IS OUR CRITERIA AND OUR SPENDING.
[00:57:42] AND AGAIN, THIS DASHBOARD IS AVAILABLE
[00:57:44] ON OUR WEBSITE AND WE'LL BE EVERY YEAR
[00:57:47] TRACKING THIS. YOU'LL SEE HOW OUR
[00:57:49] COMMUNITY INVESTMENTS ARE GROWING OR
[00:57:51] ADVANCING DIVERSITY. I WANT TO NOTE THAT
[00:57:55] REMOVING SYSTEMIC BARRIERS, I THINK
[00:57:57] THAT'S CERTAINLY REALLY INTERESTING TO
[00:57:59] SEE THAT NUMBER GROWING PRETTY
[00:58:00] DRAMATICALLY FROM IN THE LAST FEW YEARS.
[00:58:03] AND THAT'S BECAUSE SOME OF THE EXAMPLES
[00:58:06] OF WHAT IS IN THAT CATEGORY IS
[00:58:10] OUR POLICING ASSESSMENT, OUR DIVERSITY
[00:58:13] AND CONTRACTING STAFF, OUR EDI STAFF AND
[00:58:19] ALL OF OUR ACCESSIBILITY PROGRAM THAT
[00:58:21] YOU'LL BE BRIEFED ABOUT TODAY. SO
[00:58:24] THERE'S A LOT OF DOLLARS THAT ARE INSIDE
[00:58:27] THAT CRITERIA THAT IS ACTUALLY WE
[00:58:31] HAVE SEEN GROW A LOT OVER THE LAST FEW
[00:58:33] YEARS. NEXT SLIDE,
[00:58:37] PLEASE. THIS IS SPECIFICALLY THE AMOUNT
[00:58:40] OF TAX LEVY THAT IS COMMITTED TOWARDS
[00:58:42] OUR EQUITY SPENDING. YOU CAN SEE THAT IN
[00:58:46] 2000 AND 22,021 WE SUPPORTED A NUMBER OF
[00:58:49] PROGRAMS THAT WERE AIMED AT ADDRESSING
[00:58:53] UNEMPLOYMENT ISSUES THAT WAS DIRECTLY
[00:58:57] CAUSED BY COVID, AND THOSE NUMBERS
[00:58:59] REALLY SAW A JUMP IN OUR TAX LEVY
[00:59:02] SPENDING IN THOSE TWO YEARS. SO AGAIN,
[00:59:04] WE'LL CONTINUE TO TRACK THIS AND REPORT
[00:59:06] OUT SO THAT WE SPECIFICALLY KNOW HOW
[00:59:08] MUCH OF OUR TAX LEVY IS DEFINED AS
[00:59:11] EQUITY SPENDING. AND NEXT SLIDE IS THAT.
[00:59:14] I THINK THAT MIGHT BE THE LAST SLIDE,
[00:59:16] YES. THANK YOU AGAIN FOR THIS
[00:59:18] COMMITMENT. I'M REALLY EXCITED TO
[00:59:20] CONTINUE DOING THIS WORK AND TO BE
[00:59:22] SHARING THIS INFORMATION NATIONALLY WITH
[00:59:25] ALL OTHER GOVERNMENTS.
[00:59:29] SO THANK YOU. WE'RE HAPPY TO ANSWER ANY
[00:59:31] QUESTIONS. EXCELLENT. THANK YOU, DAN
[00:59:34] BOOKDA AND HEIDI AND MICHAEL HAMD. I
[00:59:36] HOPE THE PORT IS NOT PAYING FOR YOUR
[00:59:38] PRIVATE JET FLIGHT RIGHT NOW.
[00:59:41] ANY QUESTIONS FROM COMMISSIONER AND

[00:59:43] STAFF ON THIS ITEM? AND THEN WE'LL OPEN
[00:59:45] UP THE PUBLIC HEARING. COMMISSIONER
[00:59:48] HASEGAWA,
[00:59:53] ACCESSIBILITY THANK
[00:59:57] YOU SO MUCH FOR THAT WONDERFUL
[00:59:59] PRESENTATION. WE'VE HEARD MOST OF THIS
[01:00:02] BEFORE, SO JUST A COUPLE OF FOLLOW UP
[01:00:04] QUESTIONS. I'M REALLY EXCITED ABOUT THE
[01:00:06] UPDATE. \$50,000 MIGHT SOUND LIKE A DROP
[01:00:09] IN THE BUCKET, BUT A LITTLE BIT CAN GO A
[01:00:11] LONG WAY. AND I'M REALLY PLEASED TO HEAR
[01:00:14] THAT \$50,000 HAS BEEN DEDICATED FOR
[01:00:17] LANGUAGE ACCESS. CAN YOU TALK ABOUT THAT
[01:00:20] INVESTMENT? AND WAS IT A STUDY?
[01:00:24] AND I HAVE REQUESTED MONEY FOR LANGUAGE
[01:00:27] ACCESS IN THE BUDGET THAT ORIGINALLY WAS
[01:00:29] NOT INCORPORATED AS AN OUTCOME OF
[01:00:33] THE STUDY THAT WE'VE ALREADY DONE. AN
[01:00:35] ASSESSMENT THAT WE'VE ALREADY DONE SO
[01:00:37] THAT WE COULD ACTUALLY PAY FOR THE TOP
[01:00:40] SPOKEN LANGUAGES FOR SOME OF OUR
[01:00:42] RESOURCES. SO ANY INSIGHT YOU CAN
[01:00:44] PROVIDE AROUND THAT WOULD BE REALLY
[01:00:46] HELPFUL. YEAH. SO YOUR QUESTION IS HOW
[01:00:48] WE PLAN TO SPEND THAT 50,000. SO WE ARE
[01:00:52] CURRENTLY CONDUCTING AN ASSESSMENT
[01:00:56] ORGANIZATION WIDE,
[01:00:58] AND THE LANGUAGE ACCESS MOTION THAT WE
[01:01:01] PASSED THIS YEAR DIRECTS OUR OFFICE TO
[01:01:04] COME BACK TO YOU IN FEBRUARY OF NEXT
[01:01:06] YEAR WITH THE FINDINGS OF THAT
[01:01:08] ASSESSMENT. A COUPLE OF DEPARTMENTS,
[01:01:12] SPECIFICALLY EXTERNAL RELATIONS,
[01:01:14] THEY DID SOME SCANNING OF
[01:01:18] THEIR LANGUAGE SERVICES SPENDING AND
[01:01:21] THEY ALREADY INCREASED THEIR SPENDING
[01:01:23] FOR 2024. BUT OUR PLAN IS TO
[01:01:27] BEGIN TO DEVELOP A MANUAL THAT COULD BE
[01:01:30] USED FOR ALL PORT STAFF TO UNDERSTAND
[01:01:33] HOW TO GET INTERPRETERS, HOW TO DO
[01:01:36] TRANSLATIONS,
[01:01:39] WHAT ARE THE LANGUAGES, WHAT ARE THE
[01:01:40] VITAL DOCUMENTS? SO OUR OFFICE REALLY
[01:01:43] PLANS TO USE CONSULTANT TO DO THAT WORK
[01:01:47] AS QUICKLY AS POSSIBLE. VERY GOOD.
[01:01:49] OKAY. THANK YOU FOR THAT CLARIFICATION.
[01:01:51] THAT'S AN EXCITING PIECE OF WHERE THE
[01:01:53] RUBBER MEETS THE ROAD. AND THEN MY LAST
[01:01:56] QUESTION IS, IN THE LAST PRESENTATION,
[01:01:59] I HAD ASKED IF IT WOULD MENTION
[01:02:04] THAT I CONSIDER US AS ONE OF THE PRIMARY
[01:02:07] AUDIENCES FOR THIS BUDGET DOCUMENT THAT
[01:02:10] YOU PRESENT TO US AND HOW IMPORTANT IT
[01:02:13] IS FOR US AS COMMISSIONERS WHO REPRESENT
[01:02:16] COMMUNITY MEMBERS WITH PRIORITIES TO BE
[01:02:18] ABLE TO SEE HOW OUR ASKS ARE
[01:02:21] REPRESENTED. WILL ONE OF THOSE NEW
[01:02:23] SECTIONS THAT ARE NOT YET REPRESENTED
[01:02:25] INTO THIS INCLUDE A COMMISSIONER ASK
[01:02:28] SECTION? I BELIEVE OUR PLAN RIGHT AT
[01:02:30] THIS POINT IS TO PUT SOME MORE
[01:02:32] INFORMATION IN THE FINAL BUDGET
[01:02:33] DOCUMENT. SO THE DOCUMENT YOU HAVE NOW

[01:02:35] THAT WAS RELEASED A FEW WEEKS AGO IS OUR
[01:02:36] PRELIMINARY DOCUMENT, AND ONCE WE
[01:02:38] FINALIZE THE BUDGET, WE WILL UPDATE ALL
[01:02:40] THE NUMBERS FOR ALL THE CHANGES, AND THE
[01:02:43] PLAN IS TO PUT IN SOME INFORMATION THERE
[01:02:45] THAT DOES REFLECT THE COMMISSIONER ASKS.
[01:02:47] THANK YOU VERY MUCH. PERHAPS MORE IN A
[01:02:49] NARRATIVE FORM, COMMISSIONER, AS WE LOOK
[01:02:50] AT IT, BUT IT WILL TELL WE'RE LOOKING
[01:02:53] FOR THAT INCLUSION IN THERE.
[01:03:01] ALL RIGHT, WHOEVER'S ONLINE NEEDS TO
[01:03:02] MUTE BECAUSE WE CAN HEAR THE FEEDBACK
[01:03:04] FROM THE COMMISSION MEETING.
[01:03:05] COMMISSIONER FELLEMAN,
[01:03:11] THANK YOU VERY MUCH FOR THAT HIGH LEVEL
[01:03:14] SUMMARY OF WHAT IS A VERY DETAILED
[01:03:16] DOCUMENT AND ALL THE WORK YOU'VE DONE TO
[01:03:18] MAKE THAT POSSIBLE. ONE OF THE WAYS IN
[01:03:21] WHICH WE CAN SHARE WITH THE PUBLIC ABOUT
[01:03:24] WHAT'S IN THERE IS THE BUDGET AND BRIEF.
[01:03:27] AND I KNOW WE'VE WORKED VERY HARD
[01:03:28] TOGETHER OVER THE YEARS TO GET IT BRIEF.
[01:03:31] AND I'M JUST WONDERING, IS OUR DRAFT
[01:03:33] BUDGET AND BURIED OUT ON THE STREETS FOR
[01:03:37] THE PUBLIC'S DISTILLATION? YES, IT HAS
[01:03:39] BEEN PUBLISHED ON OUR WEBSITE. I BELIEVE
[01:03:41] THAT'S TRUE. I SAW SOMETHING TO THAT
[01:03:42] EFFECT. AND AGAIN, JUST KUDOS TO ALL THE
[01:03:45] FOLKS WHO WORKED ON IT, FROM THE PUBLIC
[01:03:46] AFFAIRS STAFF TO FINANCE STAFF. I KNOW
[01:03:49] COMMISSIONERS HAD SOME INPUT, EXECUTIVE
[01:03:51] TEAM. SO I THINK THAT IT'S A QUALITY
[01:03:54] PRODUCT BASED ON ALL THAT INPUT. I THINK
[01:03:56] THOSE ARE REALLY VALUABLE, ALTHOUGH I'VE
[01:03:58] MISSED THIS ONE. AND PERHAPS WE CAN MAKE
[01:04:00] SURE THAT EVERY PUBLIC COMMISSIONER GET
[01:04:02] IT, MAYBE AS A SEPARATE FILE SO IT
[01:04:05] DOESN'T GET LOST IN THE SAUCE. THE ONLY
[01:04:07] OTHER SPECIFIC COMMENT I HAVE WAS WHEN
[01:04:09] YOU LOOK AT THE RELATIVE SPENDING ON
[01:04:11] ENVIRONMENTAL PROGRAMMING, THAT IT IS
[01:04:14] REMARKABLY SMALL COMPARED TO THE OTHER
[01:04:17] PROGRAMS, AND GIVEN THE PRIORITIES
[01:04:20] WE PUT ON SUSTAINABILITY, AND CERTAINLY
[01:04:23] TOUT IT, I'M JUST WONDERING IF YOU CAN
[01:04:25] GO BACK TO THAT SLIDE AND MAYBE HELP ME
[01:04:27] UNDERSTAND WHAT'S MAYBE NOT INCLUDED
[01:04:29] PROGRAM SLIDE. NO, THE MORE EQUITY
[01:04:32] CRITERIA. BACK FURTHER.
[01:04:36] BEFORE YOUR PRESENTATION, THERE WAS,
[01:04:39] I'M SORRY. IT MAY BE THE COMMUNITY
[01:04:41] PROGRAM SLIDES. I THINK IT
[01:04:44] WAS IN THE CLERK HART. BUT I
[01:04:48] THINK THAT WAS NOT JUST LIMITED TO IT
[01:04:50] WAS ENVIRONMENT RELATIVE TO ALL THE
[01:04:52] PROGRAMS, NOT JUST THE COMMUNITY
[01:04:54] PROGRAMS YOU'RE TALKING ABOUT SLIDE. IT
[01:04:57] WAS EARLIER ON. I TRIED NOT TO
[01:04:59] INTERRUPT. THE ONLY PIE CHART WAS ON
[01:05:01] SLIDE TEN. THIS IS IT HERE. I'M PRETTY
[01:05:05] SURE THERE'S ANOTHER ONE. I THINK IT WAS
[01:05:06] WITH GREEN. THERE WE GO. THIS IS JUST
[01:05:09] THOSE THAT ARE FUNDED BY THE LEVY. I GOT

[01:05:11] IT RIGHT. SO FORTY
[01:05:15] K OF THAT IS FROM THE LEVEE.
[01:05:21] I WOULD SAY THIS IS JUST A SUBSET OF ALL
[01:05:23] THE PORT ENVIRONMENTAL PROGRAMS. AND I
[01:05:26] DON'T KNOW IF ANYONE FROM ENVIRONMENTAL
[01:05:28] IS HERE, BUT THERE'S A LOT OF OTHER
[01:05:30] THINGS THAT ARE DOING THAT ARE BEING
[01:05:32] FUNDED BY THE OPERATING DIVISIONS THAT
[01:05:35] ARE ENVIRONMENTALLY RELATED. SANDY
[01:05:37] KILROY'S WHOLE TEAM, ALL THE WORK THAT
[01:05:40] THEY'RE DOING, SOME OF THAT IS CAPTURED
[01:05:41] HERE. BUT THEY HAVE A LOT OF OTHER
[01:05:43] PROGRAMS LIKE THE GREEN CORRIDOR AS AN
[01:05:46] EXAMPLE, IS NOT REFLECTED HERE. RIGHT.
[01:05:48] WELL, THE ONLY OTHER THING WE'RE GOING
[01:05:49] TO HAVE THAT COME UP RIGHT AFTER THIS IS
[01:05:52] THE DISCUSSION OF OUR ENVIRONMENTAL
[01:05:53] LIABILITIES, WHICH IS AN ENORMOUS
[01:05:56] NUMBER. AND WE ARE SPECIFICALLY CALLING
[01:05:58] FOR IT TO COME OUT OF THE LEVY. SO HOW
[01:06:00] IS THAT KIND OF REFLECTED THERE?
[01:06:02] BECAUSE THIS IS OUR OPERATING EXPENSE.
[01:06:04] SO WE REALLY FOCUS ON THE OPERATING
[01:06:07] BUDGET IN THESE CONVERSATIONS. THE
[01:06:10] ENVIRONMENTAL MITIGATION, THE
[01:06:12] REMEDIATION LIABILITY IS TECHNICALLY A
[01:06:14] NON OPERATING EXPENSE. SO IT DOESN'T GET
[01:06:16] THE SAME VISIBILITY IN THESE
[01:06:20] PRESENTATIONS. BUT YOU'RE RIGHT, IT'S A
[01:06:23] BIG COMPONENT. IT'S MORE LIKE CAPITAL.
[01:06:25] IT'S MORE OF A DEEPER DIVE. IT'S NOT
[01:06:27] CAPITAL. I APPRECIATE THAT DISTINCTION.
[01:06:29] IT WOULD BE KIND OF GOOD JUST TO SEE
[01:06:30] MAYBE ANOTHER PIE CHART. BUY CAPITAL.
[01:06:34] YEAH, WE COULD PROVIDE MORE INFORMATION
[01:06:36] LIKE THAT. IT'S TECHNICALLY A NON
[01:06:38] OPERATING EXPENSE. SO IT'S A LITTLE BIT
[01:06:41] OF A UNIQUE CATEGORY, BUT WE CAN
[01:06:43] CERTAINLY BREAK THAT OUT. IT'S NOT
[01:06:46] SHARED BY ANY OTHER PROGRAMS. THAT WOULD
[01:06:48] BE JUST A STANDALONE TYPE BREAKOUT.
[01:06:50] WELL, IT'S A DIFFERENT SECTION OF OUR
[01:06:51] BUDGET. IT'S A NON OPERATING PIECE. WE
[01:06:53] DO HAVE A SLIDE IN THE APPENDIX, I'M NOT
[01:06:55] SURE WHICH. AND IF I MAY ALSO I DO WANT
[01:06:58] TO POINT OUT FOR THE OPERATING EXPENSES
[01:07:00] AGAIN, THE 40,000 THERE IS JUST FUNDED
[01:07:03] THE PORTION FUNDED BY TAX LEVY. THE
[01:07:05] OVERALL OPERATING EXPENSES FOR THE
[01:07:07] ENVIRONMENTAL STARSHIP IS 20.1
[01:07:11] MILLION FOR 2024. SO THE OVERALL
[01:07:15] IS MUCH BIGGER. AND THEN ON TOP THAT WE
[01:07:17] ALSO HAVE THE LONG OPERATING EXPENSES
[01:07:19] THAT SUPPORT IT. AND JUST FOR REFERENCE
[01:07:21] OF THE NON OPERATING, THE ENVIRONMENTAL
[01:07:23] REMEDIATION LIABILITY EXPENDITURES PLAN
[01:07:25] FOR NEXT YEAR ABOUT \$10.4 MILLION.
[01:07:28] AND YOU'RE GOING TO HEAR MORE ABOUT
[01:07:30] THAT. WE'RE GOING TO TALK ABOUT SETTING
[01:07:31] ASIDE \$30 MILLION. I JUST REALIZED
[01:07:33] THAT'S JUST FOR 2024. YEAH. I JUST
[01:07:35] APPRECIATE THAT THIS IS JUST A SMALL
[01:07:37] SLICE. YOU'RE RIGHT. AND I JUST THOUGHT

[01:07:40] THE LEVY WAS COVERING THIS ENVIRONMENTAL
[01:07:43] LIABILITY, AND IT DOES. SO I APOLOGIZE.
[01:07:46] PERHAPS IN FUTURE PRESENTATIONS WE'LL
[01:07:48] MAYBE SPOTLIGHT THAT COMPONENT, BECAUSE
[01:07:50] I THINK IT'S ONE OF THE GREAT THINGS.
[01:07:51] IMPORTANT THING. NOBODY WOULD AMORTIZE
[01:07:55] THE KIND OF EXPENSES WE INCUR TO GET
[01:07:57] POLLUTION OUT OF THE ENVIRONMENT. AND SO
[01:08:00] WHEN YOU THINK ABOUT WHERE YOUR TAX
[01:08:02] DOLLARS GO, THIS IS A HUGE BENEFIT THE
[01:08:05] PORT BRINGS. VERY GOOD POINT. AND WE
[01:08:08] WILL FACTOR THAT IN THE FUTURE
[01:08:09] PRESENTATION.
[01:08:12] YES, JUST THAT, COMMISSIONER, I TAKE
[01:08:15] COMMISSIONER FELLEMAN'S POINT ON THAT,
[01:08:17] IS THAT PERHAPS, AND I'M NOT SURE, I GOT
[01:08:20] TO LOOK TO SEE HOW WE REFLECT THAT, THE
[01:08:22] ROLL UP OF ALL THOSE DIFFERENT
[01:08:23] ENVIRONMENTAL PROGRAMS. AND THAT'S WHAT
[01:08:25] I HEAR YOU DESCRIBING, HOW THAT COULD
[01:08:27] TELL A BIGGER, DIFFERENT STORY. I MEAN,
[01:08:30] THAT'S ALWAYS THE THING WITH THE BUDGET
[01:08:31] OF HOW YOU SLICE IT AND ASSEMBLE IT.
[01:08:34] RIGHT. I HEAR WHAT YOU'RE SAYING ABOUT
[01:08:35] THAT. EVERYBODY SAYS IN ENVIRONMENT,
[01:08:38] THE BUDGET REFLECTS YOUR PRIORITIES,
[01:08:40] AND THAT LOOKS KIND OF DIFFERENT. LOWER
[01:08:42] PRIORITY. RIGHT. IF YOU LOOK AT THAT. I
[01:08:45] KNOW THAT I'M TRYING TO SEE AS A
[01:08:46] COMMUNICATION DOCUMENT. I SAW SANDY HAD
[01:08:49] HER HAND UP, BUT MAYBE THAT WAS ALREADY
[01:08:50] COVERED.
[01:08:53] YEAH, I THINK DAN ANSWERED
[01:08:56] IT. WHAT WAS PRESENTED DOES NOT REFLECT
[01:09:00] OUR TOTAL ENVIRONMENTAL INVESTMENTS. IT
[01:09:02] WAS REALLY JUST A CROSS CUT OF THE
[01:09:05] COMMUNITY AND OEDI OVERLAY.
[01:09:10] SO WE'D BE HAPPY TO SHOW
[01:09:15] THE TOTAL ENVIRONMENTAL EXPENSES TO YOU.
[01:09:21] THANKS. GREAT. ALL RIGHT. WELL, IF THERE
[01:09:24] ARE NO FURTHER QUESTIONS FROM
[01:09:25] COMMISSIONERS AT THIS TIME, I'LL GO
[01:09:27] AHEAD AND OPEN THE PUBLIC HEARING ON
[01:09:28] RESOLUTIONS NUMBER 3814 AND 3815. EACH
[01:09:32] SPEAKER HAS TWO MINUTES TO ADDRESS THE
[01:09:33] COMMISSION. CLERK HART, DO WE HAVE
[01:09:35] ANYONE SIGNED UP TO GIVE TESTIMONY ON
[01:09:37] THIS ITEM? WHO'S STILL HERE? MR.
[01:09:39] COMMISSION PRESIDENT? WE DID HAVE ONE
[01:09:41] PERSON SIGN UP, HOWEVER, I BELIEVE
[01:09:42] THEY'VE EXITED THE ROOM, IF YOU WANT TO
[01:09:44] CALL THEIR NAME, JUST IN CASE THEY ARE
[01:09:46] IN EARSHOT OR JOINED US VIRTUALLY.
[01:09:48] SURE. ALEX ZIMMERMAN.
[01:09:54] NOPE. ALL RIGHT. YOU'RE LOST. ALL RIGHT.
[01:09:57] HAVING NO ADDITIONAL SPEAKERS, I'LL GO
[01:09:59] AHEAD AND CLOSE THIS PUBLIC HEARING AND
[01:10:00] MOVE DISCUSSION TO THE COMMISSION. IS
[01:10:02] THERE A MOTION TO INTRODUCE RESOLUTIONS
[01:10:05] NUMBER THREE ONE FOUR AND THREE ONE FIVE
[01:10:09] SECOND? THE MOTION WAS MADE AND
[01:10:11] SECONDED. COMMISSIONER, ARE THERE ANY
[01:10:12] ADDITIONAL QUESTIONS AT THIS TIME?

[01:10:17] GREAT. SEEING NO FURTHER DISCUSSION,
[01:10:19] CLERK HART, PLEASE CALL THE ROLL FOR THE
[01:10:21] VOTE. COMMISSIONERS, PLEASE SAY I OR
[01:10:22] NAME WHEN YOUR NAME IS. AND LET ME JUST
[01:10:24] CLARIFY FOR THE RECORD THIS IS FIRST
[01:10:26] READING AND WE WILL BE PASSING THE
[01:10:27] BUDGET OFFICIALLY ON THE NEXT TUESDAY OR
[01:10:29] NEXT TUESDAY MEETING. THAT'S CORRECT.
[01:10:31] CORRECT. YEAH. FOR THE VOTE ON
[01:10:33] INTRODUCTION OF THESE TWO RESOLUTIONS,
[01:10:36] BEGINNING WITH COMMISSIONER CALKINS.
[01:10:37] AYE. THANK YOU. COMMISSIONER FELLEMAN.
[01:10:40] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[01:10:43] AYE. THANK YOU. COMMISSIONER MOHAMMED.
[01:10:45] AYE. THANK YOU. AND COMMISSIONER CHO.
[01:10:48] AYE. THANK YOU. FIVE AYES, ZERO AND NAYS
[01:10:50] FOR THIS ITEM. EXCELLENT. MOTION TO
[01:10:52] INTRODUCE RESOLUTION NUMBER 3814 AND
[01:10:54] 3815 PASSES. THIS ITEM WILL BE BACK
[01:10:58] AGAIN BEFORE COMMISSION FOR FULL
[01:11:00] CONSIDERATION AND PASSAGE ON NOVEMBER
[01:11:01] 21. ALL RIGHT, CLERK HART, PLEASE READ
[01:11:05] THE NEXT ITEM INTO THE RECORD AND
[01:11:08] SPECIAL ADVISOR VIEW NGUYEN WILL THEN
[01:11:10] INTRODUCE IT. THANK YOU. THIS IS AGENDA
[01:11:13] ITEM TEN C, ORDER NUMBER 2020 315, AN
[01:11:17] ORDER OF THE PORT OF SEATTLE COMMISSION
[01:11:18] TO ESTABLISH AN ENVIRONMENTAL LEGACY
[01:11:20] FUND WITHIN THE PORT PUGET AND PLAN OF
[01:11:22] FINANCE.
[01:11:27] GOOD AFTERNOON, COMMISSIONERS. FOR THE
[01:11:29] RECORD, MY NAME IS V. NGUYEN,
[01:11:30] COMMISSION OFFICE STRATEGIC ADVISOR.
[01:11:32] I'M HERE WITH TYLER EMSKY, ALSO OF THE
[01:11:34] COMMISSION OFFICE, AND DAN THOMAS,
[01:11:35] CHIEF FINANCIAL OFFICER HERE AT THE
[01:11:36] PORT. WE'RE HERE TODAY TO BRIEF YOU ON
[01:11:38] THIS ITEM OF NEW BUSINESS, THE
[01:11:41] ENVIRONMENTAL LEGACY FUND ORDER. I'D
[01:11:43] LIKE TO START WITH GROUNDSETTING ON THIS
[01:11:45] ITEM. THANK YOU.
[01:11:49] THE PORT CENTURY AGENDA. GOALS FOUR AND
[01:11:51] SIX DETAIL OUR VISION TO BE THE GREENEST
[01:11:53] AND MOST ENERGY EFFICIENT PORT IN NORTH
[01:11:55] AMERICA, AS WELL AS BEING A HIGHLY
[01:11:57] EFFECTIVE PUBLIC AGENCY TO ADVANCE OUR
[01:11:59] GOAL OF BEING THE GREENEST PORT IN NORTH
[01:12:00] AMERICA. WE HAVE OBJECTIVES TO REDUCE
[01:12:02] POLLUTANTS RELATED TO PORT OPERATIONS OR
[01:12:05] OPERATIONS OF OUR TENANTS, PAST AND
[01:12:06] PRESENT. WE ALSO HAVE OBJECTIVES TO WORK
[01:12:09] TO RESTORE THOSE HABITATS TO ACHIEVE OUR
[01:12:11] GOAL OF BEING A HIGHLY EFFECTIVE PUBLIC
[01:12:13] AGENCY. FINANCIAL STEWARDSHIP IS A VALUE
[01:12:15] THAT WILL ENABLE US TO AYE. OTHER
[01:12:17] OBJECTIVES, SUCH AS PARTNERING AND
[01:12:18] ENGAGING WITH EXTERNAL STAKEHOLDERS TO
[01:12:20] BUILD HEALTHY, SAFE, AND EQUITABLE
[01:12:22] COMMUNITIES. NEXT SLIDE, PLEASE.
[01:12:26] THE ENVIRONMENTAL LEGACY FUND ORDER
[01:12:29] BEFORE YOU TODAY SETS OUT TO ADVANCE
[01:12:30] THESE GOALS AND OBJECTIVES SET IN THE
[01:12:32] CENTURY AGENDA. THE PORT, ALONG WITH

[01:12:34] OTHER POTENTIAL RESPONSIBLE PARTIES,
[01:12:36] PARTICIPATES IN THE CLEANUP OF
[01:12:37] CONTAMINATION FROM HISTORIC PRACTICES
[01:12:39] AND OPERATIONS. THE PORT ANTICIPATES
[01:12:41] SPENDING AROUND 100 MILLION ON CLEANUP
[01:12:43] PROJECTS IN THE COMING YEARS. THIS ORDER
[01:12:46] CREATES A FINANCIAL PLANNING TOOL FOR
[01:12:47] ENVIRONMENTAL CLEANUP SO THAT WE MAY
[01:12:49] BUILD UP RESOURCES IN A PREDICTABLE WAY.
[01:12:52] ALL RIGHT, NEXT SLIDE, PLEASE.
[01:12:56] OKAY, SO WE JUST WENT THROUGH A GLOBAL
[01:12:58] CRISIS THAT SHOWED THE INCREDIBLE VALUE
[01:13:00] OF HAVING STRONG FINANCIAL RESERVES.
[01:13:02] THE PORT MAINTAINED ITS ECONOMIC
[01:13:04] ACTIVITY DURING THE PANDEMIC BECAUSE WE
[01:13:05] WERE PREPARED. WE WANT TO BRING THAT
[01:13:07] APPROACH TO THE ENVIRONMENTAL CLEANUP
[01:13:08] PLANNING. ESTABLISHING THE ENVIRONMENTAL
[01:13:11] LEGACY FUND WILL ALLOW US TO RAISE
[01:13:12] REVENUE FOR THESE CLEANUPS OVER TIME
[01:13:14] THROUGH THE PORT PROPERTY TAX LEVY
[01:13:16] INSTEAD OF TRYING TO COLLECT ALL THE
[01:13:18] MONEY IN A SHORT PERIOD THROUGH HIGH
[01:13:20] LEVY INCREASES. SETTING ASIDE FUNDS FOR
[01:13:22] CLEANUP ALSO GIVES THE PORT INCREASED
[01:13:24] FLEXIBILITY TO CONTINUE WORK ON OTHER
[01:13:26] IMPORTANT TAX LEVY FUNDED PROJECTS LIKE
[01:13:28] MARITIME CAPITAL IMPROVEMENT AND
[01:13:30] ECONOMIC DEVELOPMENT PROGRAMS. THIS IS A
[01:13:32] PRUDENT PLANNING APPROACH. WE WILL START
[01:13:35] THE FUND WITH 30 MILLION IN PROPERTY TAX
[01:13:38] LEVY PREVIOUSLY COLLECTED BY THE PORT.
[01:13:40] NEXT SLIDE, PLEASE.
[01:13:46] OKAY, SO NOW WE'RE GOING TO GO AHEAD AND
[01:13:47] READ THROUGH THE TEXT OF THE ORDER AND
[01:13:50] READ THAT INTO THE RECORD. THE PORT
[01:13:52] COMMISSION HEREBY DIRECTS THE EXECUTIVE
[01:13:54] DIRECTOR TO CREATE A DEDICATED
[01:13:55] ENVIRONMENTAL LEGACY FUND WITH THE
[01:13:57] FOLLOWING PROPERTIES.
[01:14:01] THE ENVIRONMENTAL LEGACY FUND SHALL BE
[01:14:03] ESTABLISHED WITHIN THE PORT'S OVERALL
[01:14:04] FINANCIAL STRUCTURE. FUNDS WITHIN THIS
[01:14:07] ACCOUNT SHALL ONLY BE USED FOR THE
[01:14:09] PURPOSES OUTLINED BELOW. ASSETS IN THE
[01:14:11] FUND SHALL BE USED EXCLUSIVELY FOR COSTS
[01:14:13] RELATED TO ENVIRONMENTAL CLEANUP OF
[01:14:15] CONTAMINATION FROM HISTORICAL INDUSTRIAL
[01:14:17] OPERATIONS ON PROPERTIES ACQUIRED BY THE
[01:14:19] PORT AND OR PRIOR PORT OR PORT TENANT
[01:14:22] OPERATIONS. ELIGIBLE ACTIVITIES SHALL
[01:14:25] INCLUDE ENVIRONMENTAL INVESTIGATIONS,
[01:14:27] TESTING, ANALYSIS, DESIGN,
[01:14:29] CLEANUP AND MONITORING FOR ACTIVE SITES,
[01:14:32] AS WELL AS INITIATION OF SIMILAR
[01:14:35] ACTIVITIES FOR NEW SITES. THIS FUND
[01:14:39] WILL ONLY INCLUDE DEPOSITS OF PORT
[01:14:41] PROPERTY TAX LEVY FUNDS. ADDITIONAL
[01:14:43] FUNDS USED TOWARD THE PORT'S
[01:14:44] ENVIRONMENTAL CLEANUP EFFORTS,
[01:14:46] INCLUDING, BUT NOT LIMITED TO, THE
[01:14:47] PORT'S GENERAL FUND. CONTRIBUTIONS FROM
[01:14:49] THIRD PARTIES OR LEGAL SETTLEMENTS WITH

[01:14:50] THOSE PARTIES. INSURANCE RECOVERIES AND
[01:14:52] WASHINGTON STATE DEPARTMENT OF ECOLOGY
[01:14:55] GRANTS WILL BE MANAGED SEPARATELY, BUT
[01:14:57] IN COORDINATION WITH EXPENDITURES FROM
[01:14:58] THE NEW ENVIRONMENTAL LEGACY FUND. FOUR
[01:15:01] THE EXECUTIVE DIRECTOR SHALL RECOMMEND A
[01:15:03] DEPOSIT OF 30 MILLION IN PROPERTY TAX
[01:15:05] LEVY REVENUES INTO THE FUND TO CEDE THE
[01:15:07] CREATION OF THIS ACCOUNT AND FIVE IN
[01:15:10] SUBSEQUENT YEARS. THE EXECUTIVE DIRECTOR
[01:15:11] SHALL MAKE AN ANNUAL RECOMMENDATION
[01:15:14] THROUGH THE BUDGET PROCESS ABOUT
[01:15:15] DESIGNATION, ABOUT DESIGNATING
[01:15:18] ADDITIONAL INCREMENTS OF PROPERTY TAX
[01:15:20] LEVY DOLLARS TO BE DEPOSITED INTO THE
[01:15:22] FUND. WITH THAT, WE ARE THANKFUL FOR DAN
[01:15:24] THOMAS TO JOIN US FOR ANY QUESTIONS YOU
[01:15:25] MAY HAVE ABOUT THIS ORDER AND TURN THIS
[01:15:28] BACK OVER TO COMMISSIONER PRESIDENT CHO
[01:15:31] EXCELLENT. THANK YOU SO MUCH BOTH TO V
[01:15:33] AND TYLER FOR THAT EXCELLENT
[01:15:34] PRESENTATION AND YOUR TERRIFIC WORK ON
[01:15:36] THIS. I'M GLAD BOTH OF YOU WERE ABLE TO
[01:15:37] PRESENT TO US ON THIS. ANY QUESTIONS
[01:15:40] FROM COMMISSIONERS OF STAFF AND OR DAN
[01:15:43] THOMAS REGARDING THE ENVIRONMENTAL
[01:15:44] LEGACY FUND? COMMISSIONER CALKINS,
[01:15:49] MINE IS JUST TO SAY THANK YOU FOR A LOT
[01:15:52] OF WORK ON WHAT, YOU KNOW, SORT OF
[01:15:56] GESTATED BACK SIX MONTHS AGO AT THE
[01:15:59] OUTSET OF OUR PUGET PROCESS IS SORT OF
[01:16:01] AN IDEA FOR FISCAL RESPONSIBILITY
[01:16:05] AND ENSURING THAT THERE WOULD BE NO
[01:16:08] FINANCIAL IMPEDIMENT TO OUR ABILITY TO
[01:16:10] FULFILL OUR RESPONSIBILITIES. AND I KNOW
[01:16:13] YOUR TEAM WAS KIND OF LEAD ON THAT. I
[01:16:16] KNOW LEGAL HAD A LOT TO SAY ABOUT HOW WE
[01:16:18] CRAFTED IT TO MAKE SURE THAT WE WERE
[01:16:20] GOOD STEWARDS OF PUBLIC RESOURCES AND
[01:16:24] ALSO JUST FROM WHAT WAS KIND OF A
[01:16:27] VERY RAW DRAFT IDEA TO WHAT I THINK IS A
[01:16:31] VERY SOLID EXAMPLE THAT HONESTLY OTHER
[01:16:34] PUBLIC AGENCIES SHOULD FOLLOW AS WE MOVE
[01:16:36] FORWARD. THANK YOU, COMMISSIONER
[01:16:39] CALKINS. ANYONE ELSE? COMMISSIONER
[01:16:41] HASEGAWA, THANK YOU.
[01:16:45] SO I'M WONDERING, TO CLARIFY, WE WILL
[01:16:49] MAKE AN INITIAL \$30 MILLION DEPOSIT INTO
[01:16:51] THIS ACCOUNT TO ESTABLISH THE FUND,
[01:16:54] AND THEN HOW FREQUENTLY WILL SUBSEQUENT
[01:16:58] DEPOSITS BE MADE?
[01:17:01] OUR PLAN, COMMISSIONER, IS TO ACTUALLY
[01:17:03] BRING THIS TO THE COMMISSION EVERY YEAR
[01:17:04] AS PART OF OUR PLAN OF FINANCE AND TAX
[01:17:06] LEVY DISCUSSION. SO AS STAFF ANALYZES
[01:17:10] OUR FORECASTED NEEDS AND RESOURCES,
[01:17:12] THEY WILL TRY TO IDENTIFY IF THERE ARE
[01:17:15] SOME ADDITIONAL FUNDS THAT CAN BE
[01:17:16] DEPOSITED, AND IT WOULD BE A
[01:17:17] RECOMMENDATION TO THE PORT COMMISSION AS
[01:17:19] PART OF THAT PROCESS IN THE FALL. DOES
[01:17:22] THIS FUND PRECLUDE CONTRIBUTIONS FROM
[01:17:24] ANY OTHER SOURCES BESIDES THE TAX LEVY?

[01:17:26] OUR RECOMMENDATION IS TO KEEP IT LIMITED
[01:17:28] TO THE TAX LEVY BECAUSE THAT IS THE
[01:17:30] PRIMARY SOURCE OF FUNDS THAT WE USE FOR
[01:17:32] ENVIRONMENTAL MITIGATION AND REMEDIATION
[01:17:35] LIABILITIES. THE TAX LEVY DOES HAVE SOME
[01:17:38] ADDITIONAL RESTRICTIONS ON IT THAT OTHER
[01:17:39] FUNDS DON'T, AND OUR PREFERENCE IS TO
[01:17:42] KEEP THOSE OTHER FUNDS UNRESTRICTED FOR
[01:17:45] OTHER PURPOSES. VERY GOOD. THANK YOU.
[01:17:48] THANK YOU, COMMISSIONER. ANY OTHER
[01:17:50] QUESTIONS FOR THE COMMISSIONER?
[01:17:51] COMMISSIONER FOR COMMISSIONER FOR
[01:17:55] DAN, GO AHEAD. THANK YOU.
[01:17:58] I HAVE TWO QUESTIONS. ONE IS THE SORT OF
[01:18:01] FOLLOWING UP ON COMMISSIONER HASEGAWA'S
[01:18:03] QUESTION. IT STRIKES ME THAT THE
[01:18:07] FUNDS COLLECTED FROM EITHER INSURANCE
[01:18:11] RECOVERIES, FROM CLEANUPS THAT WE'VE
[01:18:13] INCURRED, OR LEGAL SETTLEMENTS THAT ARE
[01:18:16] SPECIFIC TO THE PROJECT AT HAND,
[01:18:20] THAT THOSE FUNDS, CLEANUPS SHOULD PAY
[01:18:22] FOR CLEANUP. RIGHT. SO IF WE'RE GOING TO
[01:18:23] GET A REFUND, SHALL WE SAY, ON
[01:18:25] EXPENDITURES THAT INCURRED ASSOCIATED
[01:18:28] WITH THAT, SHOULDN'T THOSE MONIES BE
[01:18:30] PRIORITIZED TO BE PUT BACK IN RATHER
[01:18:32] THAN THE LEVY? WELL, OUR PRACTICE HAS
[01:18:35] BEEN TO PUT THOSE RECOVERIES BACK INTO
[01:18:37] THE GENERAL FUND AGAIN, BECAUSE THAT IS
[01:18:39] A TOTALLY UNRESTRICTED SOURCE OF FUNDING
[01:18:42] THAT IT COULD BE USED FOR ANY PURPOSES.
[01:18:45] AND THE USES THAT POTENTIALLY SURFACED
[01:18:48] BACK DURING THE PANDEMIC WAS WHEN WE
[01:18:50] WERE EXPERIENCING SIGNIFICANTLY REDUCED
[01:18:53] REVENUES. IN A PINCH,
[01:18:57] WE MIGHT HAVE HAD TO USE SOME OF THOSE
[01:18:58] FUNDS TO PAY DEBT SERVICE, AS AN
[01:19:00] EXAMPLE, REVENUE BOND DEBT SERVICE. WE
[01:19:01] CAN'T USE THE TAX LEVY FOR THAT. SO OUR
[01:19:03] PREFERENCE IS NOT TO COMMINGLE THOSE
[01:19:05] FUNDS BECAUSE THEN WE WOULDN'T BE ABLE
[01:19:07] TO ACCESS THEM FOR EMERGENCY PURPOSES.
[01:19:10] IT DOESN'T SAY WE CAN'T USE THEM FOR
[01:19:11] ENVIRONMENTAL CLEANUP ACTIVITIES, BUT
[01:19:14] FOR THIS FUND, OUR PREFERENCE IS TO JUST
[01:19:17] PUT TAX LEVY DOLLARS IN AND NOT
[01:19:19] COMMINGLE THEM WITH THOSE OTHER DOLLARS.
[01:19:21] BUT IT'S TAX LEVY FUNDS THAT WERE USED
[01:19:23] TO INITIATE THE CLEANUP AND THEN TO
[01:19:27] DO RECOVERY IN SOME CASES. SOME OF THESE
[01:19:30] GO BACK A LONG TIME, SO IT DEPENDS ON
[01:19:33] THE TIME PERIOD. BUT MORE RECENTLY,
[01:19:35] YOU'RE CORRECT, BUT SOME MAY HAVE
[01:19:37] PRECLUDED THE TIME WHEN WE WERE USING
[01:19:38] TAX LEVY FUNDS FOR CLEANUPS. SO
[01:19:40] ACTUALLY, MY POINT IS, I THINK, NOT TO
[01:19:43] COMMINGLE THE FUNDS IS THE POINT YOU'RE
[01:19:45] MAKING. AND I'M SUGGESTING THAT FUNDS
[01:19:48] THAT WERE USED TO INITIATE CLEANUP
[01:19:49] SHOULD BE USED TO PUT IT IN THE PIGGY
[01:19:52] BANK. AND SO THAT, I THINK IS MORE TO
[01:19:54] YOUR POINT ABOUT NOT COMMINGLING.
[01:19:57] BUT THE FLEXIBILITY IS ONE THING. IT

[01:19:59] SEEMS TO ME THAT THE AMOUNT THAT YOU
[01:20:02] WOULD PUT IN IN ANY GIVEN YEAR, YOUR
[01:20:04] GOAL IS 30 MILLION OR WHATEVER, BUT IT
[01:20:06] DOESN'T MEAN YOU HAVE TO. BUT I
[01:20:08] CERTAINLY WOULDN'T WANT TO PRECLUDE IT.
[01:20:10] I MEAN, I GUESS IT'S NOT PRECLUDED IN
[01:20:11] THE, IT SAYS THAT ARE LIMITED BUT NOT
[01:20:16] LIMITED TO THE PORT'S GENERAL FUND
[01:20:18] CONTRIBUTION TO THIRD PARTIES, LEGAL
[01:20:19] SETTLEMENTS OR OTHER PARTIES. SO THE
[01:20:24] ADDITIONAL FUNDS USED TOWARDS THE PORT'S
[01:20:26] ENVIRONMENTAL CLEANUPS INCLUDE, BUT ARE
[01:20:28] NOT LIMITED TO. SO THIS WOULD BE ALLOWED
[01:20:32] FOR. BUT YOUR PREFERENCES FOR THE LEVY,
[01:20:34] RIGHT? YEAH. AND AGAIN, THAT CAN BE PART
[01:20:36] OF THE ANNUAL RECOMMENDATION THAT WE
[01:20:37] MAKE TO THE COMMISSION WE'RE
[01:20:39] RECOMMENDING WE PUT THESE DOLLARS IN,
[01:20:41] BUT NOT BECAUSE SOME YEARS WE'LL HAVE
[01:20:43] LIKE A WINDFALL, SOME YEARS WE'LL HAVE A
[01:20:45] GREAT SETTLEMENT. AND IT JUST SEEMS TO
[01:20:47] ME IF WE CAN NOT BURDEN THE TAX LEVY AND
[01:20:50] DO OTHER SOCIETAL GOOD DEEDS WITH THE
[01:20:54] FLEXIBILITY OF THE LEVY RATHER THAN IT
[01:20:56] JUST BEING THE BUFFER. ANYWAY, THAT'S
[01:20:58] WHAT I WOULD LIKE TO SEE THAT
[01:20:59] CONVERSATION. AND THEN FINALLY, I DON'T
[01:21:01] UNDERSTAND. I GUESS IT'S LIKE THE LAST
[01:21:04] SENTENCE. HOW IS IT THAT SETTING ASIDE
[01:21:08] THIS MONEY NOW, WHICH IS I SUPPORT,
[01:21:14] PROVIDES MORE ABILITY TO CONTINUE
[01:21:16] PURSUING OTHER IMPORTANT TAX LEVY FUNDED
[01:21:19] PROJECTS? IT SEEMS TO ME YOU ARE SETTING
[01:21:21] ASIDE THIS MONEY AND THEREFORE HAVING
[01:21:24] LESS FLEXIBILITY.
[01:21:28] I'M NOT SURE ABOUT THAT PARTICULAR
[01:21:30] FEATURE. CAN I TAKE A SHOT AT THAT?
[01:21:32] YEAH, SURE. I THINK IT'S SOMETHING WE
[01:21:34] TALKED ABOUT QUITE A BIT, WHICH IS
[01:21:35] BECAUSE THE LEVY ON ANY GIVEN YEAR
[01:21:39] IS A TAKE IT OR LEAVE IT KIND OF THING,
[01:21:41] WE CAN'T RETROACTIVELY GO BACK AND GRAB
[01:21:43] THOSE FUNDS. ONE CAN IMAGINE A SCENARIO
[01:21:45] WHEN A LIABILITY BILL COMES DUE IN WHICH
[01:21:48] WE NEED TO TAP INTO THE LEVY THAT YEAR,
[01:21:51] BUT FOR THE FACT THAT WE'VE SAVED THESE
[01:21:53] FUNDS THAT WE CAN USE IN LIEU OF USING
[01:21:57] LEVY FUNDS IN THAT GIVEN YEAR FOR THE
[01:21:59] ENVIRONMENTAL REMEDIATION SO IT
[01:22:04] PROVIDES US WITH FLEXIBILITY IN FUTURE
[01:22:05] YEARS TO DETERMINE WHETHER WE'RE GOING
[01:22:06] TO USE LEVY FUNDS OR THIS ENVIRONMENTAL
[01:22:09] LEGACY FUND TO PAY THE BILLS THAT ARE
[01:22:12] DUE IN THAT MOMENT. RIGHT. WHAT I WOULD
[01:22:13] SAY IS THAT IT PROVIDES US
[01:22:15] PREDICTABILITY AND IT DOESN'T CREATE
[01:22:18] LUMPINESS IN OUR SPENDING OF THE TAX
[01:22:20] LEVY BECAUSE WE'RE BANKING MONEY.
[01:22:23] IF ONE YEAR WE NEED TO SPEND \$50
[01:22:25] MILLION, THAT WOULD BE \$50 MILLION TAKEN
[01:22:27] AWAY FROM WHAT WE NORMALLY WOULD TAKE ON
[01:22:29] AN ANNUAL BASIS. BUT BECAUSE WE'RE
[01:22:31] BANKING IT GRADUALLY, WE DON'T HAVE TO

[01:22:33] TAKE AWAY FROM AN ANNUAL TAX LEVY
[01:22:36] FUNDING. DOES THAT MAKE SENSE? I THINK
[01:22:38] YOUR POINT ABOUT PREDICTABILITY IS THE
[01:22:40] PUNCHLINE. SO THAT WAY YOU CAN BUDGET
[01:22:44] FOR NOT HAVING THAT MONEY BECAUSE
[01:22:47] IT'S A LESSER AMOUNT THAT YOU ULTIMATELY
[01:22:50] HAVE TO SPEND ON LEVY, EXCEPT FOR IN THE
[01:22:52] FUTURE, YOU THEN MIGHT HAVE SOME
[01:22:54] UNEXPECTED LARGER EXPENSE. SO IT IS
[01:22:56] HEDGING THE FUTURE, BUT IN THE MEANTIME,
[01:23:00] YOU CAN BUDGET ON \$30 MILLION LESS PER
[01:23:03] YEAR. AND SO I THINK THE PREDICTABILITY
[01:23:06] VALUE IS REALLY HOW YOU CAN BUDGET
[01:23:09] AROUND THAT, WHICH IS, I JUST DON'T
[01:23:11] THINK THAT IS REFLECTED AS CLEARLY AS IT
[01:23:14] MIGHT BE. IS THAT THE ACTUAL STATEMENT?
[01:23:18] IT'S, I THINK, JUST A STATEMENT IN
[01:23:20] SUPPORT OF THE ORDER SO IT DOESN'T
[01:23:21] CHANGE THE ORDER AT ALL. AND MY PREVIOUS
[01:23:25] STATEMENT THAT IT DOESN'T PRECLUDE US
[01:23:26] FROM USING SETTLEMENT MONIES. SO I FULLY
[01:23:29] SUPPORT THIS. GREAT. THANK YOU SO MUCH.
[01:23:31] ANY OTHER COMMISSIONER. MOHAMED,
[01:23:35] I ALSO WANT TO SAY THANK YOU FOR THE
[01:23:37] PROACTIVE THINKING AROUND THIS. MAYBE
[01:23:40] THIS QUESTION IS FOR PETE RAMOS FOR THE
[01:23:44] BENEFIT OF THE PUBLIC. SINCE WE'RE
[01:23:45] TALKING ABOUT TAX LEVY DOLLARS AND
[01:23:47] PUTTING THESE DOLLARS ASIDE, THE
[01:23:50] ENVIRONMENTAL LIABILITY CASES,
[01:23:53] HOW DOES THAT COME TO THE PUBLIC? WHEN
[01:23:56] DOES THE PUBLIC GET DAYLIGHTED ON THAT?
[01:23:58] CONSIDERING THE DOLLARS THAT WE ARE
[01:24:00] USING ARE PUBLIC DOLLARS AND THOSE CASES
[01:24:03] ARE ENVIRONMENTAL LIABILITY CASES THAT
[01:24:05] THE PUBLIC WOULD BE INTERESTED IN.
[01:24:08] YEAH. THERE IS A WHOLE WORLD OF
[01:24:11] LITIGATION AND NEGOTIATION THAT GOES ON
[01:24:13] BEHIND THE SCENES FOR THESE LEGALLY
[01:24:15] MANDATED CLEANUP PROCESSES, AND THERE'S
[01:24:18] MANY POTENTIAL CONTRIBUTORS TO IT. AND
[01:24:20] OVER TIME, OFTEN THEY NEGOTIATE A
[01:24:22] RESOLUTION WHERE THEY ALLOCATE COSTS.
[01:24:24] AND ULTIMATELY THE EPA MAY ISSUE A
[01:24:26] CONSENT ORDER OR THE WASHINGTON STATE
[01:24:29] DEPARTMENT OF ECOLOGY MAY ISSUE A
[01:24:31] CLEANUP ORDER, AND THAT OUTLINES FOR THE
[01:24:32] PUBLIC WHO'S DOING THE CLEANUP, AND THAT
[01:24:36] WILL COME IN FRONT OF THE COMMISSION FOR
[01:24:37] US TO BE ABLE TO TAKE A VOTE ON IT
[01:24:39] BEFORE THOSE DOLLARS ARE USED FOR ANY OF
[01:24:41] THOSE ENVIRONMENTAL LIABILITY CLEANUPS.
[01:24:44] THAT IS A GOOD QUESTION.
[01:24:49] I'M NOT SURE HOW YOU VOTE BUDGET WISE
[01:24:50] FOR EACH OF THOSE CLEANUPS. I'M NOT SURE
[01:24:52] HOW THAT SHOWS UP IN THE BUDGET? WELL,
[01:24:55] I THINK NEXT WEEK, ACTUALLY, THERE'S
[01:24:56] GOING TO BE AN ACTION ITEM ON
[01:24:58] AUTHORIZING THE EXPENDITURES FOR 2024 ON
[01:25:01] THE ENVIRONMENTAL CLEANUPS. I THINK THE
[01:25:03] SPECIFIC PROJECTS ARE OFTEN KEPT
[01:25:05] CONFIDENTIAL BECAUSE OFTENTIMES THEY'RE
[01:25:07] STILL NEGOTIATING WITH ERPS AND OTHER.

[01:25:11] RIGHT. THE ENVIRONMENTAL REMEDIATION
[01:25:12] LIABILITY FUND YOU'LL VOTE ON NEXT WEEK.
[01:25:16] AND IT'S A WHOLE PICTURE OF THE AMOUNT
[01:25:17] OF FUNDING FOR THE YEAR, BUT NOT SAYING
[01:25:20] WE'RE DOING THIS AMOUNT FOR X CLEANUP
[01:25:22] SITE. SO ONCE THE NEGOTIATIONS ARE
[01:25:24] COMPLETED AND A SETTLEMENT HAS BEEN
[01:25:26] REACHED, WE CAN ASSUME THAT IT WILL COME
[01:25:29] IN FRONT OF THE COMMISSIONER. SO THE
[01:25:30] PUBLIC COULD ALSO HEAR. THAT'S A GOOD
[01:25:33] QUESTION. I SEE SANDY KILROY'S ON.
[01:25:34] MAYBE SHE HAS SOME INSIGHT ONTO WILL
[01:25:37] JUST. HELLO. SANDY KILROY, SENIOR
[01:25:40] DIRECTOR, ENVIRONMENT SUSTAINABILITY.
[01:25:43] SO YES, ON AN ANNUAL BASIS, THE
[01:25:46] COMMISSION APPROVES THE ENVIRONMENTAL
[01:25:49] REMEDIATION LIABILITIES FUND.
[01:25:52] THEN AS MENTIONED, AS WE ENTER INTO
[01:25:55] ANY AGREED ORDER WHICH DICTATES OUR
[01:25:59] RESPONSIBILITY TO WORK ON A PROJECT,
[01:26:02] THE COMMISSIONER APPROVES THOSE. AND
[01:26:05] THEN IF WE CONTRACT OUT AND CONSULT FOR
[01:26:09] WORK ON THESE PROJECTS, AS WE OFTEN DO,
[01:26:14] THOSE BUDGETS COME IN FRONT OF
[01:26:17] COMMISSION FOR PROCUREMENT. SO THOSE ARE
[01:26:19] KIND OF THE THREE TOUCH POINTS THAT
[01:26:21] COMMISSIONER APPROVES OUR ACTIVITIES
[01:26:25] FOR THE CLEANUP WORK. WONDERFUL. THANK
[01:26:28] YOU. WE'RE ALWAYS TRYING TO BE GOOD
[01:26:30] STEWARDS OF PUBLIC DOLLARS, AND
[01:26:32] ESPECIALLY WHEN IT COMES TO THE TAX LEVY
[01:26:33] DOLLARS IN PARTICULAR, SO THAT
[01:26:36] TRANSPARENCY AND ACCOUNTABILITY IS
[01:26:38] IMPORTANT IN THIS PROCESS. THANK YOU ALL
[01:26:40] FOR BRINGING THIS FORWARD. THANK YOU.
[01:26:42] YEAH. COMMISSIONER FELLEMAN,
[01:26:46] I'D LIKE TO SEEK A LITTLE BIT MORE
[01:26:48] CLARITY AND FOLLOWING UP WITH MY
[01:26:49] PREVIOUS QUESTION. SO AT EVENTUAL TIME,
[01:26:53] WE HAVE TO APPROVE SPENDING WHATEVER
[01:26:55] LIABILITY WE HAVE SO THAT'S TRANSPARENT.
[01:26:58] AND THEN WE GET RECOVERIES OF FUNDS
[01:27:01] THROUGH INSURANCE AND OTHER THINGS LIKE
[01:27:02] THAT. I DON'T KNOW. WE DON'T HAVE TO
[01:27:06] VOTE ON RECEIVING MONEY. RIGHT.
[01:27:09] SO AT THE END OF THE YEAR, I'M JUST
[01:27:12] WONDERING WHAT IS OUR NET EXPENDITURE ON
[01:27:16] CLEANUPS? AND THEN WE
[01:27:19] CAN MAKE THE DECISION, HOW MUCH OF THAT
[01:27:21] MONEY DO YOU WANT TO PUT IN THE KITTY
[01:27:24] FOR THE ENVIRONMENTAL FUND OR NOT? SO WE
[01:27:26] CAN SEE SOME YEARS WE COULD BE FLUSH
[01:27:29] FROM A RECOVERY AND SOME YEARS WE WON'T.
[01:27:31] SO THE CHOICE ABOUT WHETHER TO PUT IT,
[01:27:33] TAKE IT FROM THE LEVY OR NOT WOULD BE
[01:27:36] BEST APPROVED IF WE KNEW WHAT OUR COSTS
[01:27:40] AND RECOVERIES WERE FOR ANY GIVEN YEAR.
[01:27:43] SO WE CAN CERTAINLY PROVIDE MORE
[01:27:44] TRANSPARENCY AROUND THAT AS PART OF THAT
[01:27:47] BUDGET CONVERSATION, WE CAN BRING THAT
[01:27:49] INFORMATION FORWARD AS WELL. YEAH. AND I
[01:27:51] WAS GOING TO SAY I THINK IT IS POSSIBLE
[01:27:53] TO HAVE A ROLL UP LIKE THAT THERE IS A

[01:27:55] LOT OF LEGAL RISK ASPECTS AND LITIGATION
[01:27:58] ASPECTS. AND SO THAT'S WHY WE ALSO BRIEF
[01:28:00] YOU, AN EXECUTIVE SESSION ABOUT THE
[01:28:02] ONGOING LIABILITIES AND DISPUTES THAT WE
[01:28:04] HAVE. AND THAT'S NOT AS TRANSPARENT.
[01:28:06] BUT I THINK WHAT YOU'RE SAYING IS A WAY
[01:28:08] TO MAKE IT MORE TRANSPARENT BUT STILL
[01:28:10] PROTECTING KIND OF AS A ROLL UP. AND
[01:28:13] THEN, OF COURSE, IN THE NEXT YEAR,
[01:28:14] THERE WILL STILL BE EXPOSURES THAT WE'LL
[01:28:16] HAVE TO DEAL WITH. BUT AT THE CONCLUSION
[01:28:17] OF THIS YEAR, HOW MUCH MONEY WE PUT IN
[01:28:19] THE ENVIRONMENTAL FUND AND FROM WHICH
[01:28:21] FUND SEEMS TO BE THAT WOULD BE BECAUSE
[01:28:24] ACTUALLY, IN TERMS OF STEWARDS OF THE
[01:28:25] PUBLIC FUND, WE GET SOME GOOD
[01:28:27] RECOVERIES. RIGHT. AND I THINK WE SHOULD
[01:28:30] TOUT THOSE THINGS. BUT THANK YOU FOR ALL
[01:28:33] THE WORK. SARAH, YOUR HAND IS UP.
[01:28:35] SARAH. HI, SARAH J.
[01:28:38] DIRECTOR OF MARITIME ENVIRONMENT AND
[01:28:40] SUSTAINABILITY. AND FOR THE COMMISSION'S
[01:28:41] BENEFIT, I MIGHT PROVIDE THE EXAMPLE OF
[01:28:43] T 91, WHERE I BELIEVE THIS YEAR,
[01:28:46] THROUGH A NUMBER OF DIFFERENT ACTIONS
[01:28:48] THAT HAVE BEEN BEFORE YOU. YOU'VE SEEN
[01:28:51] COMMISSIONERS, YOU'VE SEEN SETTLEMENTS
[01:28:54] THAT WE'VE ACCEPTED. AND SO YOU'VE GOT
[01:28:56] TO SEE WHEN WE SETTLED WITH PARTIES WHAT
[01:28:59] THOSE DOLLARS AMOUNTS WERE. YOU'VE ALSO
[01:29:01] SEEN US COME TO YOU FOR REQUESTS FOR
[01:29:03] CONTRACTING, TO DO STUDIES AND
[01:29:05] FEASIBILITY FOR CLEANUP FOR THE 91 AREA.
[01:29:07] SO IN THOSE WAYS, YOU START TO SEE, AND
[01:29:09] THE PUBLIC DOES AS WELL, WHAT WE'RE
[01:29:12] ENDEAVORING TO TAKE ON AT A SPECIFIC
[01:29:14] CLEANUP SITE. JUST THOUGHT I'D BRING TO
[01:29:16] LIGHT THAT AS AN EXAMPLE. THANKS,
[01:29:18] SARAH. ALL RIGHT,
[01:29:22] WELL, I'LL JUST MAKE SOME FINAL COMMENTS
[01:29:24] HERE BEFORE WE GO ON TO EXECUTIVE
[01:29:26] DIRECTOR METRUCK, BUT I ALSO WANT TO ECHO
[01:29:29] THE SENTIMENTS OF THE COMMISSIONERS.
[01:29:31] THANK YOU SO MUCH FOR ALL THE GREAT WORK
[01:29:32] TO BOTH V AND TYLER, BUT ALSO TO DAN
[01:29:35] AND, OF COURSE, ELIZABETH MORRISON, WHO
[01:29:38] I FEEL LIKE IS A TOTAL WIZARD AT THIS
[01:29:40] KIND OF STUFF. AND THE FACT THAT WE WERE
[01:29:41] ABLE TO CONJURE UP \$30 MILLION THROUGH
[01:29:43] REFINANCING OUR BONDS WAS JUST BRILLIANT
[01:29:46] AND WAS VERY PLEASED TO BE ABLE
[01:29:50] TO DO THAT. ONE THING I WANT TO
[01:29:51] EMPHASIZE AND MAKE CLEAR FOR THE RECORD
[01:29:53] IS THAT DEPORTED OF SEATTLE IS ALREADY A
[01:29:55] LEADER IN CLEANUP. LET'S NOT MAKE ANY
[01:29:58] MISTAKES ABOUT IT. AND I THINK IT'S
[01:30:01] IMPORTANT FOR US TO ACKNOWLEDGE THAT
[01:30:02] THIS WORK IS ALREADY BEING DONE. RIGHT,
[01:30:04] THE CLEANUP THAT WE'RE DOING ALONG THE
[01:30:05] DUWAMISH, THE EAST WATERWAY, ET CETERA.
[01:30:08] AND THE OTHER THING THAT I WANT TO
[01:30:09] EMPHASIZE IS THAT THE ESTABLISHMENT OF
[01:30:12] THIS FUND DOES NOT PRECLUDE ANY OF THAT

[01:30:13] WORK THAT'S ALREADY BEING DONE.
[01:30:17] IT DOESN'T MEAN THAT IT CHANGES ANYTHING
[01:30:20] THAT WE'RE DOING. THE PRESENT. BUT WE
[01:30:22] ALSO KNOW THAT AS LONG AS THE PORT OF
[01:30:25] SEATTLE, AS AN ENTITY, CONTINUES TO
[01:30:27] EXIST, THAT OUR ACTIVITY WILL CONTINUE
[01:30:30] TO IMPACT THE COMMUNITIES AROUND US.
[01:30:32] AND I THINK THIS YEAR, DURING MY
[01:30:35] PRESIDENCY, I'VE REALLY EMPHASIZED THE
[01:30:37] IDEA OF BUILDING THE PORT OF THE FUTURE.
[01:30:39] RIGHT. AND A BIG PART OF BUILDING A PORT
[01:30:42] OF THE FUTURE IS MAKING SURE THAT WE ARE
[01:30:45] PLANNING TODAY FOR THE CLEANUPS OF
[01:30:47] TOMORROW, WHICH IS WHY I'M SO
[01:30:50] PROUD TO BE ABLE TO INTRODUCE THIS AND
[01:30:53] ESTABLISH THIS FUND. I WANT TO THANK
[01:30:54] COMMISSIONER CALKINS FOR BEING THE
[01:30:56] BRAINCHILD BEHIND IT. YOU'RE RIGHT. IT
[01:30:58] WAS REALLY JUST A PASSING THOUGHT
[01:31:00] INITIALLY. BUT OBVIOUSLY, YOU AND I HAD
[01:31:03] SOME REALLY GREAT CONVERSATIONS AND HOW
[01:31:05] WE CAN MAKE THIS A REALITY. AND I REALLY
[01:31:08] DO THINK WE ARE ESTABLISHING THIS FUND
[01:31:11] FOR THE FUTURE, FOR FUTURE GENERATIONS,
[01:31:14] FOR YOUR FUTURE KIDS, HOPEFULLY MY
[01:31:17] FUTURE KIDS THAT I DON'T HAVE YET.
[01:31:20] BUT I THINK THAT 10, 20, 30 YEARS
[01:31:24] DOWN THE LINE, WHEN WE'RE ALL RETIRED
[01:31:26] FROM THE PORT OF SEATTLE, WE'LL LOOK
[01:31:28] TOWARDS THIS ENVIRONMENTAL LEGACY FUND
[01:31:30] AND FIND IT AS ONE OF THE MOST
[01:31:32] MEANINGFUL AND CONSEQUENTIAL THINGS THAT
[01:31:33] WE WERE ABLE TO DO. BECAUSE, AS I LIKE
[01:31:36] TO SAY, WE WERE SKATING TO WHERE THE
[01:31:37] PUCK IS GOING. AND THIS IS EXACTLY IN
[01:31:39] THE SPIRIT OF MY PRESIDENCY
[01:31:43] THIS YEAR. AND I'M REALLY, REALLY
[01:31:45] GRATEFUL THAT EVERYONE WAS ON BOARD FOR
[01:31:48] THIS. SO THANK YOU ALL. THANK YOU,
[01:31:49] COMMISSIONER CALKINS, FOR BEING A SECOND
[01:31:51] ON IT. AND WITH THAT, I WILL KICK
[01:31:55] IT OVER TO EXECUTIVE DIRECTOR METRUCK FOR
[01:31:56] ANY COMMENTS OR THOUGHTS. THANKS,
[01:31:59] COMMISSIONER. I WANT TO THANK
[01:32:01] COMMISSIONER CHO, COMMISSIONER CALKINS,
[01:32:03] AND ALL THE COMMISSIONERS FOR THEIR
[01:32:04] SUPPORT OF THIS OR BRINGING THIS
[01:32:06] INITIATIVE FORWARD AND DOING THIS. AND I
[01:32:08] WANT TO SHARE MY SUPPORT FOR THE ORDER
[01:32:09] AS WELL. LIKE YOU'VE ALREADY SAID,
[01:32:13] FISCAL RESPONSIBILITY IN THAT
[01:32:17] PLANNING IS CORE TO HOW WE APPROACH OUR
[01:32:19] MAJOR COSTS, WHETHER IT'S A LARGE
[01:32:21] CAPITAL PROJECT OR ENVIRONMENTAL CLEANUP
[01:32:23] PROJECTS. AND A LOT OF THOSE, OF COURSE,
[01:32:25] ARE LEGACY PROJECTS BY THEMSELVES,
[01:32:27] BECAUSE WE'VE INHERITED THAT POLLUTION.
[01:32:29] WE DIDN'T CREATE THAT POLLUTION, AND
[01:32:30] THAT POLLUTION WAS THERE WHEN WE
[01:32:31] INHERITED THOSE PROPERTIES. AND WE HAVE
[01:32:34] MANY FINANCIAL TOOLS THAT MAKE IT ABLE
[01:32:37] TO MEET OUR OBLIGATIONS. BUT IT DOES
[01:32:38] SEND A STRONG MESSAGE OF COMMITMENT THAT

[01:32:40] WE'RE MAKING THIS UPFRONT INVESTMENT OF
[01:32:42] \$30 MILLION TOWARDS OUR KNOWN COSTS. I
[01:32:45] LOOK FORWARD TO THAT ANNUAL CONVERSATION
[01:32:47] THAT WE WERE JUST DISCUSSING ABOUT WHAT
[01:32:49] ADDITIONAL DEPOSITS MAKE SENSE EACH YEAR
[01:32:51] BASED ON THE NEEDED EXPENDITURES AND
[01:32:54] AVAILABLE FUNDS AT THAT TIME, ALL OF
[01:32:55] WHICH WE WERE JUST DISCUSSING. I WANT TO
[01:32:58] MAKE SURE TO GIVE SPECIAL THANKS, AS
[01:32:59] PRESIDENT CHO HAS ALREADY DONE, TO OUR
[01:33:01] AMAZING FINANCE TEAM, INCLUDING DAN
[01:33:03] THOMAS, ELIZABETH MORRISON, AND SCOTT
[01:33:05] BERTRAM, AND FOR THEIR THOUGHTFUL,
[01:33:06] STRATEGIC APPROACH TO MANAGING OUR
[01:33:08] EXPENDITURES AND MATCHING THEM WITH THE
[01:33:10] RIGHT REVENUE SOURCES. I ALSO WANT TO
[01:33:12] THANK OUR LEGAL TEAM, ESPECIALLY
[01:33:13] ELIZABETH BLACK, FOR THEIR INCREDIBLE
[01:33:15] WORK AT COST RECOVERY. THAT'S ALREADY
[01:33:17] BEEN MENTIONED AS WELL, AND FROM OTHER
[01:33:20] RESPONSIBLE PARTIES, AND OF COURSE, THE
[01:33:21] MARITIME AND ENVIRONMENTAL TEAMS, FOR
[01:33:23] EVERYTHING THEY DO ON THESE PROJECTS TO
[01:33:25] BRING THEM TO FRUITION. THIS IS TRULY A
[01:33:28] TEAM EFFORT THAT WE CAN ALL BE PROUD OF.
[01:33:29] AND THANK YOU, COMMISSIONER, FOR YOUR
[01:33:31] LEADERSHIP IN CREATING THIS FUND AND
[01:33:32] LOOK FORWARD TO ITS CONSIDERATION AND
[01:33:34] PASSAGE. THANK YOU. EXCELLENT. THANK
[01:33:36] YOU. HEARING NO FURTHER QUESTIONS FOR
[01:33:38] THIS ITEM. IS THERE A MOTION? AND A
[01:33:40] SECOND. SO MOVED.
[01:33:44] SECOND. ALL RIGHT. THE MOTION WAS MADE
[01:33:47] AND SECONDED. CLERK HART, PLEASE CALL
[01:33:48] THE ROLL FOR THE VOTE. THANK YOU.
[01:33:51] BEGINNING WITH COMMISSIONER CHO. AYE.
[01:33:54] THANK YOU. COMMISSIONER CALKINS. AYE.
[01:33:57] THANK YOU. COMMISSIONER FELLEMAN. AYE.
[01:34:00] THANK YOU. COMMISSIONER HASEGAWA. AYE.
[01:34:02] THANK YOU. AND COMMISSIONER MOHAMMED.
[01:34:04] AYE. THANK YOU. FIVE AYES, ZERO NAYS FOR
[01:34:06] THIS ITEM. EXCELLENT. THE MOTION PASSES.
[01:34:08] CONGRATULATIONS, EVERYONE. THANK YOU
[01:34:10] VERY MUCH. ALL RIGHT, MOVING ON IN
[01:34:13] THE AGENDA FOR OUR LAST ITEM OF THE DAY
[01:34:16] ON NEW BUSINESS. CLERK HART, PLEASE
[01:34:18] INTRODUCE THE ITEM AND THEN IT'LL BE
[01:34:21] INTRODUCED. THANK YOU. THIS IS AGENDA
[01:34:24] ITEM TEN D, SEA ACCESS PROGRAM 2023.
[01:34:28] UPDATE AND ORDER 2020 314,
[01:34:31] AN ORDER OF THE PORT OF SEATTLE
[01:34:33] COMMISSION TO AFFIRM THE PORT OF
[01:34:35] SEATTLE'S LONG STANDING COMMITMENT TO
[01:34:37] DEVELOPING SEATTLE TACOMA INTERNATIONAL
[01:34:38] AIRPORT AS ONE OF THE MOST ACCESSIBLE
[01:34:41] AIRPORTS IN THE NATION AND CONSIDER
[01:34:43] ACCESSIBILITY AS A PRIORITY IN AVIATION
[01:34:46] DIVISION STRATEGY, FACILITY DESIGN,
[01:34:48] CONSTRUCTION AND OPERATIONS.
[01:34:50] COMMISSIONERS, OUR EVOLVING
[01:34:51] UNDERSTANDING OF WHAT ACCESSIBILITY
[01:34:53] MEANS HAS INSPIRED US TO GO ABOVE AND
[01:34:55] BEYOND TO ACCOMMODATE THE VARIOUS NEEDS

[01:34:57] OF OUR TRAVELERS AND VISITORS, FROM
[01:34:59] PHYSICAL CHALLENGES LIKE HEARING AND
[01:35:01] SIGHT TO LESS VISIBLE ISSUES RELATED TO
[01:35:03] NEURODIVERSITY. THE OPEN DOORS
[01:35:05] ORGANIZATION ASSESSMENTS OF SEA'S
[01:35:08] ACCESSIBILITY WAS COMPLETED IN MARCH
[01:35:10] 2018 AND IT LISTS 108 RECOMMENDATIONS TO
[01:35:14] IMPROVE ACCESSIBILITY AT THE PORT.
[01:35:16] SINCE THAT ASSESSMENT, WE HAVE MADE
[01:35:18] SIGNIFICANT PROGRESS AND HAVE COMPLETED
[01:35:19] MANY OF THE RECOMMENDATIONS. THIS
[01:35:21] BRIEFING WILL OUTLINE OUR PROGRESS AND
[01:35:23] COMMITMENT TO ADVANCING THE
[01:35:24] RECOMMENDATIONS, AS WELL AS PROVIDING
[01:35:26] NEXT STEPS TO MAKING SEA THE MOST
[01:35:28] ACCESSIBLE AIRPORT IN THE COUNTRY. IN
[01:35:31] ADDITION, YOU'LL ALSO HEAR AN ORDER
[01:35:33] REAFFIRMING OUR EFFORTS ON THIS FRONT.
[01:35:35] AND SO THE PRESENTERS ARE PETE MILLS,
[01:35:37] COMMISSION STRATEGIC ADVISOR CHELSEA
[01:35:40] RODRIGUEZ, AIRPORT VOLUNTEER AND ACCESS
[01:35:42] PROGRAM MANAGER, AND HEATHER KARCH,
[01:35:46] ARCHITECTURE MANAGER, AVIATION
[01:35:49] FACILITIES AND INFRASTRUCTURE. SO I
[01:35:51] BEGIN WITH YOU, PETE. YES. GOOD
[01:35:54] AFTERNOON. THIS IS PETE MILLS,
[01:35:55] STRATEGIC ADVISOR TO THE COMMISSION
[01:35:57] OFFICE AND STAFF TO COMMISSIONER
[01:35:59] MOHAMMED, EXECUTIVE METRUCK PRESIDENT CHO
[01:36:02] AND COMMISSIONERS. THIS PRESENTATION
[01:36:04] WILL BEGIN WITH THE ANNUAL ACCESSIBILITY
[01:36:08] BRIEFING BY HEATHER KARCH, WHO'S THE
[01:36:11] ARCHITECTURE MANAGER AT SEA, AND CHELSEA
[01:36:13] RODRIGUEZ, WHO IS THE AIRPORT VOLUNTEER
[01:36:15] AND ACCESS PROGRAM MANAGER. FOLLOWING
[01:36:18] THEIR BRIEFING, I WILL RETURN TO
[01:36:20] INTRODUCE ORDER 2020 314 FOR
[01:36:24] YOUR CONSIDERATION. THIS ORDER AFFIRMS
[01:36:27] THE PORT'S COMMITMENT TO BE ONE OF THE
[01:36:28] MOST ACCESSIBLE AIRPORTS IN THE NATION.
[01:36:31] BUT FIRST, I'LL PASS IT OFF TO HEATHER
[01:36:34] FOR THE BRIEFING.
[01:36:43] SORRY, ROOKIE MISTAKE.
[01:36:46] THANK YOU PETE. EXECUTIVE DIRECTOR,
[01:36:48] METRUCK AND COMMISSIONERS MY NAME IS
[01:36:50] HEATHER KARCH AND I AM THE FACILITIES
[01:36:51] AND INFRASTRUCTURE ARCHITECTURE MANAGER
[01:36:54] AS MENTIONED AND CURRENT ADA
[01:36:55] COORDINATOR. AND WITH ME TODAY IS
[01:36:57] CHELSEA RODRIGUEZ, THE AIRPORT
[01:36:59] VOLUNTEERS AND CUSTOMER ACCESSIBILITY
[01:37:01] MANAGER. NEXT SLIDE PLEASE.
[01:37:06] THIS AFTERNOON WE ARE GOING TO PROVIDE
[01:37:08] AN UPDATE ON THE EFFORTS OF OUR
[01:37:09] INTERDISCIPLINARY ACCESSIBILITY PROGRAM.
[01:37:12] TRAVEL NUMBERS HAVE BEEN REBOUNDED
[01:37:14] TOWARDS PRE COVID LEVELS AND WE ARE IN
[01:37:16] THE MIDST OF EXTENSIVE CONSTRUCTION, SO
[01:37:18] OUR FOCUS ON ACCESSIBILITY IS ESPECIALLY
[01:37:20] IMPORTANT AS THE AIRPORT BECOMES MORE
[01:37:22] CHALLENGING TO NAVIGATE AND OUR AGING
[01:37:24] POPULATION CONTINUES TO TRAVEL. TODAY,
[01:37:27] WE WILL PROVIDE A QUICK OVERVIEW OF OUR

[01:37:29] GUIDING PRINCIPLES ALONG WITH UPDATES ON
[01:37:31] OUR THREE AREAS OF FOCUS, FACILITIES,
[01:37:33] CUSTOMER SERVICE AND ENGAGEMENT, AND
[01:37:35] DISCUSS NEXT STEPS FOR 2024. NEXT SLIDE
[01:37:39] PLEASE.
[01:37:42] IT IS IMPORTANT TO REITERATE OUR GUIDING
[01:37:44] PRINCIPLES TO ENSURE THAT OUR ACTIONS
[01:37:46] ALIGN WITH THESE GOALS. WE CONTINUE TO
[01:37:48] STRIVE TO BE THE MOST ACCESSIBLE AIRPORT
[01:37:50] IN THE UNITED STATES BY EXCEEDING CODE
[01:37:52] DRIVEN ACCESSIBILITY REQUIREMENTS AND
[01:37:54] HAVE A PROVEN TRACK RECORD OF BEING AN
[01:37:56] INNOVATIVE LEADER WITHIN THE AVIATION
[01:37:58] INDUSTRY. WE CONTINUE TO EDUCATE
[01:38:01] OURSELVES TO ENSURE THAT WE ARE FORWARD
[01:38:02] LOOKING IN ALL OF OUR ACTIONS. THESE
[01:38:05] EFFORTS ALIGN WITH OUR SEA BRAND PROMISE
[01:38:07] OF AN ELEVATED TRAVEL EXPERIENCE FOR
[01:38:09] ALL. OUR ACCESSIBILITY PROGRAM IS
[01:38:12] ORGANIZED AROUND THREE AREAS OF FOCUS,
[01:38:15] FACILITIES, CUSTOMER SERVICE AND
[01:38:17] ENGAGEMENT. WHILE CHELSEA AND I ARE
[01:38:20] PRESENTING TODAY, OUR SUCCESS DEPENDS ON
[01:38:22] THE WORK OF MANY. INTERDEPARTMENTAL
[01:38:24] COLLABORATION IS CRITICAL TO ENSURING WE
[01:38:26] MEET THE FULL RANGE OF OUR PASSENGER
[01:38:28] NEEDS, BUT JUST AS IMPORTANT IS THE
[01:38:30] SUPPORT OF OUR COMMUNITY STAKEHOLDERS.
[01:38:33] IT IS WORTH NOTING THAT PAST COMMUNITY
[01:38:34] FEEDBACK WAS INSTRUMENTAL IN GUIDING OUR
[01:38:36] LEADERSHIP'S COMMITMENT TO BEING THE
[01:38:38] MOST ACCESSIBLE AIRPORT AND ALIGNS WITH
[01:38:40] THE ADDITIONAL SUPPORT WE ARE REQUESTING
[01:38:42] TODAY. NEXT SLIDE PLEASE WE WILL START
[01:38:46] WITH THE REVIEW OF FACILITY UPDATES.
[01:38:48] NEXT SLIDE PLEASE. SEA HAS
[01:38:52] A VERY ACTIVE CAPITAL PROGRAM AND IT
[01:38:54] CONTINUES TO GROW WITH UPGRADE SEA.
[01:38:56] DURING THIS TIME, WE HAVE THE
[01:38:58] OPPORTUNITY TO INTEGRATE ACCESSIBILITY
[01:38:59] RELATED FEATURES AND AMENITIES INTO NEW
[01:39:02] CONSTRUCTION AND RENOVATIONS. IN THE
[01:39:05] PAST YEAR, SEA OPENED A MULTI USER, ALL
[01:39:08] GENDER RESTROOM THAT PROVIDES ADDITIONAL
[01:39:10] CONVENIENCE FOR PASSENGERS WITH
[01:39:11] DISABILITIES, ADDED A NEW SERVICE ANIMAL
[01:39:15] RELIEF AREA OUTSIDE OF GML HALL, AND
[01:39:18] ADDITIONAL BABY CHANGING TABLES TO
[01:39:20] INTERNATIONAL ARRIVAL FACILITY. SOME
[01:39:22] UPDATES ARE AT A SMALLER SCALE, SUCH AS
[01:39:25] ADDING CANE RAILS TO WATER FOUNTAINS
[01:39:27] THAT ALLOW US TO UPDATE PARTS OF OUR
[01:39:29] OLDER FACILITY TO MEET CURRENT
[01:39:31] STANDARDS. UNTIL THOSE AREAS ARE
[01:39:33] INCLUDED IN LARGER SCALE REMODELS IN THE
[01:39:36] NEXT FEW YEARS. AS RESTROOM RENOVATIONS,
[01:39:38] SEA CONCOURSE EXPANSION AND SEA GATEWAY
[01:39:41] PROJECTS ARE CONSTRUCTED, WE WILL BE
[01:39:43] INCREASING THE NUMBER OF SARAS, THE
[01:39:45] SERVICE TO ANIMAL RELIEF AREAS, SENSORY
[01:39:47] ROOMS, NURSING ROOMS AND ADULT CHANGING
[01:39:50] TABLES. NEXT SLIDE PLEASE ONE
[01:39:55] OF OUR LARGEST ACCESSIBILITY RELATED

[01:39:57] UPDATES IS THE IMPROVED CURBSIDE THAT
[01:40:00] HAS BEEN IN PROGRESS FOR MULTIPLE YEARS.
[01:40:02] THE UPPER OR DEPARTURES DRIVE NOW HAS 17
[01:40:06] PASSENGER LOADING ZONES COMPARED TO THE
[01:40:08] HANDFUL THAT PREVIOUSLY EXISTED. THESE
[01:40:11] LOADING ZONES ARE SPACED NO MORE THAN
[01:40:12] 100FT APART AND WERE PURPOSELY LOCATED
[01:40:14] ADJACENT TO ENTRY POINTS FOR THE
[01:40:16] CONVENIENCE OF PASSENGERS WITH LIMITED
[01:40:19] MOBILITY. THE LOWER OR ARRIVALS DRIVE IS
[01:40:22] DESIGNED WITH ZERO CURB WHICH ALIGNS
[01:40:24] WITH UNIVERSAL DESIGN PRINCIPLES. SEA
[01:40:27] GATEWAY WILL BE UPDATING THE RAMPS
[01:40:29] BETWEEN THE BAGGAGE CLAIM LEVEL AND
[01:40:30] LOWER CURBSIDE WITH RAMPS THAT ARE LESS
[01:40:34] STEEP AND LANDINGS AT THE DOORS. THE
[01:40:37] DESIGN INCLUDES AN UPDATED ENTRY PORTAL
[01:40:39] AND SIGNAGE TO CREATE MORE INTUITIVE
[01:40:42] WAYFINDING INTO THE BUILDING. AS YOU SEE
[01:40:44] ON THE SLIDE, SIGNAGE IS A CRITICAL
[01:40:47] BRIDGE BETWEEN OUR OPERATIONAL NEEDS AND
[01:40:49] CUSTOMER SERVICE EXPECTATIONS THAT
[01:40:51] INFORMS THE PASSENGER JOURNEY. IT IS
[01:40:53] EVEN MORE IMPORTANT AS WE CONTINUE TO
[01:40:55] GROW WITH UPGRADE SEA AND DEAL WITH THE
[01:40:57] IMPACTS OF CONSTRUCTION. THE SIGNAGE
[01:41:00] TEAM PROVIDES IN HOUSE DESIGN AND
[01:41:02] INSTALLATION RESOURCES FOR BOTH STATIC
[01:41:04] AND DIGITAL SIGNAGE AND CONTINUES TO
[01:41:06] FIND INNOVATIVE SOLUTIONS TO ADDRESS OUR
[01:41:09] ACCESSIBILITY NEEDS HERE AT SEA. ONE
[01:41:12] EXAMPLE RELATES TO ADULT CHANGING
[01:41:13] TABLES. THERE ISN'T AN INDUSTRY STANDARD
[01:41:18] YET FOR THE SYMBOLOGY FOR THIS TYPE OF
[01:41:22] EQUIPMENT AND OUR TEAM PROVIDED A CUSTOM
[01:41:24] DESIGN SOLUTION SIMILAR TO WHAT WAS DONE
[01:41:26] FOR THE SENSORY ROOM. THE TEAM HELPED
[01:41:29] IMPROVE DIGITAL PARKING GUIDANCE SIGNAGE
[01:41:31] TO DIRECT PASSENGERS TO ACCESSIBLE
[01:41:33] PARKING STALLS AND THEY RESPOND QUICKLY
[01:41:35] TO CHANGES DURING CONSTRUCTION TO
[01:41:36] PROVIDE TEMPORARY WAYFINDING SOLUTIONS
[01:41:39] WHILE PUSHING TOWARDS A MORE DIGITALLY
[01:41:41] INTEGRATED SOLUTION FOR THE FUTURE.
[01:41:43] NEXT SLIDE PLEASE.
[01:41:46] CHELSEA WILL NOW SHARE CUSTOMER SERVICE
[01:41:49] UPDATES. GREAT. THANK YOU HEATHER MY
[01:41:51] NAME IS CHELSEA RODRIGUEZ AND I AM SEA'S
[01:41:54] AIRPORT VOLUNTEERS AND CUSTOMER
[01:41:56] ACCESSIBILITY MANAGER AND I'M HAPPY TO
[01:41:58] BE HERE TO SHARE MORE ACCESSIBILITY
[01:42:01] PROGRAM UPDATES. AS NOTED EARLIER, THE
[01:42:04] SECOND PILLAR IN OUR ACCESSIBILITY
[01:42:05] PROGRAM IS CUSTOMER SERVICE. WE
[01:42:08] RECOGNIZE THAT THE PASSENGER JOURNEY HAS
[01:42:10] MANY STEPS AND WE MUST FOCUS ON PROGRAMS
[01:42:13] AND AMENITIES THROUGHOUT THAT JOURNEY AS
[01:42:15] WELL AS INVEST IN OUR FRONTLINE STAFF.
[01:42:18] RECENT PROGRAM AND AMENITY HIGHLIGHTS
[01:42:20] THAT BENEFIT TRAVELERS WITH DISABILITIES
[01:42:22] AND SUPPORT OUR BRAND PROMISE INCLUDE WE
[01:42:25] CREATED AN ACCESSIBILITY BROCHURE WHICH
[01:42:28] DETAILS ACCESSIBILITY RESOURCES FOR

[01:42:30] TRAVELERS. WE FOUND THAT NOT ALL
[01:42:32] TRAVELERS WANT TO DOWNLOAD AN APP, SO
[01:42:34] HAVING A PHYSICAL RESOURCE CAN BE
[01:42:36] INCREDIBLY BENEFICIAL. WE ALSO HAVE A
[01:42:39] BRAILLE VERSION WITH A TACTILE MAP. THE
[01:42:41] BROCHURE HAS BEEN WELL RECEIVED BY
[01:42:43] TRAVELERS AND BY STAFF ALIKE. ANOTHER
[01:42:46] HIGHLIGHT IS OUR EMBRACE OF THE
[01:42:48] SUNFLOWER LANYARD PROGRAM, WHICH IS A
[01:42:50] RESOURCE FOR TRAVELERS WITH NONVISIBLE
[01:42:52] DISABILITIES WHERE THEY CAN CHOOSE TO
[01:42:54] OPTIONALLY WEAR A LANYARD. THAT'S
[01:42:56] COMPLIMENTARY, AND IT LETS OUR FRONTLINE
[01:42:58] STAFF KNOW THAT THE WEARER MAY NEED
[01:43:00] ADDITIONAL SUPPORT OR PATIENCE OR
[01:43:02] FLEXIBILITY. IT IS A GROWING INITIATIVE
[01:43:06] AT A NUMBER OF AIRPORTS, BOTH NATIONALLY
[01:43:08] AND ACROSS THE GLOBE. AT SEA, WE HAVE
[01:43:11] EXPANDED WHERE LANYARDS ARE RECOGNIZED
[01:43:14] AS WELL AS FINE TUNED THE DISTRIBUTION
[01:43:16] MODEL, WHERE TRAVELERS NOW RECEIVE MORE
[01:43:19] OF A POLISHED PACKAGE. WE CALL IT A
[01:43:21] SUNFLOWER LANYARD KIT, WHICH BETTER
[01:43:23] INFORMS ON THE BREADTH OF RESOURCES THAT
[01:43:26] WE HAVE FOR TRAVELERS WITH DISABILITIES.
[01:43:28] AND THEN A FINAL HIGHLIGHT TO NOTE IS
[01:43:31] OUR INVESTMENT IN OUR AIRPORT VOLUNTEER
[01:43:34] AND SEA PUPS PROGRAM, AND THE SEA PUPS ARE OUR
[01:43:37] ANIMAL THERAPY TEAMS WHO FOCUS ON
[01:43:39] RELIEVING STRESS AND ANXIETY FOR OUR
[01:43:41] TRAVELERS. ALONG WITH OUR GENERAL
[01:43:43] VOLUNTEERS. THE SEA PUPS HELP ALL
[01:43:45] TRAVELERS, BUT WE HAVE FOUND THAT
[01:43:47] TRAVELERS WITH DISABILITIES, FOR EXAMPLE
[01:43:50] ANXIETY OR PTSD, HAVE ESPECIALLY
[01:43:53] APPRECIATED OUR FURRY VOLUNTEERS. NEXT
[01:43:56] SLIDE, PLEASE. AS PREVIOUSLY NOTED,
[01:44:00] WE RECOGNIZE THAT THE TRAVEL JOURNEY HAS
[01:44:02] MANY STEPS. FOR MANY, THAT JOURNEY
[01:44:04] BEGINS PRIOR TO STEPPING INSIDE THE
[01:44:06] AIRPORT. THE WEBSITE IS A VERY IMPORTANT
[01:44:09] PRETRAVEL RESOURCE THAT CAN HELP
[01:44:11] TRAVELERS PREPARE FOR AN UPCOMING TRIP.
[01:44:13] OUR FRIENDS IN EXTERNAL RELATIONS HAVE
[01:44:16] SYSTEMATICALLY TAKEN STEPS TO ENSURE
[01:44:18] THAT THE WEBSITE IS UPDATED AND ADHERES
[01:44:20] TO DIGITAL ACCESSIBILITY STANDARDS.
[01:44:22] THIS WORK IS ONGOING AND WITHIN THE
[01:44:25] AIRPORT TERMINAL ITSELF. THE CUSTOMER
[01:44:27] SERVICE TEAM IS CLOSE TO LAUNCHING A NEW
[01:44:29] INITIATIVE CALLED CUSTOMER CARE CONNECT,
[01:44:32] AND THIS IS WHERE, USING A QR CODE,
[01:44:35] TRAVELERS CAN CONNECT WITH A LIVE
[01:44:37] CUSTOMER CARE AGENT VIA THEIR PHONE.
[01:44:39] SIMILAR TO FACETIME, THERE'S ALSO A
[01:44:42] TEXTING FEATURE THAT WOULD BE BENEFICIAL
[01:44:44] TO DEAF TRAVELERS AND TO BETTER INFORM
[01:44:47] THE DISABILITY COMMUNITY AND COMMUNITY
[01:44:49] AT LARGE. AGAIN, OUR FRIENDS IN EXTERNAL
[01:44:51] RELATIONS HAVE MADE ACCESSIBILITY A
[01:44:53] FOCUS. HIGHLIGHTS OF THEIR WORK TO
[01:44:55] BETTER INFORM INCLUDE ACCESSIBILITY
[01:44:58] FOCUSED BLOGS, A CHECKING IN VIDEO WITH

[01:45:00] ASL CAPTIONING AND PAID ADVERTISING ON
[01:45:03] LOCAL TELEVISION AND ON SOCIAL MEDIA.
[01:45:06] AND THE IMAGE ON THIS SLIDE IS AN
[01:45:07] EXAMPLE OF ONE OF THE SOCIAL MEDIA ADS.
[01:45:10] AND THIS IS ALL TO BETTER INFORM ON THE
[01:45:13] BREADTH OF SEA'S ACCESSIBILITY
[01:45:15] RESOURCES. NEXT SLIDE, PLEASE.
[01:45:19] INVESTING IN OUR PROGRAMS, AMENITIES AND
[01:45:22] COMMUNICATION IS IMPORTANT, AND SO IS
[01:45:24] INVESTING IN OUR FRONTLINE EMPLOYEES AND
[01:45:26] VOLUNTEERS WHO PROVIDE CRITICAL CUSTOMER
[01:45:28] SERVICE. THIS YEAR, WE HAVE FOCUSED ON
[01:45:31] PARTNERING WITH DISABILITY EXPERTS.
[01:45:33] EXAMPLES INCLUDE DEAF FRIENDLY CUSTOMER
[01:45:35] SERVICE WORKSHOPS LED BY DEAF OWNED
[01:45:38] BUSINESS DEAF FRIENDLY CONSULTING.
[01:45:40] ANOTHER WORKSHOP TITLED SUPPORT
[01:45:42] STRATEGIES FOR PEOPLE WITH DEVELOPMENTAL
[01:45:44] DISABILITIES, WHICH WAS LED BY ARK OF
[01:45:46] KING COUNTY, A LOCAL NONPROFIT,
[01:45:48] ACTUALLY A NATIONAL NONPROFIT, BUT THE
[01:45:50] LOCAL CHAPTER IS LEADING THAT WORKSHOP,
[01:45:53] AND BOTH OF THESE WORKSHOPS ARE LED BY
[01:45:55] TRAINERS WITH DISABILITIES THEMSELVES,
[01:45:57] AND THEY PROVIDE ACTIONABLE STEPS FOR
[01:46:00] STAFF TO THEN APPLY ON THE FLOOR WITH
[01:46:02] TRAVELERS. WE'RE ALSO UPDATING OUR
[01:46:05] EXCELLENT CUSTOMER SERVICE FOR TRAVELERS
[01:46:07] WITH DISABILITIES ELEARNING, WHICH IS
[01:46:09] AVAILABLE TO THE ENTIRE AIRPORT BADGE
[01:46:11] HOLDER COMMUNITY. FINALLY, TAKING A
[01:46:14] HOLISTIC PERSPECTIVE, WE RECOGNIZE THAT
[01:46:17] JUST AS WE NEED TO FOCUS ON TRAINING TO
[01:46:19] OUR FRONTLINE STAFF, WE ALSO NEED TO
[01:46:21] ENSURE THAT EXCELLENT CUSTOMER SERVICE
[01:46:23] IS RECOGNIZED. OUR HIGH FIVE CUSTOMER
[01:46:26] SERVICE RECOGNITION PROGRAM IS THIS
[01:46:28] VEHICLE. THESE IN PERSON CELEBRATION
[01:46:30] EVENTS HAVE CONSISTENTLY HIGHLIGHTED
[01:46:32] STAFF WHO ALREADY PROVIDE EXCELLENT
[01:46:34] CUSTOMER SERVICE TO TRAVELERS WITH
[01:46:36] DISABILITIES AND IN TURN, DESERVE
[01:46:39] RECOGNITION. NOW NEXT SLIDE PLEASE,
[01:46:42] AND I WILL PASS IT BACK TO HEATHER WHO
[01:46:44] WILL SHARE MORE ABOUT OUR THIRD PILLAR
[01:46:46] ENGAGEMENT. THANK YOU CHELSEA. AS WE
[01:46:50] PREVIOUSLY MENTIONED, OUR ACCESSIBILITY
[01:46:52] PROGRAM IS ORGANIZED AROUND THREE AREAS
[01:46:54] OF FOCUS AND WHILE ALL ARE IMPORTANT,
[01:46:57] ENGAGEMENT IS WHERE THEORY MEETS
[01:46:59] REALITY. NEXT SLIDE ENGAGEMENT
[01:47:06] IS HOW WE LEARN FIRSTHAND FROM PEOPLE
[01:47:08] LIVING WITH DISABILITIES HOW OUR
[01:47:09] DECISIONS CAN IMPACT THEIR TRAVEL
[01:47:11] EXPERIENCE. WE SUPPORT THE IDEA OF
[01:47:13] NOTHING ABOUT US WITHOUT US AND REFLECT
[01:47:16] THAT WITH OUR SEA ACCESSIBILITY ADVISORY
[01:47:19] COMMITTEE AND ADDITIONAL ONE ON ONE
[01:47:20] OUTREACH. THE COMMITTEE MEETS QUARTERLY
[01:47:23] WITH ADDITIONAL MEETINGS AS NEEDED, AND
[01:47:25] CONTINUES TO BE A VALUABLE OPPORTUNITY
[01:47:27] FOR ENGAGEMENT WITH COMMUNITY
[01:47:28] STAKEHOLDERS. FOR EXAMPLE, LAST SUMMER

[01:47:31] WE CONDUCTED FACILITY AUDITS OF
[01:47:33] CONCOURSES A-B-C-D MAIN
[01:47:37] TERMINAL, BAGGAGE CLAIM, AND LEVELS
[01:47:39] THREE AND FOUR OF THE PARKING GARAGE.
[01:47:41] WHILE OUR QUARTERLY MEETINGS ARE
[01:47:43] VIRTUAL, THE AUDIT WAS IN PERSON AND WE
[01:47:45] PHYSICALLY MOVED THROUGH THE SPACE TO
[01:47:47] OBSERVE CONDITIONS. THE FEEDBACK FROM
[01:47:49] THE AUDIT DIRECTLY LED TO CHANGES BEING
[01:47:51] IMPLEMENTED IN THE FACILITY AND IN OUR
[01:47:53] DESIGN STANDARDS. WHILE OUR COMMITTEE
[01:47:56] MEMBERS COMMIT TO A SPECIFIC TERM LIMIT,
[01:47:58] THEIR IMPACT CAN BE FELT FOR MULTIPLE
[01:48:00] YEARS WHILE THE TERM LIMIT PROVIDES
[01:48:03] OPPORTUNITIES FOR NEW VOICES TO BE HEARD
[01:48:06] AS WE RECOGNIZE A NEED FOR A WIDE RANGE
[01:48:08] OF VOICES THAT REPRESENT THE DISABILITY
[01:48:10] COMMUNITY. AS I MENTIONED BEFORE, OUR
[01:48:12] SUCCESS IS BUILT ON THE COLLABORATION
[01:48:14] WITH OTHERS AND I WANT TO TAKE A MOMENT
[01:48:16] TO RECOGNIZE OUR PAST AND PRESENT
[01:48:18] COMMITTEE MEMBERS FOR THE TIME AND
[01:48:20] WISDOM THEY HAVE SHARED AND THE VALUE
[01:48:21] THEY BRING TO OUR ORGANIZATION,
[01:48:23] SPECIFICALLY CINDY LAWS AND ERIC LIPP,
[01:48:26] WHO HAVE PLAYED KEY ROLES IN OUR
[01:48:28] DEVELOPMENT OVER MANY YEARS. LOOKING
[01:48:31] FORWARD, I'M HAPPY TO NOTE THAT THE PORT
[01:48:32] OF SEATTLE IS A COSPONSOR OF THE
[01:48:34] UNIVERSAL ACCESS AND AVIATION CONFERENCE
[01:48:37] IN SEPTEMBER OF 2024. THIS CONFERENCE IS
[01:48:40] ORGANIZED BY OPENDOORS ORGANIZATION AND
[01:48:42] IS AN OPPORTUNITY TO MEET AND LEARN FROM
[01:48:44] ACCESSIBILITY ADVOCATES AND DISABILITY
[01:48:46] GROUPS FROM AROUND THE WORLD. WE ARE
[01:48:49] EXCITED TO BE A PART OF THIS EVENT.
[01:48:51] NEXT SLIDE PLEASE.
[01:48:55] IN ADDITION TO ENGAGING WITH DISABILITY
[01:48:57] STAKEHOLDERS, WE HAVE BEEN FORTUNATE TO
[01:48:59] REPRESENT SEA THROUGH PARTICIPATION IN
[01:49:01] PANELS AND PRESENTATION AT MULTIPLE
[01:49:03] NATIONAL AND INTERNATIONAL AVIATION
[01:49:05] INDUSTRY EVENTS, INCLUDING THE FAA
[01:49:08] NATIONAL CIVIL RIGHTS TRAINING
[01:49:09] CONFERENCE, AIRPORT MARKETING AND
[01:49:11] COMMUNICATIONS CONFERENCE, PASSENGER
[01:49:14] TERMINAL EXPO, AIRPORT CUSTOMER SERVICE
[01:49:17] EXPERIENCE SYMPOSIUM AND IATA WORLD
[01:49:19] PASSENGER SYMPOSIUM. WE ARE FORTUNATE TO
[01:49:22] ALSO BE INVITED TO PARTICIPATE IN
[01:49:24] INDUSTRY WORKING GROUPS, INCLUDING TSA
[01:49:26] WORKING GROUP AND UPCOMING ACR PANEL
[01:49:29] REVIEWS. NOW CHELSEA WILL CONCLUDE AND
[01:49:32] SHARE NEXT STEPS. GREAT. THANK YOU,
[01:49:35] HEATHER. AS WE LOOK TOWARDS 2024,
[01:49:38] WE KNOW THE WORK CONTINUES. NEXT SLIDE,
[01:49:40] PLEASE. AND ONE SUCH EXCITING
[01:49:43] DEVELOPMENT IS THE LAUNCH OF SEA ACCESS,
[01:49:47] WHICH IS THE NEW NAME FOR SEA'S
[01:49:49] ACCESSIBILITY PROGRAM TO BETTER INFORM
[01:49:52] ON THE BREADTH OF OUR ACCESSIBILITY
[01:49:54] AMENITIES AND RESOURCES. WE HAVE WORKED
[01:49:56] THIS PAST YEAR TO DEVELOP THIS PROGRAM

[01:49:59] NAME AND THE LOGO THAT YOU SEE HERE. WE
[01:50:02] WANT TO ACKNOWLEDGE OUR ACCESSIBILITY
[01:50:03] ADVISORY COMMITTEE AS THEY HAVE BEEN
[01:50:06] INVOLVED EVERY STEP OF THE WAY TO ENSURE
[01:50:08] THAT THE PROGRAM NAME AND LOGO WILL
[01:50:10] RESONATE WITH THE DISABILITY COMMUNITY
[01:50:12] IN THE COMING MONTHS AND BEYOND. IN
[01:50:15] PARTNERSHIP WITH EXTERNAL RELATIONS, WE
[01:50:17] WILL INCREASE OUR FOCUS ON OUTREACH AND
[01:50:19] ENGAGEMENT TO WIDELY PROMOTE SEA ACCESS.
[01:50:22] OUR AIM IS TO BUILD UPON THE IMPORTANT
[01:50:25] WORK THAT HAS ALREADY OCCURRED TO BETTER
[01:50:27] INFORM TRAVELERS WITH DISABILITIES WITH
[01:50:29] THE ULTIMATE GOAL OF SUPPORTING OUR
[01:50:31] BRAND PROMISE OF AN ELEVATED TRAVEL
[01:50:33] EXPERIENCE FOR ALL. NEXT SLIDE, PLEASE.
[01:50:37] NOW I WILL OPEN IT UP TO QUESTIONS, AND
[01:50:39] AFTER THE QUESTIONS, PETE WILL INTRODUCE
[01:50:41] THE ACCESSIBILITY ORDER, WHICH WE FEEL
[01:50:44] FURTHER REINFORCES SEA'S ACCESSIBILITY
[01:50:47] COMMITMENT AND WILL AID OUR WORK. THANK
[01:50:49] YOU. EXCELLENT. THANK YOU
[01:50:52] SO MUCH FOR THOSE PRESENTATION. FOR THE
[01:50:54] PRESENTATION, CHELSEA, AND HOW THERE ARE
[01:50:56] ANY QUESTIONS.
[01:51:00] YEAH, COMMISSIONER FELLEMAN, THANK YOU
[01:51:03] FOR THAT. AND IT'S A REALLY GREAT THING
[01:51:04] TO BE ABLE TO BE A NATIONAL LEADER IN
[01:51:06] THIS EFFORT. SO I WAS JUST WONDERING,
[01:51:09] IS THERE A NUMBER OF HOW MANY PEOPLE
[01:51:12] ARE ON THIS ACCESSIBILITY COMMITTEE?
[01:51:16] I BELIEVE AT THE MOMENT IT'S 20. YEAH,
[01:51:19] I WOULD NEED TO CONFIRM, BUT IT'S AROUND
[01:51:21] IN THE EARLY 20 RANGE. AND ARE THEIR
[01:51:24] MEETINGS OPEN TO THE PUBLIC? AS OF NOW
[01:51:28] THEY'RE NOT. WE DO THEM QUARTERLY AND
[01:51:30] IT'S BEEN VIRTUAL.
[01:51:35] AND IS THERE A CHARTER ON THE TERM
[01:51:37] LIMITS? THERE IS, BUT THERE
[01:51:40] IS NO WAY FOR THE PUBLIC TO MONITOR IT?
[01:51:44] TO MONITOR. YEAH. TO BE ABLE TO OBSERVE
[01:51:47] THE DELIBERATIONS OF THE GROUP.
[01:51:50] PRESENTLY WE HAVEN'T DONE IT THAT WAY.
[01:51:52] YEAH. WE'VE HAD QUARTERLY MEETINGS THAT
[01:51:56] TYPICALLY HAVE BEEN VIRTUAL AND THEY'VE
[01:51:59] JUST BEEN FOR THE PEOPLE ON THE
[01:52:01] COMMITTEE. YOU SAID YOU'RE GOING TO
[01:52:05] DO MORE WORK IN PUBLIC OUTREACH.
[01:52:08] PERHAPS THAT'S AN OPPORTUNITY TO DO
[01:52:12] MORE, TO SHARE WITH THE BROADER
[01:52:13] COMMUNITY. NOT JUST NECESSARILY THE
[01:52:15] TARGET AUDIENCE, OF COURSE, WOULD BE THE
[01:52:17] DISABILITY COMMUNITY, BUT OBVIOUSLY WE
[01:52:19] HAVE FOLKS IN THE COMMUNITY THAT ARE
[01:52:20] VERY MUCH INTERESTED IN ADVANCING THE
[01:52:22] CAUSE. I WOULD LIKE TO HEAR HOW YOU
[01:52:26] MIGHT HELP ADDRESS THOSE INTERESTS.
[01:52:30] THANKS.
[01:52:34] WHAT WE'VE ESTABLISHED SO FAR,
[01:52:37] THIS COMMITTEE HAS HAD MULTIPLE
[01:52:39] ITERATIONS. I'VE BEEN WITH THE PORT FOR
[01:52:41] SEVEN YEARS, BUT I KNOW THE COMMITTEE
[01:52:44] HAS EXISTED PRIOR TO THAT. AND IT

[01:52:47] WAS DURING COVID THAT WE RESTARTED THE
[01:52:49] COMMITTEE AND WE ACTUALLY DID OUTREACH
[01:52:53] TO MULTIPLE OTHER AIRPORTS THAT HAD
[01:52:54] COMMITTEES TO DO RESEARCH INTO
[01:52:57] PRECEDENTS OF WHAT WERE BEST PRACTICES
[01:53:00] AND LESSONS LEARNED. DIFFERENT AIRPORTS
[01:53:02] HAVE DIFFERENT STRATEGIES FOR THE TIME
[01:53:05] LIMITS, DURATION, HOW OPEN THEY ARE. SO
[01:53:09] WE CHOSE TO GO WITH AN INVITED ONLY
[01:53:12] METHOD. BUT I THINK THAT'S SOMETHING WE
[01:53:14] CAN REEVALUATE IF OPENING UP ACCESS
[01:53:17] TO THE MEETINGS IS SOMETHING THAT THE
[01:53:20] COMMISSION FEELS IS IMPORTANT. OUTSIDE
[01:53:23] OF OUR QUARTERLY COMMITTEE MEETINGS, WE
[01:53:25] DO HAVE ONE ON ONE OUTREACH WITH
[01:53:28] ADDITIONAL DISABILITY GROUPS, WHETHER
[01:53:30] IT'S SELF LED
[01:53:34] OR JUST THE OUT OF PEOPLE APPROACHING
[01:53:36] US. WE JUST MET WITH MIAMI'S AIRPORT
[01:53:41] THIS WEEK, ACTUALLY. THEY REACHED OUT TO
[01:53:43] US TO GET SOME LESSONS LEARNED ON THINGS
[01:53:46] THEY CAN DO TO IMPROVE OR ASKING FOR
[01:53:48] GUIDANCE. WE'VE HAD A LOT OF OUTREACH
[01:53:51] JUST TO INDIVIDUAL GROUPS. WHEN WE HEAR
[01:53:55] SOMETHING NEW THAT WE WANT TO LEARN FROM
[01:53:56] THEM, OR IF THEY REACH OUT ASKING TO
[01:53:58] TALK TO US, I THINK WE HAVE A LOT OF
[01:54:00] OPTIONS AND WHAT WE'VE DONE TO DATE HAS
[01:54:03] JUST BEEN BASED ON THE RESEARCH AND WHAT
[01:54:05] WE FEEL COMFORTABLE KNOW. THIS TEAM,
[01:54:08] IT IS INTERDEPARTMENTAL IN THE SENSE
[01:54:11] THAT WE RELY. CHELSEA AND I LEAD THE
[01:54:13] EFFORT, AND MY FUTURE ADA COORDINATOR
[01:54:16] WILL REPLACE THAT ROLE FOR ME.
[01:54:19] BUT REALLY, RIGHT NOW IT'S A TEAM OF
[01:54:21] TWO. WE WORK WITH OTHER DEPARTMENTS TO
[01:54:24] IMPLEMENT ALL THESE INITIATIVES, SO IT'S
[01:54:28] ALSO WHAT WE CAN HANDLE IN TERMS OF
[01:54:30] BEING SUCCESSFUL IN THAT ROLE.
[01:54:35] DO YOU HAVE ANYTHING TO ADD, CHELSEA?
[01:54:36] NO, IT'S A SUGGESTION THAT WE CAN LOOK
[01:54:39] INTO EXPLORING.
[01:54:42] IT'S A BIG GROUP LIKE THAT. IT'S
[01:54:44] OBVIOUSLY HARD TO MANAGE, AND I
[01:54:46] APPRECIATE THAT. I SEE THE ANALOGY WITH
[01:54:49] THE PSRC GROWTH MANAGEMENT BOARD. IT'S A
[01:54:52] CAST OF DOZENS, BUT IT DOES PROVIDE AN
[01:54:55] OPPORTUNITY FOR PUBLIC COMMENT AND
[01:54:57] OBSERVATION. AND SO THERE'S BROAD
[01:55:01] INTEREST IN GROWTH MANAGEMENT AS THERE
[01:55:03] IS BROAD INTEREST IN ADR RELATED, I
[01:55:06] MEAN, ACCESS ISSUES. SO I
[01:55:10] URGE YOU TO THINK ABOUT WAYS IN WHICH,
[01:55:12] ESPECIALLY IF YOU'RE DOING IT REMOTELY,
[01:55:13] IT SEEMS LIKE IT MAKES IT MORE
[01:55:16] ACCESSIBLE, SO TO SPEAK. GREAT. THANK
[01:55:19] YOU. THANK YOU. COMMISSIONER HASEGAWA.
[01:55:22] YEAH, I GUESS I'M WONDERING WHY THERE'S
[01:55:25] NO DOLLAR AMOUNT ASSOCIATED WITH THE
[01:55:26] ASK. YOU THINK THAT THERE'D BE SOMETHING
[01:55:32] ASSOCIATED WITH PROGRAM MANAGEMENT OR
[01:55:35] SUPPORTING THE COMMITTEE OR
[01:55:37] IMPLEMENTATION? WHY NO FUNDING

[01:55:40] REQUEST? COMMISSIONER, I CAN STEP IN.
[01:55:44] THERE'S TWO ITEMS, AND ONE IS AN ACTION
[01:55:47] ITEM. THIS IS JUST A BRIEFING ABOUT THE
[01:55:50] ACTIVITIES OF THE, AND IT'S AN ANNUAL
[01:55:53] BRIEFING THAT HEATHER PROVIDES AND
[01:55:56] CHELSEA, THE ORDER WILL BE
[01:56:00] FOLLOWING AND IT ALSO DOES NOT HAVE A
[01:56:02] DOLLAR FIGURE ATTACHED TO IT, BUT IT IS
[01:56:06] JUST MORE OF A POLICY STATEMENT.
[01:56:09] OKAY, AND THEN HOW ACCESSIBLE ARE THESE
[01:56:13] ACCESSIBILITY PROGRAMS?
[01:56:17] I'M THINKING ABOUT THE CUSTOMER
[01:56:19] EXPERIENCE RIBBON. SO SOMEBODY WHO IS
[01:56:23] DIFFERENTLY ABLED SHOWS UP AND I'M
[01:56:25] LOOKING AT YOUR EXAMPLES OF THE
[01:56:26] SUNFLOWER PROGRAM OR THE SEA PUPS.
[01:56:30] THE SEA PUPS, DO THEY HAVE TO ARRANGE
[01:56:32] FOR THAT AHEAD OF TIME? DO THEY SHOW UP
[01:56:34] ON SITE AND REALIZE IT'S A SERVICE TO
[01:56:36] THEM? I MEAN, ANECDOTALLY, I'VE NEVER,
[01:56:39] PERHAPS BECAUSE I DON'T HAVE AN EYE FOR
[01:56:41] IT, BUT KNOW NEVER SEEN SOME
[01:56:46] OF KNOW. WELL, I THINK THAT'S A BIG
[01:56:49] REASON WHY WE ARE GOING TO BE LAUNCHING
[01:56:52] THE SEA ACCESS INITIATIVE AS FAR AS
[01:56:55] BRANDING THE PROGRAM SO WE CAN BETTER
[01:56:57] COMMUNICATE ON THE INITIATIVES AND
[01:56:59] RESOURCES THAT WE HAVE. AND AS FAR AS
[01:57:02] THE SEA PUPS GOES, THAT IS SOMETHING THAT
[01:57:05] WE'RE INVESTING IN MORE. PART OF MY ROLE
[01:57:09] IS OUR VOLUNTEER PROGRAM AND SO WE'RE
[01:57:11] VERY EAGER TO GROW THE SEA PUPS PROGRAM SO
[01:57:14] WE CAN ENSURE THAT THERE IS SOME
[01:57:15] CONSISTENCY TO WHEN THE DOGS ARE
[01:57:19] AVAILABLE. BUT WE HAVE BRANDED MATERIALS
[01:57:21] THAT WE DIDN'T HAVE A YEAR AGO AND EVEN
[01:57:24] A NAME. THEY DIDN'T HAVE A PROGRAM NAME.
[01:57:26] NOW IT'S THE SEA PUPS, WHICH EVERYONE
[01:57:28] SEEMS TO LOVE. AND WE HAVE BANNERS AND
[01:57:30] WE HAVE TRADING CARDS AND WE HAVE
[01:57:32] BEAUTIFUL MATS. SO IT IS MORE VISIBLE TO
[01:57:35] THE PUBLIC. AND PRESENTLY A BIG WAY WE
[01:57:38] PROMOTE IS THROUGH OUR WEBSITE AND
[01:57:40] THROUGH THE BROCHURE THAT I MENTIONED AS
[01:57:42] WELL, AND THEN THROUGH WORKING WITH
[01:57:44] EXTERNAL RELATIONS. AND CERTAINLY MORE
[01:57:46] WORK CAN BE DONE TO ENSURE THAT WE'RE
[01:57:48] GETTING THE WORD OUT TO THE COMMUNITY.
[01:57:50] AND AS FAR AS THE SUNFLOWER LANYARDS,
[01:57:53] THOSE ARE ACCESSIBLE AT OUR INFORMATION
[01:57:54] DESKS. AND THEN IF AN INFORMATION DESK
[01:57:58] IS UNSTAFFED, FOR WHATEVER REASON,
[01:58:00] WE'VE ALSO PARTNERED WITH THE STAFF THAT
[01:58:02] MANAGE OUR CHECKPOINTS, SO THEY'RE
[01:58:03] AVAILABLE THERE AS WELL. OKAY, JUST TO
[01:58:07] GO BACK, I UNDERSTAND THERE'S TWO
[01:58:10] PIECES, THERE'S A PROGRAM AND THERE'S AN
[01:58:12] ORDER, BUT I'M JUST REALLY SURPRISED
[01:58:14] THAT WE'RE ACTING ON
[01:58:17] A PROGRAM WITHOUT FUNDING IT. I STILL
[01:58:21] DON'T UNDERSTAND FULLY WHY THAT'S
[01:58:23] HAPPENED, WHY THERE'S NO FUNDING
[01:58:25] ASSOCIATED WITH IT.

[01:58:29] SOMEBODY HELPED ME MAKE THIS MAKE SENSE
[01:58:31] AGAIN.
[01:58:34] THERE'S TWO BUDGETS, ONE'S CAPITAL AND
[01:58:36] ONE'S OPERATIONAL. AND THE OPERATIONS
[01:58:38] BUDGETS FUNDS MUCH OF THEIR PROGRAMS.
[01:58:41] WITH HEATHER BEING THE ARCHITECT. THE
[01:58:43] CAPITAL BUDGETS DICTATE SOME
[01:58:47] OF THE SPENDING THAT SHE DOES. SO THOSE
[01:58:49] ARE THE PRIMARY CATEGORIES THAT ARE
[01:58:51] DEVOTED TOWARDS THESE AREAS. PERHAPS
[01:58:53] HEATHER HAS MORE I CAN ADD TO
[01:58:57] THAT EXECUTIVE DIRECTOR METRUCK,
[01:59:00] IF I CAN JUST ANSWER. I BELIEVE IT'S
[01:59:02] FUNDED THROUGH THE BUDGET BECAUSE THE
[01:59:05] PROGRAM IS FUNDED THROUGH THE BUDGET
[01:59:06] REQUEST. THERE YOU HAVE IT. THAT'S WHERE
[01:59:10] THE FUNDING IS. SO YOU DON'T NEED US TO
[01:59:11] TAKE ADDITIONAL. DON'T NEED A SEPARATE
[01:59:13] ACTION ON THE BUDGET FOR THAT. UNLESS
[01:59:15] THERE WAS SOMETHING THAT GROWS UP TO
[01:59:17] THEN APPROVAL, IT'S FUNDED THROUGH THE
[01:59:19] BUDGET, AND THEN IT COMES UP IF THERE
[01:59:20] WAS AN ACTION THAT ROLLS TO THE LEVEL
[01:59:22] FOR THE COMMISSION.
[01:59:27] COMMISSIONER, ANY OTHER QUESTIONS? OH,
[01:59:28] COMMISSIONER? YEAH, WELL, TO ADD
[01:59:32] TO THAT A LITTLE BIT, I THINK THE GOAL
[01:59:33] OF TODAY WAS JUST TO BRING THIS AS A
[01:59:35] COMMISSION ORDER TO SET POLICY, BECAUSE
[01:59:38] THERE HASN'T BEEN AN ACCESSIBILITY
[01:59:40] POLICY FROM THE COMMISSIONER OFFICE.
[01:59:42] AND SETTING THIS POLICY WILL ACTUALLY
[01:59:44] HELP THIS TEAM WHEN THEY'RE GOING AFTER
[01:59:46] FEDERAL GRANTS, STATE GRANTS, AND ARE
[01:59:49] LOOKING FOR ADDITIONAL DOLLARS. SO IT
[01:59:50] SHOWS A FULL COMMITMENT FROM THE
[01:59:52] COMMISSIONER THAT WE SUPPORT
[01:59:54] ACCESSIBILITY. AND I JUST WANT TO SAY
[01:59:56] THANK YOU TO CHELSEA AND HEATHER AND THE
[01:59:59] ENTIRE PORT STAFF THAT'S BEEN WORKING ON
[02:00:01] THIS. ALSO, DIRECTOR LANCE LITTLE. I
[02:00:04] KNOW HE'S A HUGE SUPPORTER OF THIS BODY
[02:00:06] OF WORK, AND IT'S GREAT THAT WE'RE ABLE
[02:00:10] TO MOVE THIS FORWARD FROM THE COMMISSION
[02:00:12] SIDE AND CONTINUE TO SUPPORT THE GREAT
[02:00:14] WORK THAT YOU ALL ARE DOING. I ALSO HAD
[02:00:16] AN OPPORTUNITY TO MEET WITH THE MEMBERS
[02:00:19] OF THE PORT DISABILITY ADVISORY
[02:00:22] COMMITTEE, AND THEY'RE A GREAT GROUP.
[02:00:26] AND ONE OF THE TAKEAWAYS FOR ME WAS
[02:00:30] ONE THEY'RE FRAMING AROUND NOTHING ABOUT
[02:00:33] US WITHOUT US. THEY TRULY BELIEVE THAT
[02:00:36] AND ARE PUSHING THAT ON THROUGH THE WORK
[02:00:39] THAT'S HAPPENING AT THE PORT. AND ALSO
[02:00:42] ONE OF THE THINGS THAT I WANTED TO SUSS
[02:00:44] OUT AS WE WERE BRINGING THIS COMMISSION
[02:00:46] ORDER IS, WHAT MORE COULD THE PORT OF
[02:00:48] SEATTLE BE DOING? AND IT WAS VERY CLEAR
[02:00:51] THAT THEY WERE ALL SAYING THAT WE ARE A
[02:00:53] NATIONAL LEADER, YOU ALL ARE A NATIONAL
[02:00:55] LEADER, AND THE WORK THAT IS HAPPENING
[02:00:57] AT THE PORT AND THAT THEY FEEL LIKE THEY
[02:01:00] OFTEN USE US AS AN EXAMPLE WHEN THEY'RE

[02:01:02] TALKING TO OTHER AIRPORTS. AND SO THAT'S
[02:01:05] EXCELLENT WORK. I LOOK FORWARD TO THE
[02:01:09] ORDER BEING INTRODUCED, AND ALSO WE'RE
[02:01:11] MAKING INVESTMENTS ON THE LANGUAGE
[02:01:13] ACCESS SIDE. SO AS WE'RE DOING THESE
[02:01:15] TALKING ABOUT SIGNAGES, HOW DO YOU
[02:01:17] INCORPORATE THAT FOR SOMEONE WHO IS
[02:01:21] DISABLED AND MAYBE ENGLISH IS NOT THEIR
[02:01:23] FIRST LANGUAGE, WHAT DOES THAT
[02:01:24] RELATIONSHIP LOOK LIKE, AND HOW DO WE
[02:01:26] ALSO PROMOTE THAT? SO I LOOK FORWARD TO
[02:01:29] THE GOOD WORK THAT YOU ALL ARE DOING AND
[02:01:31] WILL CONTINUE TO DO. THANK YOU,
[02:01:34] COMMISSIONER MOHAMMED. ANY OTHERS?
[02:01:37] OKAY, PETE, I THINK IT'S YOUR TURN.
[02:01:40] THANK YOU, COMMISSIONERS. AND HEATHER
[02:01:42] AND CHELSEA. AGAIN, THIS IS PETE MILLS,
[02:01:44] STRATEGIC ADVISOR FOR THE COMMISSION. I
[02:01:47] WOULD LIKE TO INTRODUCE ORDER 2020 314,
[02:01:50] AFFIRMING THE PORT'S LONG STANDING
[02:01:52] COMMITMENT TO BE ONE OF THE BEST WHEN
[02:01:56] MOST ACCESSIBLE AIRPORTS IN THE NATION.
[02:01:58] THE TEXT OF THE ORDER IS AS FOLLOWS.
[02:02:00] THE COMMISSION AFFIRMS PORT OF SEATTLE'S
[02:02:02] ONGOING COMMITMENT TO CONSTRUCT AND
[02:02:04] OPERATE SEATAC INTERNATIONAL AIRPORT SEA
[02:02:06] AS ONE OF THE MOST ACCESSIBLE AIRPORTS
[02:02:08] IN THE NATION AND THAT FACILITY MEET OR
[02:02:12] EXCEED DESIGNS AND CONSIDERATIONS
[02:02:14] OUTLINED IN THE AMERICAN DISABILITY ACT.
[02:02:18] THE PORT HEREBY DIRECTS THE EXECUTIVE
[02:02:20] DIRECTOR EXPAND AYE. INTERPRETATION OF
[02:02:22] THE PORT OF SEATTLE CENTURY AGENDA.
[02:02:25] GOALS AND OBJECTIVES, INCLUDING, BUT NOT
[02:02:27] LIMITED TO GOAL FIVE, BECOME A MODEL OF
[02:02:30] EQUITY, DIVERSITY AND INCLUSION AND GOAL
[02:02:32] TWO, ADVANCE THIS REGION AS A LEADING
[02:02:35] TOURISM DESTINATION AND BUSINESS
[02:02:37] GATEWAY. TO REFLECT THIS FORMAL
[02:02:40] COMMITMENT TO PROVIDE PRIORITIZED
[02:02:43] ACCESSIBILITY CONSIDERATIONS IN AREAS
[02:02:46] INCLUDING SEA FACILITY DESIGN,
[02:02:48] OPERATIONS AND ONGOING COMMUNITY
[02:02:50] ENGAGEMENT, INCLUDING IN THIS COMMITMENT
[02:02:53] IS TO ENSURE ACCESSIBILITY OF OUR
[02:02:56] CONFERENCES, EVENTS AND SPONSORED EVENTS
[02:02:58] BY UTILIZING REMOTELY AVAILABLE DIGITAL
[02:03:01] CONFERENCE OR MEETING OPTIONS WHEN
[02:03:04] AVAILABLE. AS YOU'VE HEARD FROM HEATHER
[02:03:08] AND CHELSEA, THE PORT HAS A LONG HISTORY
[02:03:10] OF INCORPORATING ACCESSIBILITY
[02:03:12] IMPROVEMENTS INTO OUR FACILITIES AND
[02:03:14] OPERATIONS, FROM IMPLEMENTATIONS
[02:03:16] IMPLEMENTING REQUIREMENTS OF THE
[02:03:18] AMERICANS DISABILITIES ACTS OF 1990 TO
[02:03:21] THE OPEN DOORS REPORT THAT COMMISSIONER
[02:03:24] MENTIONED IN 2018 TO THE LANGUAGE ACCESS
[02:03:28] ORDER THAT COMMISSIONER MOHAMED
[02:03:29] INTRODUCED THIS PAST SPRING AND
[02:03:31] COMMISSION PASSED.
[02:03:34] AND AS YOU'VE HEARD FROM HEATHER AND
[02:03:36] CHELSEA, WE CONTINUE TO IMPROVE ON OUR
[02:03:39] ACCESSIBILITY WORK. THIS ORDER WAS

[02:03:42] DISCUSSED AT THE COMMISSION'S AVIATION
[02:03:44] COMMITTEE, AND JUST LAST MONTH, AS YOU
[02:03:46] HEARD, COMMISSIONER MOHAMED MET WITH THE
[02:03:47] PORT'S DISABILITY ADVISORY COMMITTEE TO
[02:03:49] HEAR THEIR PERSPECTIVE. THE INTENT OF
[02:03:51] THE ORDER IS TO MAKE OFFICIAL POLICY
[02:03:54] THAT MANY HAVE ASSUMED IS ALREADY LONG
[02:03:56] STANDING POLICY. THANK YOU VERY MUCH.
[02:03:59] THIS CONCLUDES MY INTRODUCTION OF THE
[02:04:03] ORDER. THEN THE THREE OF US WILL BE
[02:04:04] AVAILABLE FOR ANY ADDITIONAL QUESTIONS
[02:04:06] SHOULD THERE BE ANY. GREAT. THANK YOU,
[02:04:08] PETE. ANY QUESTIONS FOR STAFF AT THIS
[02:04:10] TIME? WE'LL START WITH COMMISSIONER
[02:04:11] MOHAMED. NO QUESTIONS.
[02:04:15] JUST AGAIN, THANK YOU SO MUCH FOR THE
[02:04:16] WORK THAT YOU ALL ARE DOING. EXCELLENT.
[02:04:18] COMMISSIONER. NO. ALL RIGHT.
[02:04:22] STRAIGHTFORWARD. THANK YOU SO MUCH FOR
[02:04:23] THIS GREAT WORK. WE REALLY APPRECIATE
[02:04:25] IT. AND WITH THAT, I WILL OPEN AND
[02:04:29] ENTERTAIN THE MOTION IN A SECOND. SO
[02:04:32] MOVED. SECOND. ALL RIGHT, THE MOTION WAS
[02:04:34] MADE AND SECONDED. CLERK HART, PLEASE
[02:04:36] CALL THE ROLL FOR THE VOTE. THANK YOU
[02:04:38] FOR ADOPTION OF ORDER NUMBER 2020 314,
[02:04:41] BEGINNING WITH COMMISSIONER MOHAMED.
[02:04:44] AYE. THANK YOU. COMMISSIONER CALKINS.
[02:04:47] AYE. THANK YOU. COMMISSIONER FELLEMAN.
[02:04:49] AYE. THANK YOU. COMMISSIONER HASEGAWA.
[02:04:52] AYE. THANK YOU. AND COMMISSIONER CHO.
[02:04:55] AYE. THANK YOU. FIVE AYES, ZERO NAYS FOR
[02:04:57] THIS ITEM. EXCELLENT. THE MOTION PASSES.
[02:04:59] CONGRATULATIONS AND THANK YOU,
[02:05:00] COMMISSIONER MOHAMMED, FOR YOUR WORK ON
[02:05:02] THIS ACCESSIBILITY ORDER. ALL RIGHT,
[02:05:05] THANK YOU. THANK YOU ALL. MOVING ON TO
[02:05:09] ITEM ELEVEN, PRESENTATIONS AND STAFF
[02:05:11] REPORTS. CLERK CARTER, PLEASE READ THE
[02:05:13] NEXT ITEM INTO THE RECORD AND EXECUTIVE
[02:05:15] DIRECTOR METRUCK WILL THEN INTRODUCE IT.
[02:05:17] PRETTY SURE THIS IS THE SHORTEST READING
[02:05:19] ALL DAY. ELEVEN A ADR PROGRAM BRIEFING
[02:05:25] TWELVE COMMISSIONERS
[02:05:30] OUR AIRPORT DINING AND RETAIL PROGRAM,
[02:05:32] OTHERWISE KNOWN AS ADR, IS NOT ONLY A
[02:05:35] KEY DRIVER OF NON AERONAUTICAL REVENUE
[02:05:37] AT OUR AIRPORT, BUT IS ALSO THE FIRST
[02:05:39] AND LAST IMPRESSION WE GET TO MAKE ON
[02:05:41] OUR CUSTOMERS TRAVELING THROUGH OUR
[02:05:42] GATEWAY AT SEA. THE ATTENTION TO
[02:05:44] CUSTOMER SERVICE AND THE QUALITY OF
[02:05:46] OFFERINGS PROVIDED THROUGH THIS PROGRAM
[02:05:47] ARE CRITICAL TO ELEVATING THE CUSTOMER
[02:05:49] EXPERIENCE. THE ADR MASTER PLANNING
[02:05:52] EFFORT THAT THE STAFF HAS RECENTLY
[02:05:54] COMPLETED REFLECTS OUR COMMITMENT TO
[02:05:56] CREATING A PACIFIC NORTHWEST SENSE OF
[02:05:58] PLACE AT SEA AND HOLDS TRUE TO OUR
[02:06:00] VALUES OF EQUITY AND INCLUSION,
[02:06:04] AS WELL AS OUR FOCUS ON PROVIDING
[02:06:06] OPPORTUNITIES FOR SMALL AND DIVERSE
[02:06:07] BUSINESSES. THIS PRESENTATION WILL

[02:06:09] PROVIDE INSIGHT INTO WHAT IS NEXT FOR
[02:06:12] OUR ADR PROGRAM, AS WELL AS KEY CHANGES
[02:06:14] WE HAVE ALREADY MADE TO IMPROVE THE
[02:06:16] APPLICATION EXPERIENCE FOR THOSE
[02:06:18] BUSINESSES. AND AT THE END OF THE
[02:06:20] PRESENTATION, I'LL PROVIDE MY
[02:06:21] RECOMMENDATION FOR POLICY CHANGES THAT
[02:06:23] BRING US CLOSER TO OUR GOALS. BEFORE I
[02:06:25] TURN IT OVER TO STAFF FOR THE
[02:06:27] PRESENTATION, I'D LIKE TO ACKNOWLEDGE
[02:06:28] THE INCREDIBLE WORK OF OUR DIVERSITY
[02:06:31] AND CONTRACTING TEAM, LED BY ME AND
[02:06:33] RICE, TO INCREASE OPPORTUNITIES FOR
[02:06:35] SMALL BUSINESSES IN 2020. THE COMMISSION
[02:06:38] ADOPTED ORDER 20 2019,
[02:06:41] WHICH DIRECTED THE STUDY ON BARRIERS
[02:06:43] FACING BIPOC AND WMBE BUSINESSES AT THE
[02:06:46] PORT. THE DIVERSITY AND CONTRACTING TEAM
[02:06:48] PROCURED THE SERVICES OF AN OUTSIDE FIRM
[02:06:50] TO CONDUCT THIS STUDY. THE STUDY WAS
[02:06:52] RELEASED IN 2023 AND IDENTIFIED NINE
[02:06:55] GENERAL BARRIERS. HOWEVER, UPON RELEASE
[02:06:57] OF THE STUDY, CRITICAL FEEDBACK WAS
[02:06:59] RECEIVED REGARDING HOW VARIOUS
[02:07:01] PERSPECTIVES WERE REPRESENTED,
[02:07:03] PARTICULARLY ADR TENANTS. THE
[02:07:05] RECOMMENDATION THAT I'LL MAKE TOWARDS
[02:07:07] THE END, AT THE END OF THE PRESENTATION
[02:07:08] TODAY REFLECTS ADDITIONAL OUTREACH
[02:07:10] CONDUCTED BY PORT STAFF TO CAPTURE THE
[02:07:12] VOICES AND PERSPECTIVE OF ADDITIONAL
[02:07:15] SMALL BUSINESSES, TENANTS AND
[02:07:16] APPLICANTS. MUCH OF THE CREDIT FOR THE
[02:07:18] SUCCESS OF OUR ADR PROGRAM GOES TO OUR
[02:07:21] NEXT TWO PRESENTERS TODAY, AND THAT IS
[02:07:24] JEFF WOLFE, DIRECTOR OF AVIATION
[02:07:26] COMMERCIAL MANAGEMENT, AND KALIA MOORE,
[02:07:28] SENIOR MANAGER OF ADR AT THE AIRPORT.
[02:07:31] SO WITH THAT, I'LL TURN IT OVER TO JEFF
[02:07:34] WOLF. JEFF, GREAT. THANK YOU
[02:07:37] VERY MUCH. GOOD AFTERNOON,
[02:07:39] COMMISSIONER, PRESIDENT JOE
[02:07:40] COMMISSIONERS EXECUTIVE DIRECTOR METRUCK
[02:07:43] AS WAS MENTIONED. I'M JEFF WOLF,
[02:07:45] DIRECTOR OF AVIATION COMMERCIAL
[02:07:46] MANAGEMENT. I'M JOINED TODAY BY OUR
[02:07:49] SENIOR MANAGER OF AIRPORT DINING AND
[02:07:50] RETAIL, OR AS REFERENCED, ADR, AS WE
[02:07:52] CALL IT, KALIA MOORE, WHO WILL BE
[02:07:56] TALKING TO US AND GIVING US THE MAJORITY
[02:07:57] OF THIS BRIEFING TODAY. I ALSO WANT TO
[02:08:01] ACKNOWLEDGE OUR ADR TEAM. WE HAVE
[02:08:04] ACTUALLY A MEMBER HERE AS WELL, SCOTT
[02:08:06] VAN HORN IN THE AUDIENCE AND OTHERS THAT
[02:08:09] ARE JOINING ON THE CALL, HOPEFULLY. I
[02:08:11] JUST WANT TO SAY THANK YOU TO ALL THE
[02:08:12] HARD WORK THAT GOES INTO THIS PROGRAM.
[02:08:14] IT'S VERY COMPLEX. AS YOU KNOW, WE HAVE
[02:08:16] MANY RELATIONSHIPS AT THE AIRPORT WITH
[02:08:18] BUSINESS PARTNERS, AND IT TAKES A LOT OF
[02:08:19] OVERSIGHT. SO I REALLY WANT TO SAY THANK
[02:08:21] YOU TO THE ADR TEAM. THERE'S GOING TO BE
[02:08:25] TWO MAIN COMPONENTS TO THIS BRIEFING

[02:08:27] TODAY, AS EXECUTIVE DIRECTOR METRUCK
[02:08:29] TOUCHED ON. THE FIRST IS WHAT WE CALL
[02:08:32] THE MASTER PLANNING PROCESS. WE REALLY
[02:08:35] LOOK BACK TO 2014 AS KIND OF THE START
[02:08:39] OF THAT MASTER PLANNING. IT'S REALLY
[02:08:41] WHEN WE HAD A REDEVELOPMENT PROGRAM IN
[02:08:43] PLACE, AND IT INCORPORATES THE VARIOUS
[02:08:45] LEASE GROUPS THAT WE'VE HAD SINCE THEN.
[02:08:48] SO WE'LL TOUCH ON THOSE AND THE
[02:08:50] PROCESSES WE WENT THROUGH, BUT ALSO
[02:08:52] ALMOST MORE IMPORTANTLY, IS THE
[02:08:53] LEARNINGS THAT WE HAD FROM THOSE LEASE
[02:08:55] GROUPS TO HELP INFORM US FOR THE SECOND
[02:08:58] MAIN COMPONENT OF THIS BRIEFING, WHICH
[02:09:00] IS SPECIFICALLY RELATED TO THE CONCOURSE
[02:09:02] SEA EXPANSION PROJECT, WHICH IS
[02:09:03] EXTREMELY EXCITING. BUT WE WANT TO GET
[02:09:05] IT RIGHT BECAUSE IT'S ONE OF THE LAST
[02:09:07] MAIN OPPORTUNITIES THAT WE HAVE FOR NEW
[02:09:09] SPACE AT THE AIRPORT FOR A LITTLE WHILE
[02:09:11] UNTIL WE HAVE FUTURE OPPORTUNITIES COME
[02:09:13] ONLINE. SO, AS I MENTIONED,
[02:09:17] WE'RE VERY EXCITED FOR THIS PROJECT.
[02:09:19] YOU MAY RECALL THAT BACK ON SEPTEMBER
[02:09:22] 26, YOU AUTHORIZED THE FINAL
[02:09:25] CONSTRUCTION COST OF \$399,000,000 FOR
[02:09:28] THE PROJECT. AND SO WE EXPECT TO BE
[02:09:32] BACK IN FRONT OF YOU, DEPENDING ON THIS
[02:09:34] DISCUSSION TODAY. OUR INTENTION IS TO BE
[02:09:36] BACK IN FRONT OF YOU IN ABOUT A MONTH,
[02:09:38] ON DECEMBER TWELVETH, FOR AUTHORIZATION
[02:09:41] TO MOVE FORWARD WITH THE RFP, TO
[02:09:43] ACTUALLY PROCEED WITH THE DINING AND
[02:09:45] RETAIL COMPONENTS OF THE CONCOURSE SEA
[02:09:48] EXPANSION. ON A PERSONAL NOTE,
[02:09:51] I'VE BEEN WITH THE AIRPORT FOR JUST
[02:09:52] ABOUT 20 YEARS, AND THERE'S BEEN SOME
[02:09:55] EXTREMELY EXCITING PROJECTS THAT WE'VE
[02:09:57] HAD. WE HAVE OUR CONCOURSE AA EXPANSION,
[02:10:00] YOU KNOW, OUR CENTRAL TERMINAL PROJECT,
[02:10:03] MORE RECENTLY, JUST IN 2021, THE NORTH
[02:10:06] CONCOURSE ALL PROVIDED SOME JUST
[02:10:09] FANTASTIC NEW DINING AND RETAIL
[02:10:11] OPPORTUNITIES FOR OUR PASSENGERS. BUT IN
[02:10:15] MY TIME, I THINK I HAVE TO SAY THAT THIS
[02:10:17] CONCOURSE SEA EXPANSION IS PROBABLY THE
[02:10:18] MOST EXCITING. WE LOOK AT THE LAYOUT OF
[02:10:21] THE NEW BUILDING, WE LOOK AT THE
[02:10:22] AMENITIES THAT ARE GOING TO BE PART OF
[02:10:24] IT, AND I JUST THINK IT'S AN INCREDIBLE
[02:10:26] OPPORTUNITY THAT WE HAVE IN FRONT OF US.
[02:10:28] SO I WANT TO THANK YOU FOR YOUR SUPPORT
[02:10:30] FOR THE PROJECT. AND I ALSO AM EXCITED
[02:10:32] FOR PROCEEDING WITH OUR RFP PROCESS AS
[02:10:35] WELL. AS YOU KNOW, SEA IS A SKYTRACK'S
[02:10:39] FOUR STAR RATED AIRPORT, AND WE'RE VERY
[02:10:41] PROUD OF THAT. WE SHOULD ALL BE VERY
[02:10:43] PROUD OF THAT. BUT IT DOESN'T STOP
[02:10:44] THERE. WE WANT TO MOVE TO A FIVE STAR
[02:10:47] AND CONCOURSE SEA. EXPANSION IS ONE OF
[02:10:49] THOSE PROJECTS THAT I BELIEVE, AND I
[02:10:50] THINK AVIATION STAFF IN GENERAL BELIEVES
[02:10:53] IT CAN HELP GET US THERE. SO AS

[02:10:56] PART OF THIS BRIEFING, AGAIN, YOU'LL BE
[02:10:58] HEARING ABOUT THE LEARNINGS THAT WE'VE
[02:10:59] HAD OVER THE PAST LEASE GROUPS. THERE'S
[02:11:02] BEEN A VARIETY OF INPUTS THAT WE'VE HAD,
[02:11:05] INCLUDING TENANT FEEDBACK DIRECTLY,
[02:11:08] LEAN PROCESS IMPROVEMENT THAT WE WENT
[02:11:10] THROUGH, LEARNINGS OBVIOUSLY FROM
[02:11:13] PREVIOUS LEASE GROUPS AND RFPS. AND
[02:11:16] THEN, AS WAS MENTIONED IN THE
[02:11:18] INTRODUCTION MORE RECENTLY, THE BARRIERS
[02:11:21] TO ENTRY STUDY, WHICH HELPED INFORM US
[02:11:23] OF WHERE CAN WE IMPROVE TO MAKE THIS
[02:11:25] PROCESS BETTER, ESPECIALLY ON THE SMALL
[02:11:27] BUSINESS SIDE. SO ON THAT, WHAT WE'RE
[02:11:30] LOOKING TO DISCUSS TODAY IS WHAT CAN WE
[02:11:32] DO IN TERMS OF THE STRUCTURE OF THE RFP
[02:11:35] TO ENSURE THAT WE'RE ENCOURAGING SMALL
[02:11:37] BUSINESS PARTICIPATION. YOU'LL HEAR SOME
[02:11:40] OPTIONS FOR YOUR CONSIDERATION TODAY,
[02:11:43] ESPECIALLY IN LIGHT OF WHAT WE'VE SEEN
[02:11:46] WITH THE MOST RECENT LEASE GROUPS,
[02:11:48] LEASE GROUPS FOUR AND FIVE, WE'VE SEEN A
[02:11:50] PRETTY SUBSTANTIAL DROP IN PARTICIPATION
[02:11:53] AND INTEREST BY SMALL BUSINESS. SO WE
[02:11:55] WANT TO DO WHAT WE CAN TO TRY TO MAKE
[02:11:57] SURE THAT WE GET THAT INTEREST WITH THIS
[02:11:59] JUST INCREDIBLE OPPORTUNITY THAT WE HAVE
[02:12:01] IN FRONT OF US. AND FINALLY, AS I
[02:12:04] MENTIONED, WE'LL BE BACK IN FRONT OF YOU
[02:12:06] IN ABOUT A MONTH, ASSUMING ALL GOES WELL
[02:12:08] TODAY, SEEKING AUTHORIZATION FOR
[02:12:11] PROCEEDING WITH THE RFP AND THEN BLESS
[02:12:13] YOU. AND THEN FUTURE CONTRACT SIGNINGS
[02:12:16] AS WELL. SO WITH THAT, I WANT TO SAY
[02:12:19] THANK YOU VERY MUCH FOR THE OPPORTUNITY
[02:12:20] TO BE HERE TODAY. I WANT TO SAY THANK
[02:12:22] YOU AGAIN TO THE ADR STAFF AND I WILL
[02:12:25] HAND IT OVER TO KALIA. THANK YOU, JEFF.
[02:12:29] ONCE AGAIN, MY NAME IS KALIA MOORE. I'M
[02:12:30] SENIOR MANAGER OF AIRPORT DINING AND
[02:12:32] RETAIL. GOOD AFTERNOON, COMMISSIONERS,
[02:12:34] AND WE WILL JUMP RIGHT ON IN. NEXT
[02:12:36] SLIDE, PLEASE. SO I WILL START WITH
[02:12:39] AN ADR MASTER PLAN UPDATE. NEXT SLIDE.
[02:12:45] OVERALL, THE ADR MASTER PLANNING EFFORT
[02:12:47] IS COMPLETE. THE ADR MASTER PLANNING
[02:12:50] EFFORT BEGAN IN 2014 IN WHICH WE
[02:12:53] PROCURED A CONSULTANT TO HELP US
[02:12:55] IDENTIFY THE DEFICIENCIES IN THE OVERALL
[02:12:58] PROGRAM AND TO HELP US FURTHER OUR
[02:13:00] EFFORTS IN ACHIEVING THE GOAL OF
[02:13:03] BECOMING A FIVE STAR RATED AIRPORT.
[02:13:06] THIS EFFORT INCLUDED REVIEWING THE
[02:13:08] CATEGORIES WITHIN EACH CONCOURSE AND
[02:13:10] ADJUSTING THE CONCEPT CATEGORIES WITHIN
[02:13:12] EACH CONCOURSE FOR A BETTER MIX OF
[02:13:14] OFFERINGS THROUGHOUT THE AIRPORT. THIS
[02:13:17] RESULTED IN LOCATION SWAPPING OF
[02:13:19] CATEGORIES IN WHICH SPACES ALLOCATED FOR
[02:13:22] FOOD AND BEVERAGE CHANGED TO RETAIL AND
[02:13:24] RETAIL SPACES CHANGED TO FOOD AND
[02:13:26] BEVERAGE. NEXT SLIDE, PLEASE.
[02:13:31] THE MAP THAT YOU SEE BEFORE YOU SHOWS

[02:13:34] THE IMPLEMENTATION OF OUR MASTER
[02:13:35] PLANNING EFFORT, AND IT CAN BE SEEN IN
[02:13:38] THE CATEGORY COLORS THROUGHOUT THE BLUE
[02:13:40] REPRESENTING FOOD AND BEVERAGE, GREEN,
[02:13:43] CONVENIENCE, RETAIL RED SPECIALTY RETAIL
[02:13:47] AND YELLOW AND PASSENGER SERVICES.
[02:13:49] ORANGE REPRESENTS THE CURRENT DUTY FREE
[02:13:52] OPERATIONS. HOWEVER, OUR DUTY FREE IS
[02:13:55] CURRENTLY OUT FOR BID AND THE LOCATIONS
[02:13:57] THAT ARE REPRESENTED ON THE MAP DETAILED
[02:14:01] AS CONCOURSE A DUTY FREE AND SECTIONS
[02:14:05] WITHIN THE CONCOURSE IN THE SOUTH
[02:14:07] CONCOURSE ARE THE NEW DUTY FREE
[02:14:09] LOCATIONS. THE AREAS THAT ARE
[02:14:12] STILL PART OF THE MASTER PLANNING EFFORT
[02:14:14] THAT ARE GOING TO BE GOING OUT FOR RFP
[02:14:16] ARE THE CONCOURSE SEA EXPANSION AND THE
[02:14:18] SOUTH CONCOURSE EVOLUTION PROJECT. NEXT
[02:14:22] SLIDE PLEASE. THE IMPLEMENTATION
[02:14:26] OF THE MASTER PLANNING EFFORT HAS TAKEN
[02:14:28] PLACE SO FAR THROUGH LEASE GROUPS TWO
[02:14:30] THROUGH FIVE, IN WHICH WE STILL HAVE A
[02:14:33] REMAINING OF EIGHT LOCATIONS TO COMPLETE
[02:14:36] AND THEY ARE IN VARIOUS STAGES OF DESIGN
[02:14:38] AND CONSTRUCTION. THE REMAINDER OF THE
[02:14:41] MASTER PLANNING IMPLEMENTATION WILL TAKE
[02:14:44] PLACE WITH THE RELEASES. AS OF
[02:14:46] CURRENTLY, THE DUTY FREE THAT'S OUT FOR
[02:14:47] BID. THE CONCOURSE SEA EXPANSION AND THE
[02:14:50] SOUTH CONCOURSE EVOLUTION PROJECT THE
[02:14:54] NEXT PHASE OF MASTER PLANNING WILL TAKE
[02:14:57] PLACE WITH THE SAMP PROJECT.
[02:15:00] NEXT SLIDE PLEASE.
[02:15:02] PRIOR TO SAMP, THE CONCOURSE SEA
[02:15:05] EXPANSION IS THE LAST OPPORTUNITY FOR
[02:15:07] NEW SPACE WITHIN THE AIRPORT OUTSIDE OF
[02:15:10] THE SOUTH CONCOURSE EVOLUTION'S RETAIL
[02:15:13] OFFERINGS. ALL FUTURE RFPs BETWEEN
[02:15:18] SAMP AND THE SOUTH CONCOURSE RETAIL
[02:15:20] OFFERINGS WILL BE NATURALLY EXPIRED
[02:15:22] LOCATIONS THAT ARE CURRENTLY ESTABLISHED
[02:15:24] WITHIN THE PROGRAM. NEXT SLIDE PLEASE.
[02:15:29] NOW I'LL JUMP INTO THE CONCOURSE C
[02:15:32] EXPANSION RFP NEXT SLIDE PLEASE.
[02:15:37] THE TIMING OF THE RELEASE FOR THE
[02:15:38] CONCOURSE C EXPANSION IS ALIGNED WITH
[02:15:41] THE TIMING OF THE COMPLETION OF THE
[02:15:43] CONCOURSE SEA EXPANSION AS PRESENTED TO
[02:15:45] COMMISSION BACK ON SEPTEMBER 26 BY THE
[02:15:48] PROJECT TEAM. OVER THE LAST TWO YEARS,
[02:15:51] WE'VE CONSTRUCTED A FEW MEZZANINE LEVEL
[02:15:54] CONCEPTS WITHIN THE ADR PROGRAM AND HAVE
[02:15:56] LEARNED THAT THE INFRASTRUCTURE FOR
[02:15:58] MEZZANINE CONCESSIONS NEED TO HAVE
[02:16:01] ESTABLISHED INFRASTRUCTURE PRIOR TO
[02:16:03] CONCOURSE LEVEL CONCESSIONS BEING BUILT.
[02:16:06] THEREFORE, THE RFP RELEASE MUST TAKE
[02:16:08] PLACE IN ENOUGH TIME TO ENSURE THAT THE
[02:16:10] CONSTRUCTION SCHEDULES CAN BE STAGGERED
[02:16:12] FOR MEZZANINE CONCEPTS TO BEGIN
[02:16:13] CONSTRUCTION IN ADVANCE OF THE CONCOURSE
[02:16:15] LEVEL SPACES. THE DESIGN AND
[02:16:18] CONSTRUCTION TIMELINES IN APPROXIMATELY

[02:16:20] TWO YEARS FOR ADR SPACES AND AS YOU'VE
[02:16:23] SEEN IN THE PREVIOUSLY PRESENTED FLY
[02:16:26] THROUGH OF THE CONCOURSE C EXPANSION,
[02:16:29] THE PASSENGER FACING EXPERIENCES FOR THE
[02:16:31] MOST PART, ARE ALL THE ADR PROGRAM. SO
[02:16:34] TO ENSURE THAT WE MEET THAT WORLD CUP
[02:16:36] DEADLINE, WE HAVE TO RELEASE THE RFP BY
[02:16:38] Q ONE OF 2024.
[02:16:41] NEXT SLIDE PLEASE.
[02:16:44] NOW TO THE CONCOURSE CRFP DETAILS AS
[02:16:47] PART OF OUR CONCOURSE CRFP, WE PLAN TO
[02:16:50] RELEASE A TOTAL OF 13 SPACES. SEVEN WILL
[02:16:53] BE FOOD AND BEVERAGE LOCATIONS AND THREE
[02:16:56] WILL BE RETAIL LOCATIONS, ALL LOCATED
[02:16:58] WITHIN THE CONCOURSE C EXPANSION. WE
[02:17:01] HAVE ONE FOOD AND BEVERAGE LOCATION THAT
[02:17:03] WILL BE LOCATED PRE SECURITY IN THE
[02:17:05] TICKETING AREA. WE HAVE TWO LOCATIONS
[02:17:08] THAT ARE RETAIL IN THE CONCOURSE AREA
[02:17:10] SURROUNDING CONCOURSE C. OF THOSE
[02:17:14] LOCATIONS, THERE ARE TWO LOCATIONS, ONE
[02:17:16] FOOD AND BEVERAGE AND ONE RETAIL, THAT
[02:17:18] WE INTEND TO ALLOCATE FOR SMALL BUSINESS
[02:17:20] PARTICIPATION ONLY.
[02:17:24] NEXT SLIDE PLEASE.
[02:17:27] THERE WILL BE A TOTAL OF TWO PACKAGES
[02:17:29] THAT ARE MULTI UNIT AVAILABLE IN THIS
[02:17:32] RFP. ONE WILL BE A RETAIL PACKAGE AND
[02:17:35] ONE WILL BE A FOOD AND BEVERAGE PACKAGE.
[02:17:38] ALL OTHER UNITS WILL BE RELEASED AS
[02:17:40] SINGLE UNIT OPPORTUNITIES. A KEY
[02:17:43] COMPONENT OF THIS RFP IS THAT NO
[02:17:45] COMPANY, LARGE OR SMALL, CAN BE AWARDED
[02:17:48] MORE THAN THREE SPACES. THIS IS AN
[02:17:51] EFFORT TO ENSURE THAT OPPORTUNITIES ARE
[02:17:53] NOT CANNIBALIZED BY ANY ONE COMPANY AND
[02:17:55] IT ALSO PROVIDES MORE OPPORTUNITY FOR
[02:17:57] SMALL BUSINESSES TO PARTICIPATE. ANY
[02:18:00] COMPANY THAT BIDS ON MULTIPLE CONCEPTS
[02:18:02] IS REQUIRED TO PROVIDE THEIR PRIORITY OF
[02:18:05] AWARD IN THE RFP SUBMISSION AND CAN ONLY
[02:18:08] PROVIDE ONE CONCEPT PER SPACE, SO WE
[02:18:10] WILL NOT BE ALLOWING PEOPLE TO PROVIDE
[02:18:12] ALTERNATIVES FOR CONCEPTS OR BID
[02:18:14] MULTIPLE TIMES FOR THE SAME LOCATION.
[02:18:17] THERE ARE A FEW EXCEPTIONS OF SPACES
[02:18:20] THAT WILL NOT BE A PART OF THIS RFP
[02:18:21] PROCESS THAT ARE A PART OF THE CONCOURSE
[02:18:23] C EXPANSION, THE FIRST BEING THE SIX
[02:18:26] INTRODUCTORY KIOSKS THAT ARE BEING BUILT
[02:18:27] OUT AS PART OF THE EXPANSION. THOSE SIX
[02:18:30] LOCATIONS ARE PART OF OUR INTRODUCTORY
[02:18:32] KIOSK PROGRAM AND THEY ARE SHORT TERM
[02:18:33] LEASES AND THEY DON'T GO THROUGH THE RFP
[02:18:35] PROCESS, BUT A MUCH MORE ABBREVIATED
[02:18:37] PROCESS AND THE LAST IS SPACE CC 29,
[02:18:41] WHICH IS A REPLACEMENT SPACE FOR A
[02:18:43] TENANT THAT'S IMPACTED BY THE DUTY FREE
[02:18:45] EXPANSION AND THAT WAS APPROVED BY
[02:18:47] COMMISSION ON OCTOBER 24 NEXT SLIDE
[02:18:51] PLEASE THIS
[02:18:57] IS THE MAP OF THE CONCOURSE LEVEL.
[02:19:00] THE CONCOURSE LEVEL CONSISTS OF THREE

[02:19:02] DINING LOCATIONS AND THREE RETAIL
[02:19:05] LOCATIONS WITHIN THE CONCOURSE SEA
[02:19:07] EXPANSION. ADDITIONALLY, ON THIS LEVEL,
[02:19:10] YOU CAN ALSO SEE THAT THERE ARE TWO
[02:19:12] RETAIL LOCATIONS IN THE SURROUNDING
[02:19:14] AREAS NEXT TO CONCOURSE EXPANSION AND
[02:19:16] YOU CAN ALSO SEE THE PRE SECURITY DINING
[02:19:19] LOCATION. NEXT SLIDE
[02:19:23] PLEASE. ON THE MEZZANINE LEVEL, IT
[02:19:26] CONSISTS OF FOUR FOOD AND BEVERAGE
[02:19:28] LOCATIONS, INCLUDING TWO DEDICATED
[02:19:31] ANCILLARY SEATING LOCATIONS WHICH ARE
[02:19:33] ALLOCATED TO TWO OF THE LOCATIONS ON THE
[02:19:35] MEZZANINE. ALL REMAINING SEATING IS OPEN
[02:19:37] SEATING FOR ALL OTHER CONCEPTS.
[02:19:41] NEXT SLIDE PLEASE THE PROPOSED
[02:19:45] BUSINESS TERMS ARE TO EXPAND FROM THE
[02:19:47] CURRENT LEASE TERMS OF TEN YEARS TO
[02:19:49] TWELVE YEARS FOR FOOD AND BEVERAGE AND
[02:19:51] FROM EIGHT YEARS TO TEN FOR RETAIL.
[02:19:54] THIS IS A DIRECT RESPONSE TO THE ADR
[02:19:56] LIEN PROCESS IMPROVEMENT FINDINGS
[02:19:59] RELATED TO THE INCREASED COST TO DESIGN
[02:20:01] AND CONSTRUCTION AT THE AIRPORT, THE
[02:20:03] AMOUNT OF TIME NEEDED TO SEE A RETURN ON
[02:20:05] THE INVESTMENT, AND INCREASED
[02:20:07] OPERATIONAL AND COSTS ASSOCIATED WITH
[02:20:09] PORT INITIATIVES AND CITY REQUIREMENTS.
[02:20:13] STAFF HAS IDENTIFIED THAT THE PROPOSED
[02:20:15] TERMS ADDRESS THOSE FACTORS, AS WELL AS
[02:20:17] MAINTAIN AN APPROPRIATE AMOUNT OF TIME
[02:20:19] BETWEEN ACHIEVING A RETURN ON INVESTMENT
[02:20:21] FOR THE AWARDED TENANT, AS WELL AS
[02:20:23] OPENING UP OPPORTUNITIES FOR NEW
[02:20:25] BUSINESSES TO BID. NEXT SLIDE
[02:20:28] PLEASE AT THIS TIME, I'D LIKE TO SHIFT
[02:20:32] FOCUS TO SOME OF THE LESSONS LEARNED
[02:20:34] THAT WE HAVE HAD OVER THE COURSE OF THE
[02:20:36] IMPLEMENTATION OF OUR MASTER PLAN AS
[02:20:38] WELL AS VARIOUS FEEDBACK THAT HAS BEEN
[02:20:40] RECEIVED FROM THE ADR LIEN PROCESS
[02:20:41] IMPROVEMENT AND BARRIERS TO ENTRY STUDY
[02:20:44] AS WELL AS ACTIONS THAT HAVE BEEN TAKEN
[02:20:46] OR THAT ARE IN PROCESS AND A FEW
[02:20:48] CONSIDERATIONS REMAINING TO BE EXAMINED
[02:20:51] TO START. NEXT SLIDE PLEASE SOME OF
[02:20:55] THE FEEDBACK THAT HAS BEEN RECEIVED IS
[02:20:57] THAT AS PART OF OUR MASTER PLANNING
[02:20:58] EFFORT, WHEN CONCEPTS CATEGORIES WERE
[02:21:01] CHANGED FROM RETAIL TO FOOD AND
[02:21:03] BEVERAGE, THE ADR SPACES WERE NOT
[02:21:05] OUTFITTED APPROPRIATELY FOR THE
[02:21:06] ADJUSTMENTS. ADDITIONALLY, THE RFP
[02:21:09] PROCESS CAN BE VERY CONFUSING AND COSTLY
[02:21:11] FOR THOSE WHO ARE NEW TO DOING BUSINESS
[02:21:13] AT THE PORT OR INTERESTED TO ENTER INTO
[02:21:15] THE INDUSTRY. ADDITIONALLY, THERE ARE
[02:21:18] OTHER VARIOUS UNIQUE BARRIERS TO BOTH
[02:21:20] ENTRY AND BUSINESS GROWTH FOR SMALL
[02:21:23] BUSINESS THAT WE WILL CONTINUE TO
[02:21:24] IDENTIFY AND DISCUSS LATER IN THIS
[02:21:26] PRESENTATION. NEXT SLIDE PLEASE SOME
[02:21:31] OF THE ACTIONS THAT WE'VE TAKEN SO FAR

[02:21:34] ADR CONDUCTED A LEAN PROCESS IMPROVEMENT
[02:21:36] IN 2019 AND PRESENTED THE FINDINGS ON
[02:21:39] MARCH EIGHTH 2022. THE TEAM WILL BE
[02:21:42] COMING BACK TO COMMISSION IN Q ONE OF
[02:21:43] 2024 FOR PHASE ONE OF A SHELL AND CORE
[02:21:46] PROJECT IN WHICH THE PORT WILL BE TAKING
[02:21:48] ON DEMOLITION OF ALL ADR SPACES PRIOR TO
[02:21:50] TURNOVER TO TENANTS IT. THIS ADDRESSES
[02:21:53] THE FINDING FROM THE BARRIERS TO ENTRY
[02:21:54] STUDY AS WELL AS WELL REGARDING THE HIGH
[02:21:58] BUILDOUT COSTS AT THE AIRPORT AS THIS
[02:22:00] WORK WILL IN RESULT DECREASE IN
[02:22:03] CONSTRUCTION COSTS APPROXIMATELY TEN TO
[02:22:05] 15% TO INCOME TENANTS IN
[02:22:09] RESPONSE TO THE FEEDBACK PREVIOUSLY
[02:22:11] RECEIVED. MOVING FORWARD, ADR WILL BE
[02:22:14] REMOVING ALL BID BOND REQUIREMENTS FROM
[02:22:16] RFP SUBMITTALS WHICH WAS AN UPFRONT COST
[02:22:20] INITIALLY. WE'LL BE REMOVING CAPITAL
[02:22:22] INVESTMENT SCORING FROM RFPS AS THE COST
[02:22:25] OF BUILDOUT WILL CHANGE FROM TIME OF BID
[02:22:27] TO THE ACTUAL CONSTRUCTION DUE TO
[02:22:29] INFLATION AND HAVE REMOVED THE ABILITY
[02:22:31] FROM COMPANIES TO BID MAGS WHICH IS THE
[02:22:34] MINIMUM ANNUAL GUARANTEE AND HAVE
[02:22:37] INSTITUTED A MINIMUM PERCENTAGE RENT FOR
[02:22:38] ALL BIDDERS. THE REMOVAL OF MAD BIDDING
[02:22:42] REMOVES THE ABILITY FOR BUSINESSES TO
[02:22:44] BUY CONTRACTS OR EDGE OUT COMPETITORS
[02:22:46] SOLELY BASED ON A FINANCIAL OFFERING,
[02:22:48] WHICH IS AN ISSUE THAT HAS BEEN
[02:22:50] DISCUSSED CONSISTENTLY THROUGHOUT THE
[02:22:51] AVIATION INDUSTRY. NEXT SLIDE PLEASE
[02:22:57] ADDITIONAL FEEDBACK RECEIVED HAS
[02:23:00] IDENTIFIED THAT THE FOLLOWING ARE
[02:23:01] CONSIDERED BARRIERS TO BOTH SMALL
[02:23:03] BUSINESS ENTRY AND BUSINESS GROWTH IN
[02:23:05] THE PORT. THE CAPABILITY OF NEW SMALL
[02:23:08] BUSINESSES TO COMPETE AGAINST LARGER,
[02:23:10] MORE ESTABLISHED BUSINESSES FOR THE SAME
[02:23:12] SPACES WITHIN AN RFP. THERE WAS FEEDBACK
[02:23:15] THAT THE ADR RFP PROCESS CAN BE
[02:23:17] CONFUSING FOR THOSE WHO ARE NEW TO THE
[02:23:18] PROCESS AND MANDATORY LABOR PROCESSES
[02:23:21] AND POLICIES IMPACTED SMALL BUSINESS
[02:23:23] INTEREST IN DOING BUSINESS WITH THE
[02:23:25] PORT. NEXT SLIDE PLEASE.
[02:23:29] IN AN EFFORT TO MAKE THE RFP PROCESS
[02:23:31] MORE ACCESSIBLE, ADR WILL BE HOSTING
[02:23:34] FIRST TIME BIDDERS CLASSES IN Q ONE OF
[02:23:36] 2024. THESE CLASSES WILL BE OFFERED
[02:23:39] ON MULTIPLE OCCASIONS AND WILL GO
[02:23:41] SECTION BY SECTION OF THE RFP TO
[02:23:43] DEMYSTIFY THE RFP PROCESS. AS MENTIONED
[02:23:47] PREVIOUSLY, THERE IS AN INTENTION TO
[02:23:49] ALLOCATE TWO LOCATIONS, ONE FOOD AND
[02:23:51] BEVERAGE AND ONE RETAIL, AS PART OF THE
[02:23:54] CONCOURSE C EXPANSION FOR SMALL BUSINESS
[02:23:55] PARTICIPATION ONLY. WHILE SMALL
[02:23:58] BUSINESSES CAN COMPETE FOR ALL
[02:24:00] OPPORTUNITIES, THESE OPPORTUNITIES ARE A
[02:24:02] DIRECT RESPONSE TO THE IDENTIFIED
[02:24:04] BARRIER TO ENTRY. FOR THOSE PROSPECTIVE

[02:24:06] BUSINESS PARTNERS WHO HAVE YET TO GAIN
[02:24:08] ENTRY AND HAVE VOICED THEIR CONCERNS
[02:24:10] THAT THEY CAN'T COMPETE AGAINST LARGER,
[02:24:11] MORE ESTABLISHED FIRMS, THIS IS A FIRST
[02:24:14] TIME OFFERING FOR SMALL BUSINESSES
[02:24:15] WITHIN THE ADR PROGRAM. LASTLY, THE
[02:24:19] LABOR HARMONY REQUIREMENT WAS INTRODUCED
[02:24:20] AS PART OF THE RFP PROCESS IN LEASE
[02:24:22] GROUP FOUR, THE BARRIERS TO ENTRY STUDY
[02:24:25] IDENTIFIES. THIS IS ONE OF THE REASONS
[02:24:26] THAT SMALL BUSINESSES WITHIN THE
[02:24:28] COMMUNITY ARE NOT PARTICIPATING IN RFPS
[02:24:30] AND CURRENT TENANTS DID NOT CONTINUE TO
[02:24:32] BID WITH THE PORT AFTER ITS INCEPTION.
[02:24:35] THE LAST SLIDE ARE OPTIONS FOR
[02:24:37] CONSIDERATION TO ADJUST THE SMALL
[02:24:39] BUSINESS EXEMPTION FOR A LABOR HARMONY
[02:24:40] AGREEMENT. I'LL GO OVER THE OPTIONS AND
[02:24:43] THEN TURN IT OVER TO EXECUTIVE DIRECTOR
[02:24:45] METRUCK FOR FURTHER COMMENTS. NEXT SLIDE
[02:24:48] PLEASE. OPTION ONE IS TO
[02:24:52] MAINTAIN THE CURRENT SMALL BUSINESS
[02:24:53] EXEMPTION FOR LABOR ENGAGEMENT FOR
[02:24:55] BIDDERS WHO MEET THE FEDERAL
[02:24:56] STIPULATIONS AND HAVE 35 OR LESS
[02:24:59] EMPLOYEES. OPTION TWO IS TO CHANGE THE
[02:25:02] SMALL BUSINESS EXEMPTION FOR LABOR
[02:25:04] ENGAGEMENT REQUIREMENT FOR BIDDERS WHO
[02:25:06] MEET THE FEDERAL STIPULATIONS AS WELL AS
[02:25:08] HAVE THREE SPACES AT THE AIRPORT OR
[02:25:11] MORE. OPTION THREE IS TO CHANGE THE
[02:25:15] SMALL BUSINESS EXEMPTION FOR LABOR
[02:25:16] ENGAGEMENT REQUIREMENT FOR BIDDERS WHO
[02:25:18] MEET THE FEDERAL STIPULATIONS FOR SMALL
[02:25:20] BUSINESS AND WITH THAT, I'LL TURN IT
[02:25:22] BACK OVER TO ED METRUCK.
[02:25:26] THANK YOU, CLAIRE KALIA COMMISSIONERS AS
[02:25:30] KALIA SAID, THERE ARE MANY CHALLENGES
[02:25:33] THAT SMALL BUSINESSES FACE TO GAIN
[02:25:35] ACCESS TO ADR OPPORTUNITIES AS WELL AS
[02:25:37] IN GROWING ONCE THEY'VE ESTABLISHED A
[02:25:39] Foothold. AS I LOOK AT THE VARIOUS GOALS
[02:25:42] WE HAVE FOR JOBS AND EMPLOYMENT AT THE
[02:25:44] AIRPORT, IT IS MY BELIEF THAT REDUCING
[02:25:46] BARRIERS FOR SMALL BUSINESS IS A KEY
[02:25:48] PRIORITY BECAUSE IT NOT ONLY HELPS WITH
[02:25:50] OUR DIVERSITY AND CONTRACTING GOALS,
[02:25:52] BUT ALSO INTRODUCES UNIQUE NEW OFFERINGS
[02:25:54] TO OUR TRAVELERS. THERE WERE
[02:25:58] VARIOUS IDENTIFIED BARRIERS TO ENTRY FOR
[02:26:00] SMALL BUSINESSES AS PART OF THE BARRIERS
[02:26:02] TO ENTRY STUDY AND CLE HAS MENTIONED
[02:26:04] NUMEROUS ACTIONS THAT ARE UNDERWAY TO
[02:26:06] ADDRESS MANY OF THOSE AND FUTURE RFP AND
[02:26:08] ADR PROCESSES WITH REGARD TO THE
[02:26:11] REQUIREMENTS FOR LABOR HARMONY
[02:26:12] AGREEMENTS. WHILE MANDATORY LABOR
[02:26:14] HARMONY AGREEMENTS ARE NOT THE SOLE
[02:26:16] DRIVER OF SMALL BUSINESS ADR CHALLENGES,
[02:26:18] WE'VE HEARD LOUD AND CLEAR THAT THEY DO
[02:26:20] SERVE AS A BARRIER. THIS WAS REPORTED IN
[02:26:24] INITIAL STUDY, WHICH RECOMMENDED A SMALL
[02:26:26] BUSINESS EXEMPTION FOR TENANTS WHO HAMDI

[02:26:28] UP TO FIVE UNITS, AND IN THE REPORTED
[02:26:31] SUPPLEMENTAL IN THE SUPPLEMENTAL
[02:26:34] INTERVIEWS AND SURVEYS THAT PORT STAFF
[02:26:35] CONDUCTED MORE RECENTLY. INITIAL REVIEW
[02:26:39] OF THE DATA ALSO SUPPORTS THIS
[02:26:40] CONCLUSION, GIVEN THE SIGNIFICANT
[02:26:43] DECREASE IN SMALL BUSINESS APPLICANTS
[02:26:44] FOR ADR OPPORTUNITIES BETWEEN LEASE
[02:26:47] GROUPS THREE AND FOUR SINCE WE PUT THIS
[02:26:49] REQUIREMENT IN PLACE, THAT HAVING BEEN
[02:26:52] SAID, WE DEEPLY VALUE OUR RELATIONSHIP
[02:26:54] WITH LABOR AND RECOGNIZE THE VALUE THAT
[02:26:56] THEY PROVIDE TO EMPLOYEES OF LARGER
[02:26:57] CONCESSIONNAIRES IN TERMS OF ENSURING
[02:26:59] QUALITY JOBS AND WORKPLACES. AS KALIA
[02:27:03] SAID, THERE ARE THREE OPTIONS DEVELOPED
[02:27:05] BY STAFF WHICH WE HAVE CONSIDERED. MY
[02:27:07] RECOMMENDATION FOR THE COMMISSION TO
[02:27:09] CONSIDER IS OPTION TWO, WHICH WILL
[02:27:11] CHANGE THE SMALL BUSINESS EXEMPTION TO
[02:27:13] THREE UNITS INSTEAD OF FIVE RECOMMENDED
[02:27:15] BY THE BARRIER STUDY. THE PROPOSED
[02:27:18] NUMBER IS A COMPROMISE BETWEEN WHAT WAS
[02:27:19] ORIGINALLY RECOMMENDED AND WHAT IS
[02:27:21] EQUITABLE FOR SMALL BUSINESSES TO SECURE
[02:27:24] OPPORTUNITIES THROUGHOUT MULTIPLE
[02:27:26] CONCOURSES TO ALLOW FOR A BETTER BALANCE
[02:27:28] OF OPERATIONAL COSTS AND VALUE BASED ON
[02:27:30] VARYING PASSENGER DEMOGRAPHICS BY
[02:27:33] PROVIDING THE TENANT WITH ECONOMIES OF
[02:27:35] SCALE THROUGHOUT THE AIRPORT. OF THE 23
[02:27:38] SMALL BUSINESSES CURRENTLY OPERATING AT
[02:27:40] SEA, INITIAL REVIEW OF THE DATA SUGGESTS
[02:27:42] THAT THREE WOULD NOT BE ELIGIBLE BASED
[02:27:44] ON THIS EXEMPTION AS THESE TENANTS
[02:27:47] ALREADY HAVE ECONOMIES OF SCALE WITHIN
[02:27:49] MULTIPLE TERMINALS WITHIN THE AIRPORT
[02:27:50] AND HAVE THREE OR MORE LOCATIONS, THE
[02:27:53] REMAINING 20 SMALL BUSINESS TENANTS
[02:27:55] WOULD BE ELIGIBLE FOR THIS EXEMPTION.
[02:27:58] THIS IS A RELATIVELY MODEST CHANGE, BUT
[02:28:01] ONE WITH POTENTIAL TO MAKE A LARGE
[02:28:02] DIFFERENCE FOR SOME OF OUR
[02:28:03] CONCESSIONNAIRES. AND SO I LOOK FORWARD
[02:28:06] FOR YOUR FEEDBACK ON THIS
[02:28:07] RECOMMENDATION. THANK YOU,
[02:28:11] JEFF. I DON'T KNOW IF JEFF, WOLF OR YOU
[02:28:13] HAD SOME CONCLUDING COMMENTS. YEAH,
[02:28:16] THANK YOU. WELL, WE JUST HAVE ONE MORE
[02:28:17] SLIDE TO GO THROUGH, SO IF WE WANT TO GO
[02:28:18] TO THE NEXT SLIDE, I'LL JUST COVER THIS
[02:28:20] LAST ONE. SO REALLY IT'S JUST NEXT
[02:28:23] STEPS. SO, AS I MENTIONED WITH THE
[02:28:27] INTRODUCTORY COMMENTS, OUR PLAN AT THIS
[02:28:30] POINT IS TO BE BACK IN FRONT OF YOU ON
[02:28:32] DECEMBER TWELVETH FOR THE ACTUAL
[02:28:33] AUTHORIZATION REQUEST TO MOVE FORWARD
[02:28:36] WITH THE RFP AND THEN ULTIMATELY
[02:28:38] CONTRACT SIGNING. AND THEN BASED ON
[02:28:42] RECEIVING THAT AUTHORIZATION, WE WOULD
[02:28:44] MOVE FORWARD WITH RELEASING THE RFP IN Q
[02:28:46] ONE OF NEXT YEAR. ALL OF THIS IS MOVING
[02:28:49] TOWARDS, OF COURSE, STAYING IN ALIGNMENT

[02:28:51] WITH THE PROJECT ITSELF, WHICH IS AT
[02:28:54] THIS POINT SCHEDULED TO OPEN IN ADVANCE
[02:28:56] OF THE 2026 WORLD CUP. SO Q TWO OF 2026.
[02:29:00] SO AGAIN, THAT'S WHY THIS SCHEDULE HERE,
[02:29:01] NEXT STEPS. SO THAT CONCLUDES THE
[02:29:05] COMMENTS THAT WE HAVE FOR THIS BRIEFING
[02:29:07] AT THIS POINT. AGAIN, WANT TO SAY THANK
[02:29:09] YOU TO YOU ALL. THANKS TO THE TEAM AND
[02:29:12] BE HAPPY TO TAKE ANY QUESTIONS.
[02:29:15] THANK YOU GUYS. ANY QUESTIONS FROM
[02:29:17] COMMISSIONERS?
[02:29:20] IF NOT. I HAVE SOME. COMMISSIONER
[02:29:23] MOHAMED WELL,
[02:29:27] FIRST OF ALL, I JUST WANT TO SAY THANK
[02:29:28] YOU FOR THE PRESENTATION. I KNOW WE'VE
[02:29:30] BEEN BRIEFED ON THIS. AS A MEMBER OF
[02:29:34] THE AVIATION COMMITTEE, I APPRECIATE
[02:29:38] THE RECOMMENDATIONS AND THE THOROUGHNESS
[02:29:40] AND THINKING BEHIND THOSE
[02:29:41] RECOMMENDATIONS THAT HAVE BEEN PROVIDED.
[02:29:42] I THINK THEY'RE IMPORTANT. NOW MORE THAN
[02:29:45] EVER, WE NEED TO ENSURE THAT WE ARE
[02:29:46] SUPPORTING OUR SMALL BUSINESSES AND
[02:29:49] LOOKING INTERNALLY TO MAKE CHANGE AND
[02:29:51] ALSO MAKING SOME CHANGES EXTERNALLY. SO
[02:29:54] I LOOK FORWARD TO ENGAGING MORE ON THIS
[02:29:57] AND LOOK FORWARD TO YOU GUYS BRINGING
[02:29:59] THIS BACK TO US FOR A COMMISSION VOTE.
[02:30:02] I DID HAVE A QUESTION AROUND THE
[02:30:06] FIRST TIME BIDDERS CLASS. SO SLIDE 18.
[02:30:11] I'VE HAD PEOPLE REACH OUT AND ARE REALLY
[02:30:14] EXCITED ABOUT THE CCON COURSE AND ARE
[02:30:16] INTERESTED IN DOING BUSINESS WITH THE
[02:30:18] PORT. WHEN WILL A CALENDAR BE
[02:30:22] PROVIDED FOR THAT? SO WE PLAN TO HAVE
[02:30:25] THE CLASSES A MONTH BEFORE THE RFP
[02:30:28] RELEASE SO THAT IT'S A LITTLE BIT FRESH
[02:30:30] FOR EVERYONE'S MIND. SO IT'LL BE RIGHT
[02:30:33] BEFORE WE GET READY TO RELEASE. IS THERE
[02:30:35] A PLACE WHERE WE AS COMMISSIONERS CAN
[02:30:38] SEND PEOPLE TO FOR THEM TO SIGN UP TO
[02:30:40] GET NEWS? IS IT JUST THE ADR BLOG?
[02:30:43] NO, THERE'S ACTUALLY A WEBSITE. THERE
[02:30:45] ACTUALLY IS AN EMAIL ADDRESS. SO IT'S
[02:30:47] THE ADRFP EMAIL ADDRESS AND WE CAN
[02:30:50] MAKE SURE TO SEND THAT TO CLERK HART AND
[02:30:52] PUT THAT IN THE NOTES FOR YOU DIRECTLY
[02:30:54] AS WELL. SO IF THEY SIGN UP FOR THAT,
[02:30:56] THEY'LL BE ABLE TO RECEIVE INFORMATION
[02:30:57] ABOUT THE CLASSES AS WELL? YES. OKAY.
[02:30:59] THEY'LL RECEIVE ALL UPDATES REGARDING
[02:31:01] ALL RFPs THAT WE HAVE AND RFIS. GREAT.
[02:31:03] WONDERFUL. YEAH. I LOOK FORWARD TO
[02:31:06] SITTING WITH THE RECOMMENDATIONS THAT
[02:31:08] YOU ALL PROVIDED AND HOPEFULLY COME TO A
[02:31:11] PLACE WHERE IT CAN SUPPORT OUR SMALL
[02:31:14] BUSINESSES AT THE AIRPORT. WE'VE BEEN
[02:31:15] ENGAGING THEM IN CONVERSATION AS WELL
[02:31:17] AND EXCITED TO SEE US
[02:31:21] MAKE A DECISION THAT ALLOWS THEM TO HAVE
[02:31:24] MORE OPPORTUNITY AND ALLOWS
[02:31:26] ENTREPRENEURS IN OUR REGION TO FEEL LIKE
[02:31:29] THAT THEY CAN COME TO THE PORT OF

[02:31:31] SEATTLE FOR OPPORTUNITIES.
[02:31:34] THAT CONCLUDES MY THOUGHTS AND COMMENTS.
[02:31:38] COMMISSIONER CALKINS,
[02:31:42] I'M REALLY GRATEFUL TO THE STAFF FOR ALL
[02:31:45] THE WORK YOU GUYS PUT IN ON THIS
[02:31:47] PARTICULAR TOPIC. A COUPLE OF POINTS I
[02:31:49] WANT TO MAKE. ONE IS HOW VALUABLE DATA
[02:31:53] ARE TO US MAKING A GOOD DECISION. AND WE
[02:31:58] ARE NOW LEANING ON YEARS OF DATA, BOTH
[02:32:01] ON LABOR AND EMPLOYMENT AT THE AIRPORT
[02:32:05] AND ALSO ON THE SUCCESS OF OUR
[02:32:07] CONTRACTORS AND SMALL BUSINESS PARTNERS
[02:32:09] AT THE AIRPORT. AND SO THE FORESIGHT OF
[02:32:12] PREVIOUS COMMISSIONS AND OUR LEADERSHIP
[02:32:15] HERE WITHIN STAFF TO REALLY UNDERSTAND
[02:32:18] THAT, BEFORE WE CAN FIGURE OUT A
[02:32:19] SOLUTION TO THIS, WE REALLY NEED TO
[02:32:20] UNDERSTAND AT A GRANULAR LEVEL WHAT'S
[02:32:22] GOING ON, BECAUSE QUITE HONESTLY, THERE
[02:32:25] ARE A LOT OF COUNTERINTUITIVE ELEMENTS
[02:32:27] OF THIS KIND OF WORK WHERE YOU THINK IF
[02:32:29] WE PURSUE THIS, IT'LL RESULT IN THE KIND
[02:32:32] OF OUTCOME WE WANT AND INSTEAD CAN MAKE
[02:32:35] THINGS WORSE OR JUST BE A DEAD END IN
[02:32:38] TERMS OF OUTCOMES. AND SO I FEEL LIKE IN
[02:32:40] THIS VERY HARD CONVERSATION IN WHICH WE
[02:32:43] ARE REALLY TRYING TO ELEVATE TWO VERY
[02:32:44] IMPORTANT VALUES FOR US, WHICH IS THE
[02:32:46] ABILITY OF SMALL BUSINESSES AND WMBE
[02:32:48] BUSINESSES TO SUCCEED IN A REALLY
[02:32:50] INCREDIBLE COMMERCIAL ENVIRONMENT, AND
[02:32:52] FOR THE WORKERS AT THE AIRPORT TO HAVE
[02:32:56] REALLY QUALITY JOBS, QUALITY CAREERS,
[02:33:00] I'M NOT CONTENT TO BELIEVE THAT IT'S A
[02:33:02] ZERO SUM GAME. I REALLY DO THINK THAT
[02:33:05] THERE IS A PATH FORWARD. IT'S HARD AND
[02:33:08] IT'S GOING TO TAKE, I THINK, SOME
[02:33:10] ITERATIONS. WE'RE NOT GOING TO GET 100%
[02:33:11] RIGHT ANY TIME, BUT I THINK THE
[02:33:14] WILLINGNESS OF STAFF TO CONTINUE TO
[02:33:16] DRILL DOWN, TO CONTINUE TO WORK WITH THE
[02:33:20] FOLKS WHO'VE COME FORWARD AS LEADERS FOR
[02:33:22] EACH ELEMENT OF THIS. AND ALSO
[02:33:25] REALLY, I THINK COMMISSION HAS BEEN
[02:33:27] REALLY ENGAGED ON THIS IN A POSITIVE
[02:33:29] WAY, COMING IN WITHOUT FOREGONE
[02:33:31] CONCLUSIONS, INSTEAD JUST SAYING HOW CAN
[02:33:34] WE BE SUPPORTIVE OF OUTCOMES THAT
[02:33:37] BENEFIT EVERYONE HERE AND THEN
[02:33:40] ULTIMATELY DOING IT IN SUCH A WAY THAT
[02:33:43] WE CAN JUST TAKE AS MUCH MONEY FROM
[02:33:45] TRAVELERS COMING THROUGH THE AIRPORT AND
[02:33:46] NOW I'M KIDDING. BUT GENUINELY, WE WANT
[02:33:49] PEOPLE TO THINK, I WANT TO GET TO THE
[02:33:50] AIRPORT EARLY BECAUSE IT'S MY FAVORITE
[02:33:52] PLACE TO SHOP OR IT'S MY FAVORITE PLACE
[02:33:54] TO GET A GREAT MEAL. AND THAT MEANS
[02:33:56] HAVING WORKERS WHO LOVE THEIR JOBS AND
[02:33:59] HAVING TENANTS WHO ARE THRILLED TO BE A
[02:34:02] PART OF OUR ECOSYSTEM. AND SO ULTIMATELY
[02:34:05] THAT'S, I THINK THE GOAL IS PEOPLE
[02:34:07] SHOWING UP 4 HOURS BEFORE THE FLIGHT
[02:34:08] BECAUSE SEATAC IS JUST SUCH A GREAT PLACE

[02:34:10] TO BE. SO OVER THE COURSE OF THE NEXT
[02:34:13] MONTH, I KNOW THAT WE'RE GOING TO
[02:34:15] CONTINUE TO HAVE CONVERSATIONS WITH
[02:34:17] STAKEHOLDERS. I GENUINELY LEARN
[02:34:20] EACH TIME, AND EVERY TIME I SIT DOWN, I
[02:34:22] COME AWAY FEELING LIKE THERE IS A SHARED
[02:34:24] DESIRE FROM EVERYONE I MEET WITH TO MAKE
[02:34:27] THINGS BETTER. AND SO I
[02:34:32] REALLY LOOK FORWARD TO THOSE MEETINGS.
[02:34:33] SO I KNOW I'VE GOT A COUPLE ON THE
[02:34:35] CALENDAR AND I THINK I WILL CONTINUE TO
[02:34:37] MEET INDIVIDUALLY WITH COMMISSIONER CHO
[02:34:39] JUST KIND OF HASH THROUGH SOME OF THE
[02:34:41] STUFF. BUT, YEAH, I THINK WE'RE GETTING
[02:34:44] TOWARD AN OUTCOME THAT'S A WIN WIN.
[02:34:47] SO THANK YOU ALL.
[02:34:53] ANYONE ELSE? COMMISSIONER HASEGAWA,
[02:34:58] I REALLY APPRECIATE THE THOUGHT AND THE
[02:35:01] TIME THAT STAFF HAS PUT INTO THIS AND
[02:35:02] MAKING SURE THAT COMMISSIONERS
[02:35:04] UNDERSTAND THE OPTIONS BEFORE KNOW THE
[02:35:07] TRUTH OF THE MATTER IS THAT WE'RE NOT
[02:35:09] MEETING OUR ADR GOALS RIGHT.
[02:35:12] AND SOMETHING HAS TO BE DONE IN ORDER TO
[02:35:14] MAKE SURE THAT WE'RE SUPPORTING ACDBE.
[02:35:16] WE KNOW THAT. I REALLY APPRECIATED
[02:35:19] DIRECTOR LITTLE COMING TO US DIRECTLY
[02:35:21] AND SAYING, LET'S START FROM A PLACE OF
[02:35:23] VALUES. RIGHT? WE HAVE GOALS. WHAT'S THE
[02:35:27] RIGHT THING TO DO WHEN WE'RE TRYING TO
[02:35:28] BALANCE BETWEEN VALUES AND RISK? AND
[02:35:31] SOME OF THE THINGS THAT HE LIFTED UP,
[02:35:33] AND I COULD NOT AGREE MORE, IS WE VALUE
[02:35:35] ANTIRACISM, WE VALUE EQUITY, AND WE
[02:35:38] COMMIT OURSELVES TO DISMANTLING
[02:35:40] INSTITUTIONAL RACISM TO ENSURE EQUITABLE
[02:35:43] OPPORTUNITIES FOR ALL PEOPLE.
[02:35:46] AND ONE
[02:35:49] OF THE THINGS THAT I BRING AS A
[02:35:53] COMMISSIONER, AND I KNOW THAT I SHARE
[02:35:54] THIS AS A CORE VALUE WITH ALL OF MY
[02:35:56] COLLEAGUES, IS THAT WE REALLY VALUE
[02:36:01] THE PEOPLE WHO ARE AT THE CENTER OF
[02:36:03] THESE DECISIONS. THAT'S THE WORKERS
[02:36:05] THEMSELVES, THE BUSINESS OWNERS
[02:36:07] THEMSELVES. AND PART OF WHAT WE'RE
[02:36:10] TRYING TO BALANCE HERE IS WHAT IS OUR
[02:36:12] GOAL IN TERMS OF ENSURING THAT WE ARE
[02:36:14] ALSO PROMOTING NOT ONLY BUSINESS
[02:36:16] OPPORTUNITIES, BUT QUALITY.
[02:36:20] SO THAT'S PART OF WHAT I
[02:36:24] ASK OF YOU. I JUST WANT TO REITERATE
[02:36:28] WHAT COMMISSIONER CALKINS SAID IS THAT
[02:36:30] THE DATA HAS BEEN ABSOLUTELY CRITICAL IN
[02:36:32] THIS PROCESS. AS A MEMBER OF THE EQUITY
[02:36:34] WORKFORCE DEVELOPMENT COMMITTEE, WE WERE
[02:36:35] ABLE TO UNDERSTAND THE FERRIES STUDY.
[02:36:37] WE IDENTIFIED AREAS WHERE WE COULD MAKE
[02:36:40] SOME OTHER IMPROVEMENTS, BUT THIS IS
[02:36:42] WHERE THE RUBBER MEETS THE ROAD. AND SO
[02:36:45] YOU'VE PRESENTED US WITH THREE OPTIONS.
[02:36:47] YOU MADE A RECOMMENDATION ON OPTION TWO
[02:36:52] THAT WOULD REDUCE

[02:36:57] US TO STIPULATIONS, WHO MEET FEDERAL
[02:37:00] STIPULATIONS AND HAVE THREE SPACES AT
[02:37:02] THE AIRPORT. CAN YOU TELL ME ABOUT THE
[02:37:05] NUMBER THREE, WHY THE NUMBER THREE IS
[02:37:07] SIGNIFICANT AND WHY WE'VE LANDED THERE
[02:37:10] AS OPPOSED TO THE FIVE THAT WAS
[02:37:11] RECOMMENDED IN THE PORT? ABSOLUTELY. SO
[02:37:14] THE NUMBER FIVE WAS, AS YOU MENTIONED,
[02:37:16] IT WAS A PART OF THE PORT. AND SO WHEN
[02:37:19] YOU HAVE ONE, ONE DOESN'T ALLOW YOU THE
[02:37:22] OPPORTUNITY TO BE ABLE TO TRULY FEEL THE
[02:37:24] VALUE OF BALANCING OUT THE EBBS
[02:37:28] AND FLOWS OF THE AIRPORT. AND SO TWO
[02:37:30] ALSO WOULDN'T NECESSARILY DO THAT. WHEN
[02:37:33] YOU FEEL THE EBBS AND FLOWS OF THE
[02:37:36] AIRPORT AND A REBOUND OF AN AIRPORT
[02:37:37] TERMINAL, WHEN YOU DEAL WITH AIRPORT
[02:37:39] AIRLINE REALIGNMENT AND THINGS OF THAT
[02:37:41] NATURE, IT'S NOT GOING TO BE THE SAME ON
[02:37:43] EVERY CONCOURSE. AND SO THREE DOES GIVE
[02:37:45] YOU THE BREADTH OF BEING ABLE TO BALANCE
[02:37:47] OUT OPERATIONAL COSTS. WE DO HAVE A
[02:37:50] VARIETY OF DIFFERENT INITIATIVES THAT WE
[02:37:51] PUSH, WHETHER IT BE PORT INITIATIVES,
[02:37:53] WE HAVE CITY MANDATES AND THINGS OF THAT
[02:37:55] NATURE. SO BEING ABLE TO FIND THAT
[02:37:57] BALANCE IN THE ECONOMIES OF SCALE REALLY
[02:37:59] NEEDS TO BE FELT OVER MULTIPLE SPACES TO
[02:38:01] DO THAT, AS WELL AS THE INCREASED COST.
[02:38:04] AS YOU KNOW, THE CITY OF SEATAC DOES
[02:38:06] IDENTIFY WHAT THE MINIMUM WAGE IS AT OUR
[02:38:09] AIRPORT. SPECIFICALLY, IT SPECIFICALLY
[02:38:12] SPEAKS TO TRANSPORTATION AND
[02:38:13] HOSPITALITY. HOSPITALITY DOES FALL
[02:38:15] WITHIN ADR. SO WHILE THAT MAY NOT FALL
[02:38:18] FOR EVERY OTHER BRANCH, IT DOES FALL
[02:38:20] WITHIN ADR, ESPECIALLY FROM A FOOD AND
[02:38:22] BEVERAGE PERSPECTIVE. SO AT BARE
[02:38:24] MINIMUM, THEY CONTINUE TO HAVE THAT COME
[02:38:26] JANUARY 1, THEY WILL MOVE UP TO 1976,
[02:38:29] AN HOUR, WHICH IS THE HIGHEST IN THE
[02:38:31] STATE OF WASHINGTON AS FAR AS THE
[02:38:33] MINIMUM WAGE, AND QUITE HONESTLY,
[02:38:35] PROBABLY CLOSE TO THE HIGHEST IN THE
[02:38:36] COUNTRY. AND THEN SUBSEQUENTLY, THEY PAY
[02:38:39] HIGHER THAN THAT. AND SO TO BE ABLE TO
[02:38:42] BALANCE OUT ALL OF THOSE ADDITIONAL
[02:38:43] COSTS, WE DO FIND THAT THREE, AT THAT
[02:38:45] POINT, YOU ARE OPERATING AS A PRIME
[02:38:48] WITHIN AN AIRPORT. YOU DO HAVE MULTIPLE
[02:38:50] SPACES. YOU DO HAVE ECONOMIES OF SCALE
[02:38:52] WITHIN THE AIRPORT. FIVE IS A
[02:38:55] PRETTY HIGH AMOUNT OF SPACE. AND SO THAT
[02:38:58] WOULD GIVE YOU AN OPPORTUNITY TO HAVE
[02:39:00] COVERAGE IN A LOT OF LOCATIONS. A
[02:39:03] HEADCOUNT BALANCE IS NOT A REALISTIC
[02:39:06] BALANCE. AT AN AIRPORT LIKE THIS, FOR
[02:39:09] INSTANCE, WE HAVE A LOCATION, A VERY
[02:39:11] SMALL LOCATION, A SINGLE LOCATION, A
[02:39:13] WOMAN OWNED BUSINESS THAT OWNS A COFFEE
[02:39:15] SHOP AND HAS 36 EMPLOYEES. SO TO RUN A
[02:39:19] 24 HOURS COFFEE SHOP, SHE WOULD BE
[02:39:21] OBLIGATED TO BE ABLE TO HAVE A LABOR

[02:39:23] HARMONY AGREEMENT TO BID FOR ANOTHER
[02:39:25] SPACE HERE. SO FOR HER, THE OPPORTUNITY
[02:39:28] IS VERY STIFLING FOR HER TO BE ABLE TO
[02:39:31] MOVE TO THE NEXT STEP. BUT IF SHE WERE
[02:39:34] TO HAVE MULTIPLE LOCATIONS THROUGHOUT
[02:39:35] THE AIRPORT, IT DOES ALLOW HER THAT
[02:39:37] ECONOMIES OF SCALE BASED ON WHATEVER
[02:39:40] THAT PASSENGER DEMOGRAPHIC IS,
[02:39:42] SPECIFICALLY THROUGHOUT. AND SO THREE IS
[02:39:43] A BALANCE THAT FEELS RIGHT, AND THAT WE
[02:39:46] DO BELIEVE IS THE RIGHT AMOUNT THAT
[02:39:48] ALLOWS YOU TO COVER MULTIPLE
[02:39:50] DEMOGRAPHICS WITH PASSENGERS. OKAY. AND
[02:39:52] I APPRECIATE THAT ANSWER BECAUSE IT
[02:39:54] ANTICIPATED MY NEXT QUESTION, WHICH WAS
[02:39:56] OPTION TWO, AS COMPARED TO OPTION ONE,
[02:39:58] WHICH IS MAINTAINING STATUS QUO,
[02:40:01] WHERE YOUR EXEMPTION FOR LABOR
[02:40:04] ENGAGEMENT, FOR BIDDERS WHO MEET FEDERAL
[02:40:05] STIPULATIONS AND HAVE 35 OR LESS
[02:40:08] EMPLOYEES THAT HEADCOUNT THAT YOU'RE
[02:40:10] TALKING ABOUT. SO CAN YOU TALK TO ME
[02:40:12] ABOUT PROJECTIONS ABOUT JUST WORKFORCE?
[02:40:16] I MEAN, HAVE WE TAKEN THAT INTO
[02:40:17] CONSIDERATION? IF WE WERE TO GO WITH
[02:40:20] OPTION TWO, DOES THAT MEAN LESS JOBS?
[02:40:22] NOT NECESSARILY. I THINK WHAT YOU MIGHT
[02:40:25] FIND IS YOU FIND THAT SOME COMPANIES
[02:40:27] WILL MOVE TOWARDS INTEGRATING MORE
[02:40:30] TECHNOLOGY SO THAT THEY CAN OPERATE WITH
[02:40:32] LESS WORKFORCE. WE DON'T FIND THAT FROM
[02:40:34] A LOT OF SMALL BUSINESSES. THEY TEND TO
[02:40:36] MOVE TOWARDS MORE WORKFORCE BECAUSE THEY
[02:40:39] WANT TO HAVE BETTER CONTROL OF QUALITY
[02:40:41] AND THEY WANT TO BE ABLE TO HAVE MORE
[02:40:43] PEOPLE, QUALITY OF THE JOB OR QUALITY OF
[02:40:44] THE PRODUCT? QUALITY OF THE PRODUCT AND
[02:40:46] THE SERVICE. AND SO THEY HAVE A TENDENCY
[02:40:48] TO HIRE EVEN MORE STAFF TO BE ABLE TO
[02:40:50] ACCOMMODATE THAT. SO THEY HAVE LESS
[02:40:53] INTEGRATION OF TECHNOLOGY TO BE ABLE TO
[02:40:55] DO THAT. IS IT A FALSE DICHOTOMY TO SAY
[02:40:58] THAT WE'RE TALKING ABOUT CREATING
[02:40:59] POTENTIALLY MORE JOBS BUT ARE OF LESS
[02:41:03] QUALITY?
[02:41:06] NO, I WOULDN'T NECESSARILY SAY THAT. I
[02:41:09] THINK THE QUALITIES ARE STILL THERE. I
[02:41:10] THINK THE QUALITY IS STILL THERE. IT'S
[02:41:11] STILL A QUALITY JOB REGARDLESS. BUT I DO
[02:41:14] THINK THAT HEADCOUNT IS A VERY
[02:41:17] CHALLENGING THING WHEN IT COMES TO WHAT
[02:41:19] WORKS FOR ONE BUSINESS MAY NOT WORK FOR
[02:41:21] ANOTHER. YOU MAY HAVE NATIONAL BRANDS
[02:41:24] THAT DICTATE HOW MANY PEOPLE YOU NEED TO
[02:41:26] HAVE, AND THEY MAY HAVE DIFFERENT CALL
[02:41:27] OUTS SPECIFICALLY FOR CERTAIN TYPES OF
[02:41:29] THINGS THAT THEY WANT TO HAVE AS WELL AS
[02:41:31] THINGS THAT THEY WANT TO INTEGRATE.
[02:41:33] PROPRIETARY CONCEPTS, YOU CAN KIND OF
[02:41:35] DICTATE THAT SPECIFICALLY.
[02:41:38] BUT WHEN YOU REQUIRE A
[02:41:41] HEADCOUNT ONLY, IT DOES KIND OF STATE
[02:41:44] THAT YOU'RE TRYING TO WORK WITHIN THAT

[02:41:46] WINDOW SO YOU CAN AVOID THAT AS OPPOSED
[02:41:49] TO BEING ABLE TO JUST CONTINUE TO HIRE
[02:41:51] AS MANY PEOPLE AS POSSIBLE. WE'VE
[02:41:53] RECEIVED THE BARRIERS TO ENTRY STUDY IN
[02:41:56] A PRESENTATION IN PUBLIC FORUM BEFORE,
[02:41:59] SO I WON'T ASK QUESTIONS ABOUT THAT,
[02:42:01] ABOUT THE STAKEHOLDERING AND FOLKS WHO
[02:42:03] HAD VOICE IN THAT. BUT WHAT I AM
[02:42:05] WONDERING IS IF YOU COULD TALK A LITTLE
[02:42:07] BIT ABOUT STAKEHOLDERING IN RELATION TO
[02:42:12] THIS PROPOSAL AS FAR
[02:42:15] AS ENGAGEMENT
[02:42:20] OF ACDBE, OF LABOR STAKEHOLDERS, ANY
[02:42:23] STAKEHOLDERING THAT'S GONE ON AROUND
[02:42:25] THIS CONVERSATION.
[02:42:31] SO THE OUTREACH SPECIFIC TO THIS?
[02:42:34] WELL, OBVIOUSLY WE DID A SERIES, WE DID
[02:42:37] THE STUDY WITH THE STAKEHOLDERS, AND
[02:42:38] THEN WE ALSO DID ADDITIONAL INTERVIEWS
[02:42:42] WITH THE BUSINESSES ON THAT SIDE AS
[02:42:45] WELL. ON THAT SIDE. AND WE
[02:42:49] HAVE HAD CONVERSATIONS WITH LABOR.
[02:42:53] VERY GOOD. THANK YOU.
[02:42:57] ANY OTHER QUESTIONS OR COMMENTS, MR.
[02:42:59] FELLEMAN? WELL, THANK YOU FOR TRYING TO
[02:43:03] BALANCE SOMETHING THAT HAS ALWAYS BEEN
[02:43:05] ONE OF THOSE CONFOUNDING ISSUES SINCE
[02:43:07] I'VE BEEN HERE ALL OF MY YEARS. IT SEEMS
[02:43:09] THE PENDULUM KEEPS ON SWINGING ONE WAY
[02:43:11] OR THE OTHER, AND YOU'VE TRIED TO FIND A
[02:43:13] MIDDLE GROUND HERE. AND BASED ON
[02:43:15] CONVERSATIONS I'VE HAD SO FAR, PEOPLE
[02:43:17] ARE STILL AT THE TABLE. SO IT SEEMS LIKE
[02:43:19] YOU ARE HONING IN, BUT IT ALWAYS TAKES
[02:43:22] THE DEVILS AND THE DETAILS. ALWAYS. ONE
[02:43:25] OF THE TWO THINGS THAT I WAS THINKING
[02:43:28] ABOUT WAS IN THE DATA PRESENTATION
[02:43:33] WERE THE SMALL BUSINESSES THAT WERE NOT
[02:43:36] PRIMES INCLUDED IN THE NUMBER OF ACBDES
[02:43:41] EMPLOYED AT THE AIRPORT THAT THEY WERE
[02:43:44] WORKING UNDER THE PRIMES. I KEEP ON
[02:43:46] FORGETTING WHAT THE TERM FOR THAT IS.
[02:43:50] MAYBE IT'S ME AND AYE. QUESTION. SO WHEN
[02:43:51] YOU'RE COUNTING ABOUT HOW MANY SMALL
[02:43:53] BUSINESSES ARE AT THE AIRPORT CURRENTLY,
[02:43:55] IF YOU'RE WORKING UNDER A PRIME, ARE YOU
[02:43:58] STILL COUNTED AS A SMALL BUSINESS? YOU
[02:44:01] MEAN AS FAR AS LIKE A JOINT VENTURE OR
[02:44:02] SOMETHING OF THAT NATURE. YES, JOINT
[02:44:03] VENTURE, AND THANK YOU. NO, YOU'RE NOT,
[02:44:05] BECAUSE YOU'RE NOT DIRECTLY LEASED. SO
[02:44:08] THE PRIME HOLDS THE MAJORITY OF THAT
[02:44:10] CONTRACT. SO YOU'RE NOT COUNTED AS A
[02:44:12] SMALL BUSINESS WHO HAS A DIRECT LEASE
[02:44:14] WITH THE PORT. WELL, THAT'S KIND OF AN
[02:44:17] INTERESTING QUESTION, THOUGH.
[02:44:20] THE CONCEPT, ALTHOUGH I DON'T KNOW THAT
[02:44:22] IT'S FULLY ACCOMPLISHED, IS OBVIOUSLY TO
[02:44:26] BE ABLE TO FLEDGE FROM BEING A JOINT
[02:44:29] VENTURE TO BEING A PRIME. BUT IN
[02:44:32] THE MEANTIME, YOU ARE REALLY WORKING AS
[02:44:35] A SMALL BUSINESS. YOU'RE OPERATING AS A
[02:44:39] SMALL BUSINESS. SO A JOINT VENTURE

[02:44:40] AGREEMENT DEPENDS ON HOW YOUR JOINT
[02:44:42] VENTURE IS STRUCTURED. SO A JOINT
[02:44:43] VENTURE IS STRUCTURED DIFFERENTLY FOR
[02:44:45] EACH COMPANY. YOU COULD BE A JOINT
[02:44:47] VENTURE WHOSE RESPONSIBILITY IS TO
[02:44:49] HANDLE HR OR TO HANDLE PURCHASING AND DO
[02:44:52] NOTHING FROM AN OPERATIONAL STANDPOINT.
[02:44:54] SO IT REALLY DEPENDS ON THE STRUCTURE OF
[02:44:56] THE JOINT VENTURE AGREEMENT, BUT IT
[02:44:59] DOESN'T NECESSARILY SPEAK TO YOU BEING
[02:45:01] IN THE OPERATING STRUCTURE OF THE
[02:45:03] CONTRACT ITSELF. SO THEY EACH DEPEND.
[02:45:05] BUT YES, WE DO HAVE NUMBERS SPECIFIC,
[02:45:08] AND WE CAN'T GET YOU DATA SPECIFICALLY
[02:45:09] TO THE JOINT VENTURE STRUCTURES. I WOULD
[02:45:11] AGREE, UNLESS YOU'RE DOING THE
[02:45:13] OPERATIONS, YOU REALLY SHOULDN'T BE
[02:45:15] COUNTED. BUT IT WOULD BE GOOD TO
[02:45:17] UNDERSTAND OF THE POPULATION OF ACDBE
[02:45:21] BUSINESSES, WHAT OF THEM ARE IN THE
[02:45:24] JOINT VENTURE. ABSOLUTELY. FOR THE
[02:45:26] OPERATIONAL SIDE, JUST SO WE UNDERSTAND,
[02:45:28] THE DATA ARE VERY IMPORTANT, BUT WE HAVE
[02:45:29] TO KNOW WHAT THE DATA REFLECT.
[02:45:31] ABSOLUTELY. THAT'D BE REALLY GOOD.
[02:45:34] AND LIKE I SAID, I GUESS THE ONLY OTHER
[02:45:37] QUESTION WAS IN TERMS OF THE NUMBER,
[02:45:39] THE MAGIC NUMBER. RIGHT. WHETHER IT'S 35
[02:45:42] OR WHATEVER. I THINK THE CONCERN MIGHT
[02:45:45] BE NOT JUST THE BASE THRESHOLD, BUT THE
[02:45:48] MAXIMUM AT A CERTAIN POINT IN TIME.
[02:45:51] WHAT'S A SMALL BUSINESS. RIGHT. AND THIS
[02:45:54] EXEMPTION, DOES IT APPLY TO. IT'S THE
[02:45:56] FEDERAL DEFINITION. RIGHT. WHICH,
[02:45:59] PLEASE REMIND ME, IS HOW MANY. SO IT
[02:46:01] DEPENDS. SO FROM AN AIRPORT DINING AND
[02:46:04] RETAIL STANDPOINT, IT DOESN'T HAVE A
[02:46:06] HEADCOUNT. IT'S ABOUT GROSS ANNUAL
[02:46:07] SALES. SO IT WOULD JUST DEPEND ON WHERE
[02:46:11] A BUSINESS FALLS WHEN IT COMES TO YOUR
[02:46:13] LARGER BUSINESSES. THEY DON'T FALL IN
[02:46:16] THAT CATEGORY ALTOGETHER. SO THEY'RE FAR
[02:46:19] SURPASSED WHERE THEY COULD BE FROM A
[02:46:21] DOLLAR STANDPOINT. BUT THERE ARE THREE
[02:46:23] PARTICULAR THERE'S A LIMITED SERVICE
[02:46:25] RESTAURANT, THERE'S A FULL SERVICE
[02:46:26] RESTAURANT, THERE'S GIFTS AND NOVELTIES
[02:46:30] AND CONVENIENCE RETAIL KIND OF THINGS.
[02:46:32] AND SO THEY HAVE DIFFERENT THRESHOLDS,
[02:46:35] SPECIFIC. AND THOSE RANGE, FOR ALL OF
[02:46:36] THOSE, SOMEWHERE BETWEEN 10 MILLION TO
[02:46:40] \$13 MILLION. AND I CAN GET YOU THE EXACT
[02:46:43] NUMBERS BACK. I CERTAINLY DON'T NEED THE
[02:46:45] EXACT NUMBERS, BUT SOME SORT OF SENSE
[02:46:47] FOR THE NON RETAIL,
[02:46:51] THE IDEA THAT HOW MUCH OF AN EQUIVALENCY
[02:46:54] CAN THERE BE BETWEEN GROSS REVENUE AND
[02:46:57] EMPLOYEES? IS THERE LIKE SOME BALLPARK
[02:47:00] THING WHERE YOU CAN ACTUALLY JUST USE
[02:47:02] THE DATA, YOU KNOW, EXIST? BECAUSE I
[02:47:05] JUST SEE THAT AS ANOTHER PLACE WHERE,
[02:47:08] WELL, A SMALL NUMBER OF THESE
[02:47:10] EXEMPTIONS, SHALL WE SAY, ARE

[02:47:12] ACCEPTABLE. BUT IF THEY'RE RELATIVELY
[02:47:14] BIG BUSINESSES, WE'RE GOING TO RUN INTO
[02:47:16] PROBABLY MORE PUSHBACK THAN IF THEY'RE A
[02:47:19] MODERATE SIZED BUSINESS. AND THEN ALSO
[02:47:22] JUST THAT FOUNDATIONAL DATA.
[02:47:25] I THINK ONE OF THE IMPORTANT PIECES OF
[02:47:27] DATA THAT DID BRING UP IS THAT THE
[02:47:29] REDUCTION IN APPLICATIONS TO
[02:47:32] APPLY FOR A SMALL BUSINESS, AN ADR
[02:47:35] FACILITY. SO THAT IS REALLY A REFLECTION
[02:47:38] OF THE FUTURE. BUT I MEAN, JUST TO
[02:47:39] CREATE AN ACCURATE BASELINE, I THINK IT
[02:47:41] WOULD BE HELPFUL TO KNOW THAT. JOINT
[02:47:43] VENTURE QUESTION. ABSOLUTELY. THANK YOU.
[02:47:46] ANYONE ELSE? KALIA, WHAT'S THE
[02:47:50] AVERAGE GROSS REVENUE OF ONE OF OUR ADR
[02:47:53] TENANTS, A FOOD AND BEVERAGE OR A
[02:47:55] RETAILER? FOOD AND BEVERAGE.
[02:47:58] I DON'T KNOW, OFF THE TOP OF MY HEAD,
[02:48:00] BUT I COULD. FOR A FULL SERVICE
[02:48:02] RESTAURANT,
[02:48:05] PROBABLY. YEAH, MAYBE SOMEWHERE AROUND
[02:48:08] THREE OR 4 MILLION. AND THE FEDERAL
[02:48:11] STIPULATION FOR A SMALL BUSINESS FOR
[02:48:13] FOOD AND BEVERAGE IS WHAT LIMITED
[02:48:15] SERVICE WOULD BE? SOMEWHERE AROUND 1010.
[02:48:19] SO, THEORETICALLY, AND I'M SURE YOU'VE
[02:48:22] DONE THIS MATH, BUT EVEN WITH THREE
[02:48:24] SPACES, YOU COULD EXCEED A \$10 MILLION
[02:48:26] GROSS REVENUE. CORRECT? YOU COULD. IN
[02:48:28] WHICH CASE, THEY WOULD NOT BE EXEMPT
[02:48:30] FROM AN LHA AFTER THEY GOT TO THAT
[02:48:32] POINT. YEAH, THEY WOULDN'T. SO WE DO
[02:48:36] HAVE, AS DIRECTOR METRUCK MENTIONED,
[02:48:38] THERE ARE A FEW THAT WOULD NOT BE
[02:48:40] EXEMPT. AND DO WE KNOW WHO WOULD NOT BE
[02:48:43] EXEMPT? WE DO. OKAY. COULD YOU PLEASE
[02:48:45] PROVIDE THAT TO ME? ABSOLUTELY.
[02:48:47] SECONDLY,
[02:48:50] ONE THING THAT TO GOING BACK TO
[02:48:53] COMMISSIONER HASEGAWA'S QUESTIONS ABOUT
[02:48:55] ENGAGEMENT, I KNOW THAT COMMISSIONERS
[02:48:57] HAVE HAD CONVERSATIONS. COMMISSIONER
[02:49:00] CALKINS AND I MET WITH THE SMALL
[02:49:03] BUSINESS ADVISORY COUNCIL. I THINK
[02:49:06] THAT'S WHAT THEY CALL THEMSELVES.
[02:49:08] SBAAC. YES.
[02:49:11] TELL ME A LITTLE BIT ABOUT AT WHAT POINT
[02:49:13] THESE SMALL BUSINESSES NEED TO NEGOTIATE
[02:49:16] LHA IN THE PROCESS AFTER
[02:49:22] AWARD. THEY WOULD NEED TO ENGAGE WITH
[02:49:25] LABOR AND NEGOTIATE PRIOR TO CONTRACT
[02:49:29] NEGOTIATION. CONTRACT NEGOTIATION
[02:49:33] WITH US? YES, PRIOR TO CONTRACT
[02:49:35] NEGOTIATION. SO THEY DON'T HAVE TO
[02:49:37] NEGOTIATE AN LSA PRIOR TO APPLYING? NO,
[02:49:40] BUT IT'S PRIOR TO. SO ONCE WE HAVE
[02:49:42] AWARDED THEM BEFORE, WE CAN NEGOTIATE
[02:49:44] CONTRACT WITH THEM. SO I GUESS ONE OF
[02:49:47] THE THINGS THAT CAME UP WAS AT WHAT
[02:49:49] POINT IN THE PROCESS AN LHA NEEDS TO BE
[02:49:51] NEGOTIATED. THERE'S NO QUESTION ABOUT
[02:49:53] WHETHER OR NOT AN LHA NEEDS TO BE

[02:49:54] NEGOTIATED. BUT WHY ISN'T OUR POLICY
[02:49:57] SUCH THAT IT'S AFTER OUR CONTRACT
[02:49:58] NEGOTIATION.
[02:50:03] THAT IS THE CURRENT PROCESS. YEAH. YOU
[02:50:06] JUST TOLD ME THAT THEY NEGOTIATE BEFORE
[02:50:07] CONTRACTING. IF I CAN JUMP IN. SO YOU'RE
[02:50:11] ASKING, COULD WE DELAY IT? YES, IT'S
[02:50:15] CERTAINLY AN OPTION AS ANOTHER WAY TO
[02:50:17] ASSIST. THESE ARE WHAT WE'RE TRYING TO
[02:50:20] BALANCE IN TERMS OF WHAT'S THE RIGHT
[02:50:22] ACTION TO TAKE HERE. IT'S CERTAINLY,
[02:50:24] COMMISSIONER, ANOTHER FORM OF WHAT ROUTE
[02:50:28] DO WE WANT TO GO? IS IT JUST ON CRITERIA
[02:50:31] FOR HOW YOU'RE DEFINED AS A SMALL
[02:50:33] BUSINESS, OR IS IT AT WHAT POINT IN THE
[02:50:35] PROCESS? SO WE'RE COMPLETELY OPEN TO
[02:50:37] THAT AS WELL, BECAUSE I THINK ONE OF THE
[02:50:38] THINGS THAT I HEARD FROM SPEAKING WITH
[02:50:40] THESE SMALL BUSINESS OWNERS IS NOT THE
[02:50:42] FACT THAT THEY ARE AGAINST, IN
[02:50:43] PRINCIPLE, A LABOR HARMONY AGREEMENT.
[02:50:46] IT IS THE FACT THAT IT'S COSTLY, IT
[02:50:49] TAKES TIME. IT IS A BARRIER TO MORE
[02:50:52] APPLICANTS. RIGHT. AND SO IT WOULD
[02:50:55] BE HELPFUL IF WE GAVE OUR SMALL BUSINESS
[02:50:59] AWARDEES ABSOLUTE CERTAINTY ON THE TERMS
[02:51:02] AND CONDITIONS OF THEIR LEASE WITH THE
[02:51:03] PORT OF SEATTLE BEFORE THEY GO INTO
[02:51:05] THAT. I'M NOT SAYING WE SHOULD GET RID
[02:51:07] OF LHAS. I'M SAYING THAT WE SHOULD GIVE
[02:51:09] THEM ALL THE CERTAINTY IN THE WORLD THAT
[02:51:11] WE POSSIBLY CAN BEFORE THEY GO AND
[02:51:13] EXPEND ALL THIS MONEY ON AN LHA.
[02:51:16] BECAUSE LET'S SAY WE AWARD SOMETHING TO
[02:51:19] A SMALL BUSINESS OWNER, WE MAKE THEM
[02:51:23] NEGOTIATE AN LHA, WE GO INTO CONTRACTING
[02:51:26] WITH THE PORT, AND THEY DECIDE, YOU KNOW
[02:51:27] WHAT? I DON'T WANT TO DO THIS. THEN
[02:51:29] THEY'RE OUT ALL THE MONEY THEY JUST
[02:51:30] NEGOTIATED WITH THE LHA, CORRECT?
[02:51:31] THAT'S CORRECT. SO I WOULD LIKE US TO
[02:51:33] CONSIDER AT WHAT POINT IN THE PROCESS,
[02:51:35] AS FAR AS DOWN THE LINE IN THE PIPELINE
[02:51:37] AS WE CAN. I'M NOT SUGGESTING WE GET RID
[02:51:40] OF THE REQUIREMENT FOR LHAS, BUT I AM
[02:51:42] SUGGESTING THAT MAYBE WE SHOULD LOOK AT.
[02:51:44] AT WHAT POINT IN THE PROCESS WE REQUIRE
[02:51:46] THIS TO BE DONE. I'M OKAY POTENTIALLY
[02:51:48] WITH A 90 DAY WINDOW AFTER A CONTRACT IS
[02:51:51] SIGNED WITH THE PORT. RIGHT. I'M JUST
[02:51:53] THROWING THAT OUT THERE. I'M NOT SAYING
[02:51:54] THAT'S WHAT WE'RE GOING TO DO, BUT I
[02:51:56] THINK WE NEED TO GET CREATIVE AND REALLY
[02:51:58] MAKE SURE THAT WE REDUCE THE REAL
[02:52:00] BARRIERS. RIGHT. WHAT I HEARD AGAIN AT
[02:52:04] THE SBAAC WAS NOT THAT THEY'RE ALL
[02:52:06] AGAINST THE LHAS. IT IS THAT THE LHA
[02:52:09] BECOMES A DISINCENTIVE TO APPLY AND TO
[02:52:12] BECOME A TENANT BECAUSE THERE'S STILL
[02:52:14] UNCERTAINTY AROUND WHAT THEIR BUSINESS
[02:52:16] IS GOING TO LOOK LIKE. AT THE END OF THE
[02:52:17] DAY, A BUSINESS IS ABOUT MANAGING RISK.
[02:52:19] RIGHT. AND AT THE END OF THE DAY, IF YOU

[02:52:22] DON'T KNOW WHAT RISK YOU'RE WALKING
[02:52:23] INTO, YOU DON'T WANT TO TAKE ANY.
[02:52:25] RIGHT. AND SO THERE ARE PROBABLY MANY
[02:52:27] SMALL BUSINESS OWNERS WHO ARE IN A
[02:52:28] SITUATION WHERE THEY HAD TO NEGOTIATE AN
[02:52:30] LHA BEFORE THEY EVEN HAD A CONTRACT WITH
[02:52:32] THE PORT. THAT IS A FUNDAMENTAL PROBLEM
[02:52:35] IN THIS PROCESS. SO IF YOU COULD PLEASE
[02:52:37] COME BACK TO US IN THE NEXT MONTH WITH
[02:52:39] SOME POTENTIAL SOLUTIONS ON HOW TO
[02:52:40] ADDRESS THAT PROBLEM, I THINK IT WOULD
[02:52:41] GO A LONG WAY IN ADDRESSING THE ISSUES
[02:52:43] THAT SMALL BUSINESSES HAVE. IS THAT
[02:52:45] CLEAR? YES. OKAY, PERFECT.
[02:52:48] THANK YOU. ANY OTHER QUESTIONS OR
[02:52:50] COMMENTS?
[02:52:53] COMMISSIONER, CAN I ASK YOU A CLARIFYING
[02:52:55] QUESTION ABOUT THAT, WHICH IS IT'S
[02:52:59] NOT LIKE AN OR SO WHEN WE'RE TALKING
[02:53:01] ABOUT THE NUMBER OF UNITS,
[02:53:07] WHEN A LABOR HARMONY AGREEMENT DOES
[02:53:09] APPLY, THAT THAT'S WHAT YOU'RE TALKING
[02:53:10] ABOUT. THE PROCESS IN THAT CASE.
[02:53:17] BUT YOU WANT TO LOOK AT THAT. THESE ARE
[02:53:20] TWO SEPARATE ISSUES. I'M NOT REFERRING
[02:53:21] TO THE QUOTA. I'M REFERRING TO JUST AT
[02:53:24] WHAT POINT IN THE PROCESS WHEN IT
[02:53:27] ASSUMING. OKAY, LET ME JUST CLARIFY TO
[02:53:29] MAKE SURE THAT NO ONE'S CONFUSED.
[02:53:31] ASSUMING YOU NEED TO NEGOTIATE AN LHA,
[02:53:35] WHAT POINT IN THE PROCESS DO WE REQUIRE
[02:53:37] TO BE DONE? IS IT BEFORE CONTRACTING
[02:53:39] WITH THE PORT OF SEATTLE? IS IT AFTER
[02:53:41] WE'VE NEGOTIATED THE TERMS WITH THE PORT
[02:53:42] OF SEATTLE? ARE WE ALL ON THE SAME PAGE?
[02:53:46] OKAY. THANK YOU, COMMISSIONER MOHAMED.
[02:53:49] COMMISSIONER CHO. PRESIDENT CHO.
[02:53:53] YOU CAN CALL ME SAM. I HEARD YOU CORRECT
[02:53:56] SOMEONE TODAY. THE DATA
[02:54:00] AND ALSO THE REPORTING THAT WE HEARD
[02:54:02] FROM THE BARRIERS REPORT MAY
[02:54:08] POINT TO THE FACT THAT THE LHA, LIKE,
[02:54:11] WHEN IT'S INTRODUCED, IS A PROBLEM. BUT
[02:54:14] I FEEL LIKE WE'RE HEARING LOUD AND
[02:54:15] CLEAR, THOUGH, FROM THE SMALL BUSINESSES
[02:54:17] THAT THE REALLY SMALL BUSINESSES THAT
[02:54:20] MAYBE HAVEN'T AYE. THAT \$10 MILLION
[02:54:23] THRESHOLD, THAT SIGNING OR
[02:54:27] NEGOTIATING AN LHA THAT DOESN'T HAVE A
[02:54:29] TEMPLATE OR THAT THEY HAVEN'T SEEN IS
[02:54:32] THE BIGGEST BARRIER FOR THEM. AM I
[02:54:35] UNDERSTANDING THAT CORRECTLY? THAT IS
[02:54:37] ALSO AN IDENTIFIED BARRIER? YES. AND TO
[02:54:41] ME, IT'S ONE OF THE BIGGEST.
[02:54:45] I THINK, AND I APOLOGIZE. I GOT THIS
[02:54:47] WRONG. I DIDN'T MEET WITH THEM WITH
[02:54:49] COMMISSIONER CALKINS. I MET WITH YOU.
[02:54:51] I'M SO SORRY.
[02:54:54] I'M STILL JET LAGGED. GIVE ME SOME
[02:54:56] GRACE. I JUST WANT TO MAKE SURE. NO,
[02:54:59] BUT I THINK YOU'RE ABSOLUTELY RIGHT.
[02:55:01] PART OF IT IS AT WHAT POINT DO WE
[02:55:02] NEGOTIATE THE SIGN, THE LHA, BUT ALSO

[02:55:05] THE OTHER PART IS WHAT'S IN. RIGHT. AND
[02:55:08] IS THERE A POTENTIAL TO STANDARDIZE IT
[02:55:11] SUCH THAT THE LEGAL FEES AND OR
[02:55:14] NEGOTIATIONS AREN'T AS ONEROUS. RIGHT.
[02:55:16] AND SO I AGREE WITH YOU. THAT WAS
[02:55:18] SOMETHING THAT WAS BROUGHT UP DURING OUR
[02:55:19] MEETING. THAT. I DON'T
[02:55:23] KNOW WHAT THE LEGALITY OF THAT IS, BUT
[02:55:26] IT IS SOMETHING THAT COULD REDUCE SOME
[02:55:28] OF THE FRICTION AS WELL. AGAIN, IT'S NOT
[02:55:30] ON PRINCIPLE THAT THEY'RE AGAINST IT.
[02:55:32] IT'S JUST THAT IT'S A HUGE BARRIER.
[02:55:35] WE'RE NOT ADOPTING ANY RECOMMENDATION,
[02:55:37] BUT I JUST WANT TO MAKE SURE THAT I'M
[02:55:39] HEARING WHERE THE BIGGEST BARRIER LIES
[02:55:43] FOR THOSE SMALL BUSINESSES, FOR US TO
[02:55:45] MAKE THE BEST DECISION IN THE FUTURE.
[02:55:46] YEAH. I THINK IT'S ALSO IMPORTANT TO
[02:55:49] REMIND FOLKS THAT WE HAVE NOTHING TO DO
[02:55:51] WITH THE CONTENTS OF THE LA. THAT IS
[02:55:54] BETWEEN THE TWO PARTIES TO THE CONTRACT.
[02:55:57] WE ARE NOT PARTY TO THE CONTRACT. I ALSO
[02:56:00] APPRECIATE AND HEARD IN CONVERSATIONS
[02:56:03] THAT LACK
[02:56:09] OF AWARENESS OF WHAT AN LHA WOULD LOOK
[02:56:11] LIKE FOR A FIRST TIME SMALL BUSINESS,
[02:56:14] COMPETING FOR ONE OF THESE BIDS COULD BE
[02:56:17] TOO HIGH A BARRIER TO OVERCOME. AND I
[02:56:23] THINK THERE'S A WILLINGNESS TO CONSIDER
[02:56:26] HOW THAT PARTICULAR PART OF IT COULD BE
[02:56:28] OVERCOME BY OUR PARTNERS IN THIS. SO I
[02:56:31] THINK WE SHOULD KEEP PUSHING ON THAT TO
[02:56:33] MAKE SURE THAT WHEREVER TRANSPARENCY IS
[02:56:36] POSSIBLE WITHOUT CREATING AN UNDUE
[02:56:38] BURDEN ON ONE SIDE OR THE OTHER, I WOULD
[02:56:41] ENCOURAGE THEM TO PURSUE THAT, AS IT
[02:56:44] MAKES IT EASIER FOR BOTH SIDES. AND THE
[02:56:46] ONLY FOLKS WHO WIN IN A SITUATION IN
[02:56:49] WHICH A LOT OF NEGOTIATION IS REQUIRED
[02:56:51] ARE THE ATTORNEYS WHO ARE PAID BY BOTH
[02:56:52] PARTIES TO DO THAT. AND SO IF
[02:56:56] WE CAN ENCOURAGE THEM TO KEEP THEIR
[02:56:58] PROCESS AS STREAMLINED AS POSSIBLE. AND
[02:57:00] AS YOU SAID, THE LATER IT
[02:57:03] IS IN THE PROCESS, THE FEWER THAT HAVE
[02:57:04] TO GO THROUGH IT UNNECESSARILY, I THINK
[02:57:06] THAT'S BETTER.
[02:57:09] DOES OUR LEGAL COUNSEL HAVE ANY COMMENTS
[02:57:11] OR QUESTIONS? I HAVE A LOT OF. YOU'RE ON
[02:57:14] THE EDGE OF YOUR SEAT HERE. NO, I'M JUST
[02:57:16] WORKING WITH A TEAM AND UNDERSTANDING
[02:57:18] THE OPTIONS YOU WANT TO LOOK AT. AND
[02:57:20] LABOR HARMONY AGREEMENTS ARE IMPORTANT
[02:57:22] FOR PREVENTING DISRUPTION AT THE
[02:57:23] AIRPORT, AND THERE'S CERTAIN TENANTS
[02:57:25] ABOUT THE APPROPRIATE WAY TO ENTER INTO
[02:57:27] THEM. SO WE'LL JUST BRING OUR ADVICE TO
[02:57:29] THE QUESTIONS AND COME BACK TO YOU.
[02:57:31] EXCELLENT. ANY FINAL THOUGHTS OR
[02:57:33] COMMENTS FROM THE TEAM? SORRY, WE'RE
[02:57:35] GRILLING YOU, BUT THIS IS IMPORTANT
[02:57:36] STUFF. YOU'RE OKAY. ALL RIGHT,
[02:57:39] GREAT. WELL, WITH THAT, THAT CONCLUDES

[02:57:42] OUR BUSINESS MEETING AGENDA FOR THE DAY.
[02:57:44] ANY CLOSING COMMENTS AT THIS TIME OR
[02:57:46] MOTIONS RELATING TO COMMITTEE REFERRALS
[02:57:48] FROM COMMISSIONERS? YEAH. COMMISSIONER
[02:57:51] FELLEMAN?
[02:57:57] WELL, I'D LIKE TO START BY THANKING THE
[02:57:59] RESIDENTS OF KING COUNTY FOR THEIR
[02:58:00] OVERWHELMING SUPPORT FROM MY REELECTION
[02:58:02] TO A THIRD TERM ON THE COMMISSION. AND
[02:58:04] AS A REPRESENTATIVE OF A BROAD CROSS
[02:58:06] SECTION OF THE COUNTY, AND ONE OF THE
[02:58:08] FEW OF JEWISH UPBRINGING TO HAVE SERVED
[02:58:10] ON THE COMMISSION, I FELT IT'S
[02:58:12] IMPERATIVE THAT I ADDRESS THE ATROCITIES
[02:58:14] THAT HAVE BEEN OCCURRING IN THE MIDEAST
[02:58:15] OVER THE PAST MONTH. THE COMMISSION WILL
[02:58:17] BE BRINGING FORWARD A FORMAL
[02:58:19] PROCLAMATION, I BELIEVE, NEXT WEEK'S
[02:58:21] MEETING, BUT I JUST FELT IT'S IMPORTANT
[02:58:23] THAT I SAY SOMETHING HERE. I WANT TO
[02:58:25] UNDERSCORE THE IMPORTANCE OF OUR
[02:58:27] COMMUNITIES STANDING IN SOLIDARITY
[02:58:29] AGAINST VIOLENCE TO INNOCENT PEOPLE,
[02:58:31] INCLUDING THE RASH OF RACIALLY CHARGED
[02:58:33] VIOLENCE TARGETING INNOCENT PEOPLE OF
[02:58:35] MUSLIM AND JEWISH FAITH. ACCORDING TO
[02:58:38] THE ANTIDEFAMATION LEAGUE THAT JUST
[02:58:40] PUBLISHED YESTERDAY, THERE'S BEEN A 316%
[02:58:43] INCREASE IN ANTISEMITIC ACTS NATIONALLY
[02:58:45] OVER THE PAST MONTH, WHICH IS ABOUT 200
[02:58:48] A DAY. AND ACCORDING TO A RECENT REPORT
[02:58:50] BY THE CBC, CANADIAN BROADCASTING
[02:58:53] COMPANY, THERE'S BEEN A 1300% INCREASE
[02:58:56] IN ISLAMOPHOBIA IN CANADA OVER THE SAME
[02:58:59] PERIOD. LAST FRIDAY, THE CBC REPORTED
[02:59:02] THAT 60 INTERFAITH LEADERS SIGNED A
[02:59:05] LETTER CALLING FOR COMPASSION, PEACE AND
[02:59:07] AN END TO HATRED. AND TO QUOTE ONE
[02:59:10] SENTENCE FROM THAT LETTER, MANY ARE
[02:59:14] GRIEVING DEATH AND LOSS TOGETHER. WE
[02:59:17] WANT TO ACKNOWLEDGE THAT PAIN AND
[02:59:18] SUFFERING AS SOMETHING THAT TRANSCENDS
[02:59:20] RELIGION, RACE OR ETHNICITY. WE GRIEVE
[02:59:23] AS ONE HUMAN FAMILY. AND SO I'D LIKE TO
[02:59:26] UNDERSCORE THAT WE MUST NOT LET THE
[02:59:27] MOMENT OF SUCH CONFLICT TO CREATE AN
[02:59:29] EXCUSE TO LEGITIMIZE THE LATENT BIGOTRY
[02:59:31] THAT UNFORTUNATELY STILL INFILTRATES OUR
[02:59:34] COMMUNITIES. AND I GREATLY APPRECIATE
[02:59:36] CONVERSATIONS I'VE BEEN HAVING WITH
[02:59:38] COMMISSIONER MOHAMED, WHICH HAS REVEALED
[02:59:40] GREAT ALIGNMENT. AND I'D LIKE TO
[02:59:42] CONCLUDE BY REPEATING THE QUOTE FROM,
[02:59:45] AND I'LL GET THIS WRONG, IMAN TWAKAL.
[02:59:49] AS REPORTED IN THE CBC, HATE NEEDS TO BE
[02:59:52] COUNTERED WITH HUMANITY. THANK YOU.
[02:59:56] THANK YOU, COMMISSIONER FELLEMAN. ANY
[02:59:58] OTHER COMMISSIONER MOHAMMED.
[03:00:01] WELL, I WILL START FIRST BY
[03:00:04] CONGRATULATING BOTH COMMISSIONER
[03:00:05] FELLEMAN AND PRESIDENT CHO ON YOUR
[03:00:07] REELECTION. CONGRATULATIONS TO THE BOTH
[03:00:09] OF YOU. AND I ALSO ECHO THE SAME

[03:00:12] SENTIMENTS OF COMMISSIONER FELLEMAN AS A
[03:00:16] MUSLIM COMMISSIONER, A PERSON OF MUSLIM
[03:00:19] FAITH, AND COMMISSIONER FELLEMAN, BEING
[03:00:21] JEWISH, I THINK WE BOTH BRING VERY
[03:00:24] UNIQUE PERSPECTIVES. AND THE PORT
[03:00:28] IS A GATEWAY THAT WELCOMES PEOPLE FROM
[03:00:32] ALL OVER THE WORLD. AND WE ALWAYS
[03:00:35] SAY THAT WE STAND UNITED AGAINST HATE.
[03:00:37] AND WE ARE SEEING AN INCREASE OF
[03:00:39] ISLAMOPHOBIA AND ANTI SEMITISM LOCALLY
[03:00:43] AND GLOBALLY. AND IT'S HEARTBREAKING.
[03:00:44] AND I JUST WANT OUR JEWISH STAFF
[03:00:47] MEMBERS, OUR MUSLIM STAFF MEMBERS, OUR
[03:00:51] PALESTINIAN STAFF MEMBERS, OUR ISRAELI
[03:00:53] STAFF MEMBERS TO KNOW THAT YOU BELONG.
[03:00:56] WE SEE YOU. WE DO GRIEVE WITH YOU.
[03:01:01] WE DO GRIEVE AS A ONE HUMAN
[03:01:05] FAMILY, PERIOD.
[03:01:08] THAT'S A FACT. AND WE ALWAYS STAND
[03:01:11] UNITED AGAINST HATE, PERIOD. AND WE HOPE
[03:01:14] TO SEE AN END TO THE VIOLENCE.
[03:01:17] I'M SENDING YOU ALL LOTS OF LOVE. THANK
[03:01:20] YOU FOR THE TIME. THANK YOU,
[03:01:22] COMMISSIONER MOHAMED,
[03:01:25] ANY OTHERS? THANK YOU. EXECUTIVE DR.
[03:01:28] METRUCK, ANY CLOSING COMMENTS?
[03:01:31] NO, MR. PRESIDENT. THANKS FOR YOUR TIME
[03:01:35] TODAY. THANK YOU. HEARING NO FURTHER
[03:01:37] COMMENTS AND HAVING NO FURTHER BUSINESS.
[03:01:39] IF THERE IS NO OBJECTION, WE ARE
[03:01:40] ADJOURNED TODAY AT 3:10 ON THE DOT.
[03:01:43] THANK YOU.

END OF TRANSCRIPT